China and U.S. Clashing **Anew in Pacific Forum**

Differences on Security and Trade Begin to Disturb Asian Meeting

By Michael Richardson International Herald Tribune

OSAKA, Japan - Despite a recent thaw in their bilateral relations, the United States and China each seem intent on pursuing policies in the Asia-Pacific Economic Cooperation forum that the other firmly op-

That was made clear in the security area Wednesday when William J. Perry, the U.S. secretary of defense, said in an interview published in Japan that the APEC forum should be "expanded" from a regional group dealing exclusively with trade, aid and economic matters to one that included "security issues as well." Beijing

has consistently opposed such a move.

For its part, China is trying to use APEC as leverage to get the United States to grant it unconditional most favored nation trading status. That would guarantee the lowest possible duties on China's exports and reduce the scope for U.S. critics of its human rights and other policies to apply human rights and other policies to apply pressure for reform.

The moves by both countries are upsetting their recent rapprochement and causing fissures in APEC as the group struggles to establish a trans-Pacific free

Warren M. Christopher, the U.S. secretary of state, who arrived in Osaka on Wednesday for the meetings, will confer Thursday with Qian Qichen, the Chinese

Mr. Qian is expected to tell Mr. Christo-

pher that China opposes moves to turn APEC, which has 18 Asian and Pacific members, into a security organization. The reason, analysts said, is that Beijing suspects that the United States wants to buttress its military presence in the region through APEC.

In the interview with Japan's Nihon Keizai Shimbun newspaper, Mr. Perry was careful to avoid any suggestion that he viewed the organization as a Cold War-

style defense pact.

He said that in the future it would be desirable for the United States, China and Japan to hold "confidence-building transparency discussions" to head off a possible arms race in the region.

He said that there was "also the potential of other multilateral security relationships growing out of APEC.

These, he said, could be modeled on the Partnership for Peace in Europe, which is sponsored by the United States and which seeks to draw together former Cold War adversaries by encouraging them to ex-change defense information and cooperate

militarily.
"I think it's desirable to see APEC play a multilateral security role in these non-controversial areas, such as confidence-

building measures," Mr. Perry said.
Some officials of APEC countries expressed concern at his proposal, saying it was premature and could be counterproductive, especially with China.

See APEC, Page 8

Japan Military Gains Respect As U.S. Presence Is Questioned

By Mary Jordan hington Post Service

TOKYO - When soldiers from the Japanese Self-Defense Forces arrived in threw rocks at them. Even on a mission of Japanese, who have harbored deep suspicions about their armed forces since Japan's disastrous military adventures in

left Kobe three months later, after rescuing would do if they went home. But many people from burning buildings, cooking food, clearing rubble and using their ships to bring in water for public baths, they were

"That cheered our spirit," said Colonel Akira Nara, a military spokesman. "The percentage of people who support us is going up. This year has been remarkable for the Self-Defense Forces."

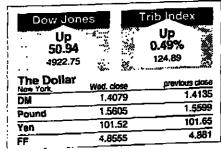
Some fundamental shifts in Japanese thinking await President Bill Clinton when he arrives here Friday for a five-day visit that will focus on the U.S.-Japanese security alliance.

As popular opinion of Japan's military shifts, the public is growing uneasy and even hostile about continuing to host the largest U.S. military presence in Asia. No one believes the security pact is in immediate danger, but its supporters say there is cause for worry.

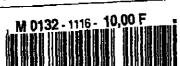
Since Japan's bitter experience in World War II, resentment of the military has run so deep that even the words "army" and "navy" have been stricken in favor of "self-defense forces." Even in recent years, members of the military would remove their uniform when commuting on trains, to avoid public scorn.

But memories of the war are fading. A new generation without first-hand experience of war has grown up seeing Japanese soldiers involved in humanitarian efforts at home and, recently, in peacekeeping mis-

During the years when Japan's troops were held in disdain, the U.S. military enjoyed remarkable popularity here. Even now, according to recent opinion polls, about 60 percent of Japanese people still support the security alliance. But an even higher percentage want that alliance changed. According to a poll by a major



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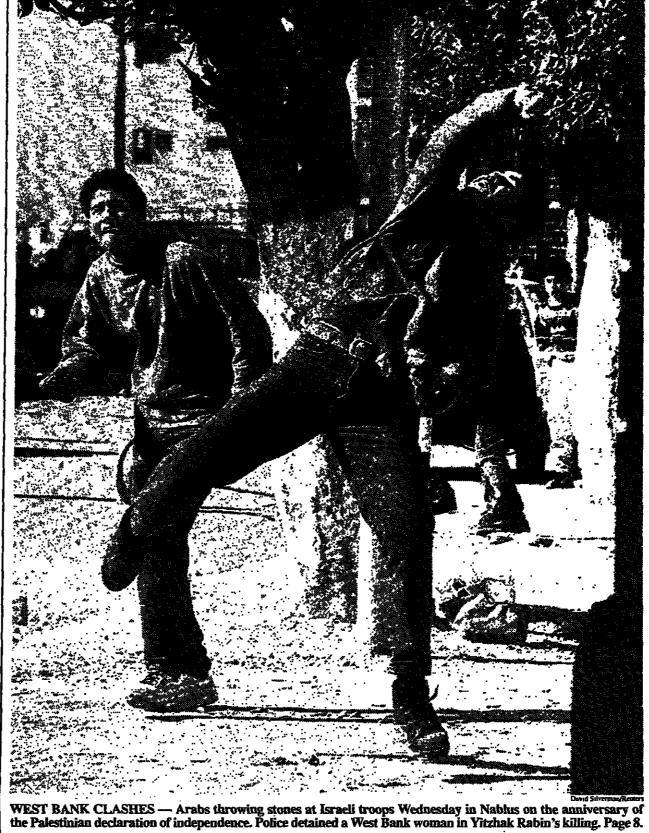
television network this week, 77 percent support a "major reduction" in U.S. forces

More than 500,000 Okinawans --- about half of the island's population - signed a Kobe last January to help in the aftermath call for changes in the security treaty. The of a horrifying earthquake, some people petition was presented to Prime Minister Tomiichi Murayama last week. Mr. Mumercy, the soldiers were jeered by fellow rayama's Socialist Party wants to halve the number of American troops in Japan, currently 47,000, over the next 15 years.

While there is feverish discussion about But when tens of thousands of the troops little public discussion of what Japan military analysts say the inevitable result would be that Japan would bolster its own forces and that could trigger a regional

"The fact is people don't want to talk about it, because it is too controversial," said Gerald L. Curtis, of Columbia University's East Asian Institute. "They walk on eggshells around this topic because in that region of the world a lot of countries are

worried about Japan rearming itself."
"We are at a crossroads," said Motoo Shima, a member of the upper house of the Diet, or Parliament. "We have to become more assertive in assessing our environment in Asia and act accordingly. An impediment is still our constitution and it must be amended, or at least the very strict interpretation of it must be loosened.



Flawed Balkan Peace: Better Than War

By Roger Cohen New York Times Service

DAYTON, Ohio - The Balkan conflict has always been a three-way puzzle. Put one piece in place and another would be dislodged. Through more than four years of diplomacy, the reconciliation of Serbs, Croats and Muslims has proved impossi-

But now that the last difference between Serbs and Croats has apparently been settled with an agreement on Eastern Slavonia, the landscape has changed. For if Serbs and Croats really want and have reached peace. the potential for the Muslim-led Bosnian government to fight on appears limited.

NEWS ANALYSIS

forces. Without the Croats, who now appear to have little reason to continue the fight, even the long-term military outlook for the Bosnian government may be dim.

A strong incentive to settle has thus been engineered by the Clinton administration. More war now could be costly to the Bosnian government, while peace, even an un-

This is the grim equation faced by the satisfactory one. would bring economic Bosnian president, Alija Izetbegovic, on benefits and Western military assistance. the 13th day of peace negotiations here. He knows that the successes of the Bosnian territory and governance that have stalled Army against the Serbs this year have come the talks in recent days, this somber reonly with the decisive support of Croatian alization suggests that an agreement may in the end be reached.

Nicholas Burns, the State Department spokesman, said Tuesday that "self-interest" should propel the parties toward a settlement. For the first time since the Yugoslav wars began in 1991, this may indeed be true.

Initially, President Slobodan Milosevic alienating the people. of Serbia was ruthlessly committed to de-

See TRUCE, Page 8

France Offers **Broad Plan** To Cut Back **Social Costs**

Paris Must Get on Track For Single EU Currency, Juppé Tells Parliament

By William Drozdiak

PARIS - Prime Minister Alain Juppé on Wednesday unveiled the most ambitious attempt in 50 years to reform the French social-security system, and save one of Europe's most generous welfare plans from bankruptcy, by urging the country to swallow a bitter cocktail of new taxes and spending cuts.

And by proposing a package of austerity measures to curb welfare spending, he put France's hopes of qualifying for a single European currency by 1999 on the line.

[Only six weeks from the end of the year, the new French government on Wednesday approved a minibudget that in effect shifts money from one pocket to another to allow it to meet the deficit target necessary for European monetary union. But economists warned that the complicated maneuver the government had devised for doing so might not pass muster with financial markets or European authorities. (Page 13)]
The National Assembly voted, 463 to

87, to back Mr. Juppé, who had been practically assured of overwhelming support for the plan because his coalition has a

four-fifths majority in the lower house. But more forceful opposition may soon come in the streets, especially if the country's doctors decide to join transportation workers, civil servants and other angry sectors of the work force in labor actions. Unions have called for a second nationwide strike late this month to protest proposed welfare cuts.

Bracing for a wave of angry protests, Mr. Juppé insisted that France's extensive array of health benefits, family allowances and pensions could only survive if profound and audacious reforms were carried out as quickly as possible.

"I appeal to all of the French people," he said in a speech to Parliament. "They know that social security has to be reformed to ensure its future.

He added: "The government will not be once again of social security. It wants a reform that is made to last."

France needs to eliminate a 65 billion franc (\$13 billion) welfare debt within two years in order to cut its deficit to less than 3

percent and fulfill a key criterion of the European Union for a single currency. France's failure to join Germany and other partners in moving to a single cur-

rency, many analysts believe, could deal a potentially fatal blow to the continent's hopes for greater political and economic The crisis here over social benefits re-

flects the dilemma faced by governments in nearly all of the West's prosperous societies - how to reduce benefits without Rapidly escalating costs have pushed

See FRANCE, Page 8

AGENDA

Treasury Acts to Avert U.S. Default

Family as Motor in Asian Expansion THE AMERICAS Future of Welfare at Stake Arrest Looms for Roh in Seoul Disarray as EU Looks to Next Century 'Glasses for the Ears' of Dyslexics

PAGE TWO

BUSINESS/FINANCE Market Wants a Bigger Disney Profit Opinion Pp. 10-11. Crossword Sports Pp. 24-25. Books P. 12.

As a budget showdown between the White House and Republicans in Congress developed an increasingly harsh tone, the Clinton administration took extraordinary steps to avert a default on the national debt. With both sides predicting a long standoff, the Treasury temporarily converted into cash \$61.3 billion held in securities in two government-run funds. (Page 3)

U.S. Blue-Chips Top 4,900 Points

The Dow Jones industrial average pushed above the 4,900 mark for the first time, closing up 50.94 points at a record 4,922.75. Consumer product issues led the market as investors bought into companies that were likely to post strong carnings despite a slowdown in the U.S. Pp. 18,19 economy. (Page 14)



U.K. PROTEST- Brian Mawhin-Tory chairman, splattered Wednesday over a bill to crack down on illegal immigrants. Page 5.

Big Suspense in Algerian Vote Is How Many Will Go to the Polls

By Youssef M. Ibrahim New York Times Service

PARIS - With belicopters hovering in the skies, car bombs exploding every other day and about 200,000 army troops patrolling cities and villages, the suspense in Algeria's election is how many people will brave Islamic fundamentalists' vows to the polls Thursday to choose a new pres-

It is a virtual certainty that Liamine Zeroual, the retired general who holds the post now, will win a new five-year term; all the more so as two major political parties that represent fundamentalists and secularists are boycotting what they say is a farce directed by the military-dominated government to perpetuate itself.

But government officials and others who oppose the Muslim fundamentalists mainn that if the election can attract 60 percent

or more of the country's eligible voters, it would constitute an endorsement of the government's drive to exclude fundamentalism as a political force in Algeria.

"It is simply time for Algerians to say what kind of society they want, " said Malik Ait-Aoudia, an official of the Assembly for Culture and Democracy, a deeply secularist political party whose candidate. Dr. "turn ballot boxes into coffins" and go to Saeed Saadi, a psychiatrist, is a vehement the polls Thursday to choose a new presand a leading figure in the Berber cultural movement

'The Islamists and their political program don't represent merely an insurrection," Mr. Ait-Aoudia said. "Islamism is an assault on Algerian society, with its shock troops in the past three years busy killing women and intellectuals, pupils and professors, journalists and artists." But the fundamentalists, whose main

See ALGERIA, Page 8

China Battles a Roaring Flood of Heroin

By Patrick E. Tyler New York Times Service

PINGYUAN, China -- The tourists who come to southwestern China to see some of the most dramatic landscapes in the world do not come to this bucolic town sur- confirm the number of casualties. Some opium habit. rounded by lush, humpback mountains mirrored in a pristine lake.

This is China's war zone. declared that Pingyuan was in the grip of representatives of evil forces," a description used for drug traffickers. More than ecuted. 2,000 troops of the People's Armed Police burst into the town to break the spell.

thrower to dislodge a corrupt police official from his hideout. It was impossible to said the assault was bloodless; other reports said 24 people died.

"It all happened so suddenly it was like Three years ago the Communist Party a nightmare," said Ma Hongying, an ac-clared that Pingyuan was in the grip of cused drug trafficker whose husband, the crime, prostitution and the spread of the expresentatives of evil forces," a descrip-tive mayor, was arrested and later ex-

The troops remain in a broad swath of

On the night of Aug. 31, 1992, the elec- Burma. It has become an armed camp tricity was cut, and armored personnel caragainst a scourge that no one foresaw a riers led the way with machine guns blaz- decade ago when China opened its borders ing. In one instance, troops used a flame- and began decentralizing the power of the totalitarian state that, during Mao's rule, had eradicated the country's long-standing

But the worldwide drug epidemic has turned the mountains and rain forests along the Tropic of Cancer in Asia into a region

*Over the past several years, more heroin

See HEROIN, Page 8

Smell (but Don't Taste) the Art

By Carol Lawson New York Times Service

Children loved Crayola's food-scented crayons, but some parents did not. The parents won.

The crayons, which have been on sale since July 1994, had scents like coconut, licorice, chocolate, cherry and blueberry. Some parents complained that chil-

"That was a perception, not the reality," said Sandy Homer, a spokeswoman for Binney & Smith, the man-NEW YORK — Say good-bye to ufacturer of Crayola crayons. "We have crayons that smelled good enough to eat. had fewer than 10 reports of kids eating the crayons, and there have been no

injuries. " Crayola's Magic Scent crayons now have smells that might even suppress the appetite. White crayons have gone from coconut to baby powder, black from licorice to a smell like a leather jacket, dren might be tempted to eat the and peach from an apricot scent to a crayons.

When Family Empires Shape Asian Expansion

By Edward A. Gargan New York Times Service

ONGJIANG, China — Under their adobe tile roofs, the barracks seem to stretch to the horizon in this bleak suburb of Shanghai. Inside, hundreds of thousands of chickens shuffle about noisily, and aromatically, pecking at feeding machines, plumping themselves for the city's

A few hours to the north, black motorcycle frames move along an assembly line. The motorcycles bounce off the line, their gleaming red tanks emblazoned with the word "Xingfu," or "Happiness."

These two wildly different enterprises are fragments of one of Asia's largest and most successful business empires, the Charoen Pokphand Group, based in Bangkok. From chickens to shrimp, petrochemicals to motorcycles, telecommunications to retail markeing, the CP Group, as it is known, embraces a comucopia of industries. Its investments swaddle the globe, but its most dominant presence, by far, is in Asia. The group, barely known in the United States or Europe, is probably the largest foreign investor in Chi-

It is just such family conglomerates, not American or European multinationals, that are shaping Asia. They feed its people, build roads and houses, put up phone lines and power stations, open stores and mails; in short, weave the very fabric of Asia's phenomenal economic expansion.

Family empires from Hong Kong, Malaysia, Singapore, Thailand, Taiwan and the Philippines, many of them run by overseas Chinese, have moved aggressively and steadily throughout Asia, establishing themselves as the core of the region's economic growth.

CP's approach has been deceptively simple. In China it began with the basic idea of a chicken in every wok and, from there, branched out in every imaginable direction. 'In 1979." said Sumet Jiaravanon, the

group's president, "we saw that China was very poor. But we knew, we overseas Chinese knew, that China would be very important one day.
"We knew the Chinese ate only one quarter

of a kilo of meat per year," continued Mr. Sumet, who, along with his brother, Dhanin Chearavanont, oversees the group. "The market potential was enormous.

Mr. Dhanin put it more succinctly. "CP is always looking for opportunity," he said. "We saw opportunity in Taiwan. When Suharto came to power we went to Indonesia.

We always see opportunity first."
One secret of CP's ability to gain access to these markets is that it builds personal ties, said Thirayuth Phitya-Isarakul, a CP director and head of the company's agribusiness group. "Our business has to be seen as important by the local government," he added.
"We are bringing in technical know-how,
management skills and low costs. So they never think we are trying to cheat them."

Across China, CP has absorbed crippled

local enterprises and involved local officials. From its first venture in southern China in 1979, CP's agribusiness group has grown to 80 companies throughout China, including feed mills, breeder farms, broiler chicken farms, processing factories, even chicken fastfood shops. Of 3 billion chickens eaten in China last year, CP's companies produced 300 million. And this does not include CP's other investments, which elevate its outlay in China toward the \$1 billion mark.

In the 1920s, a young man named Chia Ek Chor left Shantou in southern China and moved to Bangkok. He took with him seeds from his family's farms, for the cabbages, parsnips, radishes, turnips and cauliflower so loved by Chinese, but so scarce throughout Southeast Asia. Bangkok's Chinese community welcomed him and his seeds, which he began to sell, and the brother he left behind became his supplier.

It remained a modest family concern until 1953, when Mr. Chia's eldest son, Jaran Chiaravanont, set up a feed mill for chickens and registered the expanding businesses under the name Charoen Pokphand.

Next came chickens - raising and processing them for a population starting to shake off poverty. The first international link came in 1970 with Arbor Acres, a leading chicken breeder based in Connecticut. Exports fol-

lowed, then feed mills and chicken breeding in

Indonesia, Singapore, Malaysia, Taiwan and China. Then it was real estate, petrochemicals, trading and retail stores and shrimp farming. In recent years, CP has expanded into telecommunications and motorcy-

In the last three years, the group's annual revenue from its roughly 250 companies has dou-bled, to \$6.5 billion. More than 65,000 people draw CP paychecks in 20 countries. Fourteen companies are publicly traded, six in Bangkok, one each in Taipei and Shanghai. two in Jakarta and three in Hong Kong. And shares of Ek Chor China Motorcycle trade on the New York Stock Exwhere they change, Monday at closed \$11.625.

The Telecom Asia Corp., a joint venture with the Nynex Corp., has a market capitalization that is now about \$6.6 billion but at times has approached \$10 billion, greater than that of Nynex. And the families of Mr. Dhanin and Mr.

Sumet — grandsons of the founder — are the wealthiest in Thailand, and among the wealthiest in the world. Forbes magazine puts their combined net worth at about \$5.5 billion. CP's success and its spectacular growth have depended on people like Chingchai Lo-

hawatanakul, president of CP's Aquaculture "I joined CP in 1964 as a clerk," said Mr. Chingchai. And later, "I became a technician

in the feed mills. In Asia in the 1980s, CP saw a rapidly rising consumption of shrimp, in addition to chickens. Mr. Chingchai was put in charge of aquaculture, spending three years building an operation that started in Taiwan, then the world's largest shrimp producer. But that business later collapsed in Taiwan and China, because of disease-ravaged farms. After that, "I thought

The group's beginnings were far more | that the shrimp business was very, very risky." he said. "I was afraid for my job."

But last year, Mr. Chingchai found a place to raise shrimp, 60,000 acres (24,300 hectares) in southern Sumatra, one of the Indonesian islands, and he is hiring 15,000 farmers and building towns and villages for them. When he is done, he intends to be Asia's biggest shrimp producer. It may take years, but as Mr. Sumet said, "Our goals are long term."

China was seen as a very long-term

When Mr. Sumet went to Shenzhen in 1979 to look at the site of CP's first exploratory investment, he was stunned. "There was nothing," he recalled. "There were fishermen and a few fields. Nothing else. But I had some confidence in the Chinese government to

change, one step at a time."

"If you want successful economic development and a successful business, you need technology, capital and the market," he said. "In Thailand, we organized farm families into





groups, we brought in technology, we guaranteed loans to farmers, we provided breeders and purchased the chickens they raised. We processed the chickens and sold them. It was completely integrated.

"We brought this model to China," he said. From his offices near Hong Kong's harbor, his walls filled with ceremonial pictures of himself with China's leaders, including Deng Xiaoping, the paramount leader, he said he expected China to become CP's largest market

Mr. Sumet attributes CP's fairly easy growth in China to the inflexibility of non-Asian companies. "American and European companies have adapted themselves to a very sophisticated legal-based society," he said. "In Chigovernment by individuals, by people." Mr. Thirayut, the CP director, said Amer-

na there is no law. There is no system. It is a

Varied Businesses

1994 Charoen Pokphand Group after-tax profit, by segment



- 5. Agribusiness operations includes feed production and distribution, animal breeding, seed and fertilizer production, meat processing, shrimp farming
- Industrial operations includes production of petrochemicals, leather goods, toys, lecommunications equipme motorcycles, engines and beer
- Investment properties/ investment holdings \$272,000

There were losses of \$727,000 in trading and \$1.7 million in retailing and distribution.

Varied Countries 1994 Charoen Poliphand Group

after-tax profit, by location



雅 Thailand\$13.7 million Indonesia \$ 6.1 million ■ Turkey \$ 2.4 million

There was a loss of \$2.2 million in Hong Kong.

Source: Charoen Pokphand Group

The New York Times

ican companies in particular were unlikely to succeed in Asia.

"For Western companies," he said, "once they don't make a profit for three years they can't go on. High executives shift very often from company to company. Our top executives work for 20, 30 years." Mr. Thirayut, who began 32 years ago as a clerk, added, "The reason everyone works so long for this company is that it is still like a family.

COMING UP

A NATO commander stiffened with anger in August at what he considered a despicable act of terror in Bosnia. He picked up the phone, setting in motion the train of events that led to the Balkans

Link-Up In Space: It's 'Letter-Perfect'

Atlantis Docks With Mir

By Warten E. Leary New York Times Service

serves as a prelude to building doing."

large structures in orbit.

William D. Reeves, the lead large structures in orbit.

since beginning the journey on station late Tuesday night. Then, in a slow ballet above Earth, astronauts maneuvered a new docking module to join sion. the two craft for a planned three-day visit.

The Atlantis-Mir docking, a repeat of the first mating of the two, 100-ton spacecraft four months ago, brought together astronauts from four countries to practice large-scale construction in space — skills needed for the international space station their nations plan to build by the turn of the cen-

The convergence of the spacecraft came after a 4.5 ton, Russian-made docking module Atlantis, used a 15-meter-long robot arm in the cargo bay to grab and maneuver the orangecolored module until it rested atop a smaller docking tunnel used on the previous flight.

Major Hadfield deftly lifted the five-meter-long module from the rear of the bay and positioned it vertically above a items for the Mir crew, which the shorter docking structure in German representing the Euthe shuttle. While the two units ropean Space Agency. They were just centimeters apart, the shuttle commander, Colonel Kenneth D. Cameron of the Marine Corps, fired several jets to raise the Atlantis. This drove the spacecraft upward, slamming the two docking NASA's seventh and last shutcomponents together.

"It was letter-perfect," Ma-jor Hadfield said Tuesday in a television interview from HOUSTON — The shuttle space. Noting that a similar ma-Atlantis, after a three-day or- neuver would be used to dock bital chase of the space station the extended tunnel to the Rus-Mir, caught and docked with sian station, he said, "It's pretthe Russian spacecraft Mir on ty much a ballet of concen-Wednesday in a linkup that trated effort that we'll be

Atlantis and its crew of five, flight director at Mission Conmoving in a lower orbit but at a trol here, said at a news conslightly higher speed than Mir ference that officials of the National Aeronautics and Space Sunday, reached the Russian Administration were pleased with the successful maneuver and Atlantis's flawless performance so far during the mis-

Mr. Reeves said one of the first shuttle flights dedicated to constructing the international space station would attach an American section to a Russian one in much the same manner as joining the docking modules. "This is a great practice session and simulation" for that mission, he said.

NASA and the Russian space agency hope the docking module will make it easier for future shuttles visiting the space station to link up with it. The module, which is to be left attached was erected in the cargo bay of to Mir when Atlantis departs, Atlantis early Tuesday. Major will give visiting craft more Chris A. Hadfield of the Canaroom and decrease the likelidian Air Force, working inside hood of a collision with a Mir component. About two hours after the

docking, the shuttle crew planned to greet the three astronauts aboard Mir and exchange small gifts. Atlantis also is carrying drinking water, air, food and new equipment, as well as mail and other personal capture ring extending from consists of two Russians and a have been aboard since September.

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Atlantis is to undock from Mir on Saturday and land at the Kennedy Space Center in Florida on Monday. The mission is tle flight of the year.

TRAVEL UPDATE

Belgium Girds for a Slew of Strikes

BRUSSELS (AP) - Belgium entered a month of labor action Wednesday as railroad unions threatened a week of intermittent strikes and public sector unions vowed stoppages to protes proposed layoffs and social-security cuts.

The railroad unions opened their protests with a 24-hour strike that is expected to create havoc with traffic through Thursday, A similar strike is planned for Nov. 23 and 24 to protest a restructuring plan being prepared by the state rail company. The Christian Democrat and Socialist unions, angered by reforms of the social security system, plan a warning strike for Dec. 13.

Israel's El Al Denies It Cut Security

JERUSALEM (Reuters) - Israel's airline El Al on Wednesday denied a report that it had cut security on some flights. "All El Al flights are guarded," the airline's director-general said. "There are guards on all the flights."

The company declined to make any further comment on its, security policy and would not confirm that the guards were armed, as was reported in the newspaper Davar Rishon. The newspaper said that as an economy measure El Al had stopping using guards on flights to and from North America.

'Environmental' Parks Announced

BRUSSELS (Reuters) - Parks in Britain and France, a region in Austria and an Irish town are nominees to win the European. Prize for Tourism and the Environment, the European Commission said Wednesday.

The Cevennes National Park in France, the medieval Irish town of Kinsale, the region of Weissensee in Austria and the Peak District National Park in Britain are finalists, it said.

A government shutdown will shutter most of Washington's historical sites and cultural centers, from the National Gallery to the Smithsonian, to White House tours, to the National Zoo. Most of its cultural outlets have an assortment of financial ties to the government, and it can be tricky sorting out the government-funded activities (closed) from the privately funded ones (open). The Smithsonian museums will be closed, for example, but programs of the Smithsonian Associates will be held as scheduled.



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Herald Tribune

THE WORLD'S DAJLY NEWSPAPER

Officials in Azerbaijan Rigged Elections Openly, Observers Say A 'Yes' on Divorce

By Steve LeVine

BAKU, Azerbaijan - International observers allege that leaders of this former Soviet republic openly rigged the parliamentary elections.

Government officials disqualified many opposition candidates, then stuffed ballot boxes and changed results in races where rivals were tolerated, official observers said. They added that the government appeared to have inflated the turnout to meet a legal requirement that 50 percent of the

electorate vote for the results to count. "The election should be effectively invalidated," said one European observer, who characterized the government's initial report of an 80 percent turnout in the elec-tions Sunday as "rubbish."

The comments came in background interviews with diplomats and members of teams that monitored the elections for groups based in the United States and Eu-

The elections were to fill a 125-member Parliament and approve a new constitution

Karabakh, an area of Azerbaijan populated by secessionist Armenians. International perceptions of the election

could complicate Azerbaijan's attempts to translate U.S. interest in its big oil deposits into a greater voice in Washington. Last week, the Pennzoil Company,

based in Houston, was awarded a 30 per-cent share of a \$1.7 billion oil deal. And, during United Nations anniversary celebrations in New York last month, President Bill Clinton met with President Heydar Aliyev of Azerbaijan, one of the few dig-nitaries to be given a private session with Mr. Clinton.

Official results of the elections are to be made public in about two weeks, electoral commission officials said.

Isa Mamedaliev, a deputy to Azerbaijan's election commissioner, said he could not yet comment on accusations of an exaggerated turnout. "I cannot say now whether the numbers are inflated, deflated, increased or decreased," he said. "The information we have has been received only by telephone."

One diplomat said he had seen police for this country in the Caucasus region, officers arresting monitors who wanted to which has been plagued by a seven-year observe counting. Others said they had war with Armenia over Nagorno- seen clear evidence of ballot stuffing.

Irish Parties Urge

DUBLIN — The leaders of Ireland's

three-party coalition government went on the offensive Wednesday to reverse a fall in support for a referendum to end a 70-year

Prime Minister John Bruton and his coalition allies urged the nation, when it votes in a national referendum Nov. 24, to give separated couples a chance to divorce and remarry. They said it was vital to provide constitutional protection for separated couples so that they could rebuild their lives and those of their children.

The joint press conference followed a series of opinion polls showing that support for ending the ban had slipped from above 60 percent to around 50 percent. The polls followed a similar trend in

1986, when the country voted against altering a Roman Catholic constitution in place since British rule ended seven decades ago.

A "yes" vote would allow separated

couples - there are around 80,000 at present — to remarry if they have lived apart for four of the previous five years.

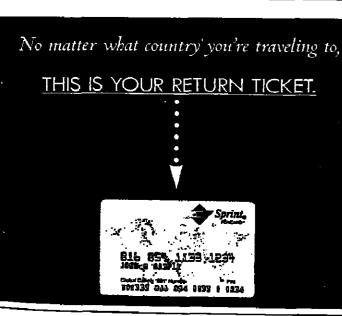
Analysts said the tide was again turning against changing the law after an aggressive campaign by the Roman Catholic Church and allied lobby groups.

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Mr. Rubin, left, with Leon Panetta, White House chief of staff, discussing the deadlock.

As for the political confrontation, the White House ging, and the president, who remains elusive.

lican leaders in Congress taking on an ever more personal tone, both sides prepared for a pro-

longed standoff. Meanwhile, the Clinton administration took extraordinary steps, as it said it would do, to avert a default on the national

In announcing the measures Wednesday to cover U.S. debt. Treasury Secretary Robert E. Rubin said that doing so was "immeasurably preferable to default." He temporarily converted into cash \$61.3 billion held in securities in two government-run funds. The action let the government meet payments that were due.

Economists said that, in efect, the government had put IOUs into the two funds in place of the securities. The

Private economists said the measures demonstrate that Mr. Rubin could keep the govern-ment afloat indefinitely, stripping Republicans of a weapon in the budget battle.

Congress can't get its work ment and Budget estimated that done on time would be ap- the shutdown was costing the palling." Mr. McCurry said.

The House speaker, Newt \$150 million a day. Gingrich, said that he was preparing temporary spending no new negotiating sessions, bills to reopen some govern-but both sides were actively ment agencies piecemeal and added that the standoff "could easily last 90 days."

Democrats dismissed the piecemeal approach as a gim-

Mr. Gingrich showed no readiness for compromise. He complained angrily that he had received shabby treatment on the plane taking Mr. Clinton and American political leaders to Israel on Nov. 5 for the funeral of Prime Minister Yitzhak

Mr. Gingrich said he wanted was forced to leave the plane from the rear when it landed.

And reports emerged of a heated exchange Monday in the Oval Office between Richard K. Armey of Texas, the House majority leader, who accused

To lose that trip because the work. The Office of Managegovernment \$100 million to

> The adversaries scheduled courring public opinion.

Labor Secretary Robert B. Reich repeated the president's assention that he "will not back down." And Representative John Kasich of Ohio, chairman of the House Budget Committee, said that the Republicans had "come too far" to give up on what they now say is their bottom-line goal: balancing the budget by 2002.
The clash was touched off by

two short-term measures inand borrowing authority. The money temporarily drained to discuss the budget during the larger issue in the background from the funds will not be trip but was rebuffed, and he is a Republican budget plan. now nearing completion, that would reshape the welfare system and other social programs.

Mr. Clinton has said he wants a balanced budget, but agreement on timing - and the fig-

would certainly intensify sharply if, through miscalcula-tion, the United States defaulted

Even talk about such a pos-

sibility has its costs. IBCA Ltd.

of London, the leading European

credit-rating agency, this week placed the United States on rat-

ing-watch for possible down-

grading from its current AAA

status. The game of bluff in

come much more serious, fueled

by a "lack of pragmatism and an

apparent willingness to ignore

the broader national interests,

POLITICALNOTES

Pentagon: A '3' for Accounting

WASHINGTON - Despite efforts to turn around what the Pentagon concedes is an error-prone, cross-eyed financial accounting system, top Defense Department officials said that, on a scale of 1 to 10, the ability to track where \$260 billion is spent each year rates only a sorry "3."

"We are far short" of being able to produce clean, auditable annual financial statements, Richard F. Keevey. director of the Defense Finance and Accounting Service told a congressional panel Tuesday.

Summoned by a subcommittee of the House Committee on Government Reform and Oversight - called in part to respond to Washington Post articles about the problem in May — the department's top financial officers and investigators from the General Accounting Office and the in-spector general's office explained, defended and criticized the way the department manages the money Congress gives

The subcommittee chairman, Representative Stephen Horn, Republican of California, described the state of Pentagon bookkeeping as something not even up to the standards every Mom and Pop store in America.

What was upsetting to the representatives was good news to the Pentagon officials who point out that their accounting problems are decades-old and are only now getting better. For

• The accumulated amount of payments that cannot be traced with certain to particular purchases has fallen to \$20.5 billion in September from \$50 billion in June 1993.

 The department now refuses to pay any bill larger than \$1 million without the proper bookkeeping. The threshold used to be \$5 million, although the higher figure still applies to its major, trouble-plagued Columbus, Ohio, check-writing center because contractors there complained that a new standard would drastically slow down payments. (WP

Bishops Reject Cuts for Poor

WASHINGTON — The National Conference of Catholic Bishops urged Congress and the president to reject the limits on welfare and the cuts in the earned income tax credit that emerged this week from the congressional reconciliation

The bishops also affirmed the major themes in the pastoral letter on economic justice passed 10 years ago, and they elected as president and vice president of their conference two bishops known for their commitments to fighting social and economic inequities.

The bishops' belief that poor people, children, unmigrants and the unborn are threatened by the changes arising from Capitol Hill has injected a strong note of urgency and unanimity into a semiannual meeting of the nation's Roman Catholic bishops that otherwise promised to be a monotonous series of administrative tasks.

'If the Congress does not reject this fatally flawed legislation, we urge the president to veto it," the bishops said in a letter to all senators and representatives. "While the label is reform, the reality is cutting resources and shifting respon-

Quote / Unquote

Cindy Butler, a telephone operator for the passport office, reacting to the government shutdown: "I'm going shopping. I can use a few days off."

Rich Brunner, who works for the General Services Administration, was not worried about the shutdown either. It has happened four times since 1981. He said: "I know we're

Future of Welfare, and Perhaps of Politicians, at Stake

By R.W. Apple Jr. New York Times Service

tired of business as usual, the the 1996 Republican presidenelectorate ousted George Bush tial nomination; and the House and replaced him with Bill Clinton in the White House. In 1994, even more tired of business as usual, the electorate ousted the Democrats and replaced them dent as he took to television to with Republicans in Congress.

Now, with those Republicans pressing for a seven-year plan to balance the budget, a plan that would require a basic reshaping of the nation's social welfare system, and Mr. Clinton defending the existing safety net, it will open again this week.

Does anyone care? Or are politics, so eager to hit the mute the environment. button, that they hear nothing

On the answers to those questions may turn not only policy questions like the future of wel-

Away From

Three men were convicted of federal hate crimes in Lubbock, Texas, for shooting three black men, one fatally, during what prosecutors said was a hunting trip to try to start and a half hours to convict Ricky Rivera Mungia, 25. Eli Trevino Mungia, 21, and Roy Ray Martin, 20. They face life in prison

Politics

without parole.

 A man was executed by injection in Missouri for beating his grandmother when she refused to give him money and leaving her to die in her burning home in 1985. Robert Sidebottom, 33, had been on death row since 1987 and was executed at the prison in Potosi after the Supreme Court rejected last-minute requests for a stay. (AP) The first edition of The Detroit Sunday Journal, weekly published by striking employees of The Detroit News and Detroit Free Press, will hit the

streets this weekend, union

• The head of the NAACP chapter in Bergen County, New Jersey, was threatened with

suspension for questioning

the group's emphasis on

racial integration as the chief means of improving

officials said.

public schools.

thinking of entering the pres-

Mr. Clinton sounded confiexplain his decision to veto the

idential race.

NEWS ANALYSIS

bills that would have kept the government going - at a price. The price was far too great, he insisted, aiming for the high Washington is deadlocked. A ground and deploring "deep goodly portion of the federal and unwise cuts" in programs government closed down Tues- that Democratic and other polls day, with limited prospects that show commanding widespread popular - support: Medicare. Medicaid, aid to education and Americans so disgusted with technology and protection of

WASHINGTON - In 1992, Bob Dole, the front-runner for to almost everyone, and about ing to resolve budget issues or the blessings of a balanced bud-get in 2002. But it is much easier cent of respondents said the Respeaker, Newt Gingrich, who is for one president to be heard, as publicans were playing politics, thinking of entering the presSenator Pere V. Domenici, Re- and 52 percent said Clinton was publican of New Mexico, ac-knowledged, than for the Hydra-based on telephone interviews, headed congressional leader- had a margin of error of plus or

> Mr. Gingrich, ever combative, tries anyway. He called Mr. Clinton's speech "baloney" and said the president was incapable say they are worried now, comof moving decisively to balance the budget.

So far, the most recent polls suggest, Mr. Clinton has the better of the battle. A new Times Mirror survey, for example, shows that the congressional leadership is falling in public esteem while the president is rising.
In an ABC News Washington

The Republicans — and par- Post survey of 1,005 adults conjudged in the coming primaries 46 percent of Americans blamed

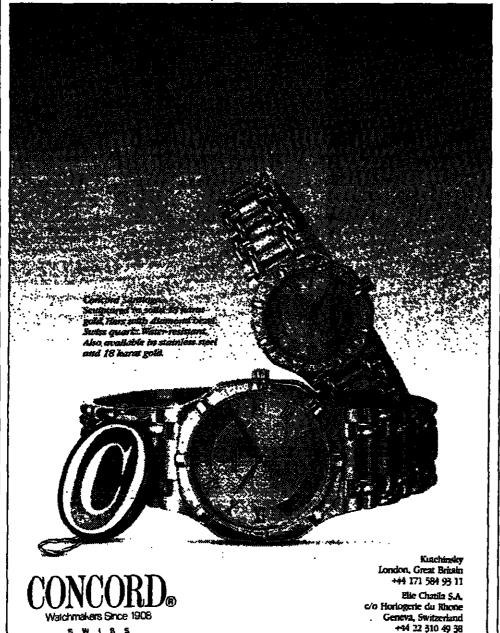
incidentally, the fate of many of they want to talk not about cuts this city's big-time politicians, in programs but about cuts in including Mr. Clinton; Senator taxes, which they have promised the stalemate was honestly tryminus 3.5 percent.

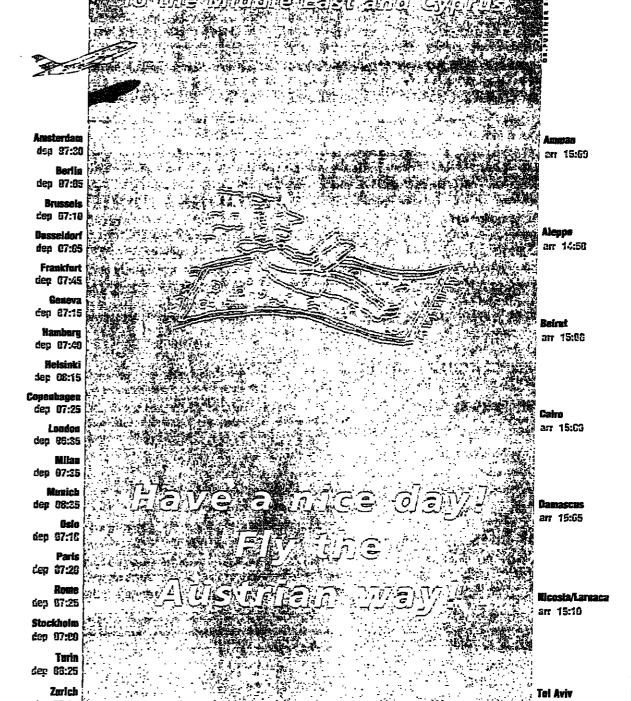
Perhaps most significant, fears about health care costs are rising; two-thirds of Americans pared with half 18 months ago. Democratic oratory about the threat to the government-funded Medicare and Medicaid health insurance programs seems to be

to be more patient than Mr. Dole, said last weekend that voters would eventually change their minds and come to see that the Republicans were fighting benefit them. But it is also pospartly on what he is able to pro- Republicans for the shutdown sible that incumbents will be duce as majority leader — are while just 27 percent blamed punished for the spectacle of fare and Medicare but also, not struggling to shift the focus. President Clinton. A fifth of petty partisan jostling for ad-

dignity, Mr. Gingrich picturing Mr. Clinton as a four-flusher whose word is worthless, and Leon E. Panetta, the White on its financial obligations. House chief of staff, comparing the Republicans to gun-wielding terrorists. "This is no way to run a overnment," said Treasury Secretary Robert E. Rubin, and then he returned to verbal combat. "The finger-pointing is out of control," said Senator Trent Washington, IBCA said, has be-Lott, Republican of Mississippi, just before resuming his fin-The shutdown of the government, even if it lasts four or which should unite both Con-

having a significant effect. Mr. Gingrich, who can afford five days, can be managed. It gress and the White House."





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Tokyo and Seoul **Resolve Dispute**

South Koreans Denounce Glossing Over Colonialism

Agence France-Presse OSAKA, Japan — The foreign ministers of Japan and South Korea on Wednesday largely smoothed over a bilat- cade. eral dispute that flared last week after a Japanese cabinet minister made controversial re- by the entire cabinet and rep-

In the first high-level meeting between the two countries since as saying.
the dispute erupted, Foreign The storm was sparked by a Minister Yohei Kono of Japan and his South Korean counterpart, Gong Ro Myung, empha-to journalists that Japan had sized their commitment to achieved "some good things" "common interests" and shared in its 1910-45 colonial rule over goals, Japanese officials said.

tion of the Korean Peninsula.

But a backwash of emotion remained, with Mr. Kono saying such disputes should be rage in South Korea, which tackled in a "cool-headed and earnest manner," while Mr. uled meeting between Mr. Mu-Gong sternly warned of the consequences if Japanese min- Young Sam. isters "continue to gloss over colonial rule."

THE PARTY OF THE P

"But the statement by the prime minister was approved

achieved "some good things" Korea, a period historians view

threatened to call off a schedrayama and President Kim

As the tempest grew, Mr. Eto stepped down and the meeting Meeting on the eve of talks in was confirmed. But Mr. Kim Prime Minister Tomiichi Mu- Tokyo about the wartime past.

rayama on Aug. 15, expressing remorse and apologizing for Japan's role in World War II, had been taken as a "mere fa-

marks about Japan's coloniza- resents the historical perceptions of the Japanese government," Mr. Kono was quoted state minister. Takami Eto, who said in off-the-record remarks

as notoriously brutal.

the Asia-Pacific Economic Co- had bitter words for the Prosecutor Ahn Kang Min said operation forum, Mr. Kono told Japanese on Tuesday, using an hours after Mr. Roh walked into Mr. Gong that Japan was "wor-expletive to elaborate on the Mr. Anh's office, a weak smile ried" that a statement made by "crazy remarks" expressed in on his face.

A senior official of the gov- the house. The gesture was seen



Former President Roh Tae Woo walking past a phalanx of reporters and into the prosecutor's office Wednesday.

Arrest Looms for Korea Ex-President

SEOUL - The arrest of former president Roh Tae Woo appeared imminent Wednesday as prosecutors said he was being questioned as a target of their investigation into a \$650

million slush fund. "Mr. Roh is being interrogated as a possible suspect," no longer as a witness, Senior

ty said flatly in the central city as a farewell. of Taejon that Mr. Roh would be "indicted in a day or two."

"The judicial punishment of a former president will be the first in South Korea's constitutional history and bring about sweeping political changes, the Democratic Liberals' secretary-general, Kang Sam Jae, was quoted as saying by Yonhap news agency.

Mr. Roh's son was shown bowing deeply as his father left

erning Democratic Liberal Par- by many watching on television

Stockbrokers said the market plunged 1.2 percent after the midafternoon broadcast, amid top businessmen might fall with Mr. Roh.

Mr. Roh's predecessor, Chun Doo Hwan, fell into similar disgrace in 1988, but was allowed to retreat into internal exile in a remote Buddhist lion, the prosecutor said.

Both Mr. Chun and Mr. Roh generals-turned-presidents. Kim Young Sam, the country's first dissidentturned-president, has said he wants to clean up the corrupt legacy of quasi-military rule he inherited once, indicating harsh treatment for Mr. Roh.

country's opposition parties, one of whose prominent leaders, Kim Dae Jung, has admit-Roh, claim the president, too, was a slush-fund beneficiary.

The prosecutor said Wednesday that two weeks of intensive interrogations of relatives and business leaders had proven that \$30 million of Mr. Roh's fears that some of the nation's slush fund was hidden in real

estate partly owned by Mr. Roh's brother, Roh Jae Woo. The discovery brought the total amount of Mr. Roh's illegal millions that he held on to after leaving office to \$215 mil-

Mr. Roh earlier confessed to raising a \$650 million slush fund while in office from 1987 to 1992, but said he had only \$185 million left.

The real estate includes three buildings in Seoul and a food plant in the suburbs of Seoul,

Mr. Roh made no comment But Mr. Kim was elected on as he walked into the prosetheir support in 1992, and the cutor's office past a crowd of journalists and photographers shouting questions.

After his first, 16-hour inter-

ted to taking money from Mr. rogation Nov. 1 and 2 as a witness, he emerged at the point of collapse, supported by aides.

Captive Tourist Critically III, **Kashmiri Abductors Say**

The Associated Press

SRINAGAR, India - Muslim rebels in Kashmir who kidnapped four Western tourists last summer say that one of their captives is very ill and could die.

The kidnappers did not name the hostage in the statement they distributed to newspapers Tuesday. Previously, the group has said that Donald Hutchings, 42, of Spokane, Washington, and one of two British captives were ill. The group did not specify the ailments. "Two of the hostages have been very sick for the last two weeks," the statement said. "One of them is critical and is

The rebels, from the little-known Al Faran group, originally captured six tourists in July, but one escaped and another was beheaded. The group wants India to release 15 jailed comrades.

BRIEFLYASIA

Tokyo Pressures U.S. Over Troops

TOKYO - Prime Minister Tomiichi Murayama suggested Wednesday that Japan might consider reviewing the accord governing the U.S. military presence in Japan if consultations fail to improve implementation of the agreement.

"We could first work at a consultation body, and if it hits the wall, then we could discuss, including reviewing this accord." Mr. Murayama was quoted by Jiji Press as telling a group of Okinawa residents protesting the September rape of a 12-year-old girl involving three U.S. servicemen.

In what could have been a related development, a small object exploded Wednesday on a tower supporting electric power lines for a U.S. military housing area near Tokyo, but caused little damage and no disruption in service. (AFP, AP)

North Korea Warns Washington

TOKYO — A North Korean spokesman said Wednesday the United States might endanger a 1994 U.S.-North Korea nuclear agreement by insisting on "inter-Korean dialogue,"
Pyongyang's official news agency said Wednesday.
"The United States raises inter-Korean dialogue as a

precondition for improvement of DPRK -U.S. relations and is still pursuing a confrontation policy based on the Cold War era concept of hostility and its one-sided policy toward South Korea." the official North Korean agency quoted the Foreign Ministry spokesman as saying.

Army Pauses at Tamil's Citadel

COLOMBO - Sri Lankan troops Wednesday slowed down their offensive on the Tamil Tiger stronghold of Jaffna after seizing a key town nearby, although the army vowed it would still conquer the rebel citadel.

Thousands of soldiers advancing along two axes began to dig in at the newly captured areas as they touched the outskirts

21 Timor Asylum-Seekers Leave

JAKARTA - East Timorese who were refused political asylum by Japan left Jakarta on Wednesday for Portugal. The 21 men, aged 19 to 24, had been in the Japanese Embassy for more than 30 hours after scaling a fence and asking for asylum. Portugal accepted them after Japan spurned their appeal. They were driven to the airport for a flight to Lisbon. (AP)

For the Kecord

Ten people were wounded, three of them in a bomb blast during the penultimate day of a six-day opposition general strike in Dhaka, as Parliament convened to seek a way out of Bangladesh's stalemated political crisis.

Rescuers evacuated 56 more trekkers, including 28 foreigners, stranded by deep snow in Nepal on Wednesday. and officials said that others trapped in the area hardest hit in the Himalayas were safe.

A 10-member Vietnamese military delegation to Singapore met with its Singapore counterparts Wednesday as part of contacts to explore defense cooperation, an official

VOICES From Asia

Vivat Srisammasheap, 49, an investor who went bankrupt playing the stock market and shot himself in the neck Wednesday in the lobby of the stock exchange building in Bangkok and was taken to a hospital: "My blood will help clean the stock market."

Xinhua, the official Chinese press agency, in a commentary Wednesday answering criticism of China's conduct in Tibet: "Any person who has any respect for the facts at all will acknowledge that the Tibetan people have never enjoyed such complete human rights and basic freedoms as they do today.

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Rewers
LONDON — Prime Minister John Major launched a fresh attempt Wednesday to claw back support for his Conservative government by opening a new session of Parliament with a se-

ries of rightist, populist bills. Mr. Major's legislative program, read out by Queen Eliz-abeth II in a glittering, age-old opinion polls. But Mr. Major some of the radical groups in which is maximizing what they ceremony in the House of Lords, included a crackdown forcing Labor to oppose meaon illegal immigrants, new sures such as strengthening imto expand nursery education.

Ministers said they had pre- in criminal trials. pared the 16 bills specifically to put the opposition Labor Party on the defensive in what is the Brian Mawhinney, was splatlast full parliamentary session before general elections, which must be held by May 1997.

Labor now leads Mr. Major's down Conservative Party by more



Mr. Major and the Labor leader, Tony Blair, walking to the House of Lords on Wednesday.

weakening defendants' rights

Soon after the speech, the Conservative Party chairman, John Prescott, said that the 16 tered with paint by two or three showed that the government, in demonstrators opposed to the office since 1979, was despertered with paint by two or three proposed immigration crack-

hopes to narrow the gap by this country are going to behave, we are almost certainly legislating something which steps to fight crime and a pledge migration and asylum rules and the majority of people will approve of and they will consider to be important.

> The deputy Labor leader, bills were insubstantial and ate to try to cling to power.

Referring to the Conserva-He said in an interview with tives, Mr. Prescott said,

which is maximizing what they the political parties to their ad-

Many of the new measures presented Wednesday consolidate or revise existing legislation rather than break new ground. "This is a program of fag-end

of the

measures from a fag-end govemment bereft of ideas and starved of effective leadership." said Paddy Ashdown, the leader centrist Liberal

Internal Rifts Put EU in Disarray

Leaders Urge Bold Reforms for Bloc's Cohesion

By Tom Buerkle International Herald Tribune

BRUSSELS - European Union countries appear increasingly uncertain about how to shape their bloc for the 21st century. leading many senior officials to wonder whether an EU reform conference next year will be limited to only minimal changes.

The internal divisions have left many officials hoping for leadership from France and Germany. The two countries have promised to present a joint position on EU reform next month and appear in growing harmony on some issues, including a new think are the divisions between czar to steer the Union's foreign policy cooperation, but recent tensions over a single European currency have cast doubt on their ability to achieve a significant agreement, officials said.

Europe's disarray was evident Wednesday in Strasbourg, where the European Parliament held its first State of the Union

Felipe González, the Spanish prime minister, cautioned members against wallowing in Euro-pessimism, and said the Union should consider bold reforms to maintain its cohesion as it takes in new members

proposals. Mr. González criticized a German plan for tighter budget constraints on countries joining a single currency. And he fretted Madrid summit meeting. about a supercharged agenda when he plays host to the semiannual summit meeting of

EU leaders in Madrid on Dec. 15 and 16. from a name for the single currency to preparations for the 1996 conference and enlargement to the East, the leaders will strategy, the meeting's supposed center-

Jacques Santer, the president of the European Commission, also told Parliament that the 1996 reforms must be far-reaching or else the Union will be paralyzed as it grows to as many as 27 members from

But the agency's main interest appears to be protecting its own turf. The commission will hold an extraordinary meeting Sunday to consider whether to campaign openly against the foreign-policy czar, which would compete with its own responsibilities, by publishing its own reform proposals, officials said.

The Union's internal tensions also were

evident at a meeting here Tuesday of the But rather than presenting any concrete Reflection Group, a panel of national representatives charged with presenting reform recommendations to EU leaders at the

A draft 41-page report drawn up by Carlos Westendorp, the Spanish minister for European affairs who presides over the With decisions needed on everything group, underscored a lack of consensus on issues ranging from defense to majority voting on foreign policy and justice affairs. It recommended a short conference that have barely an hour to discuss a new jobs would avoid potential reforms of EU farm and development funds, which will be required before enlargement.

Moreover, a separate political paper by Mr. Westendorp designed to underline the strategic challenges facing the Union was criticized by several group members as being too timid in an effort to obtain unanimous backing.

Werner Hoyer, Germany's secretary of state for European affairs, said the group needed to be ambitious because any proposals would inevitably be watered down when real negotiations begin next spring.

Paris and Bonn remain divided on the

use of majority voting in foreign affairs and a stronger role for the European Parlia-

BRIEFLYEUROPE

New NATO Candidate in Wings?

BRUSSELS - Denmark fought Wednesday to keep alive the bid of its former foreign minister, Uffe Ellemann-Jensen, to head NATO, as press reports raised the possibility of a compromise candidacy by Foreign Minister Javier Solana of

Diplomats said that the Danes were lobbying France to drop its veto on Mr. Ellemann-Jensen ahead of a meeting of alliance ambassadors on Thursday. They said Mr. Solana's name might be floated at the meeting.

EU Parliament Warms to Turkey

STRASBOURG - The European Parliament voted, 353 to 47, on Wednesday to revive cooperation with the Turkish National Assembly.

The vote restored a joint panel of European and Turkish lawmakers, that was suspended in September 1994 to protest alleged human rights abuses in Turkey. It suggested a crucial softening of the Parliament's attitude ahead of a Dec. 14 vote on an EU-Turkish customs union.

Claim on Killing of Egypt Envoy

CAIRO - A message faxed to a news agency here claimed responsibility for the slaying of an Egyptian diplomat in Geneva and warned that others faced death for "involvement in pursuing Muslim clerics and sons of the Islamist move-

The diplomat, Ahmed Alaa Nazi, was shot and killed Monday. "More sentences have been passed on others," said the message, signed International Justice Group. (Reuters)

Police Seize Shevardnadze Kival

TBILISI, Gerogia - Police have arrested a leading political opponent of President Georgia A. Shevardnadze, the prosecutor's office said Wednesday.

The charges against Jaba Ioseliani, a former paramilitary leader, were not clear, but the warrant was issued on Aug. 30, the day after an assassination attempt against Mr. Shevard-

Walesa Leads in Latest Polls

WARSAW - The latest two polls showed President Lech Walesa leading Alexander Kwasniewski ahead of presidential elections on Sunday.

A poll released Wednesday by the private Demoskop institute said that Mr. Walesa was supported by 53 percent of voters, compared with 47 percent for Mr. Kwasniewski. The CBOS institute showed Mr. Kwasniewski trailing Mr.

Walesa by 46 to 43 percent, with 10 percent undecided. But a public television poll released Tuesday showed Mr. Kwasniewski, a former Communist government minister, leading, 51.5 percent to 48.5. percent.

European Union events scheduled for Thursday: STRASBOURG: The European Parliament continues its plenary session, with deputies examining reports on air

BRUSSELS: The Regional Committee receives the president of the Reflection Group for the revision of the Maastricht treaty, Carlos Westendorp.

MADRID: The European Confederation of Syndicates and the European Syndical Union organize a conference on "The future of the European Union."

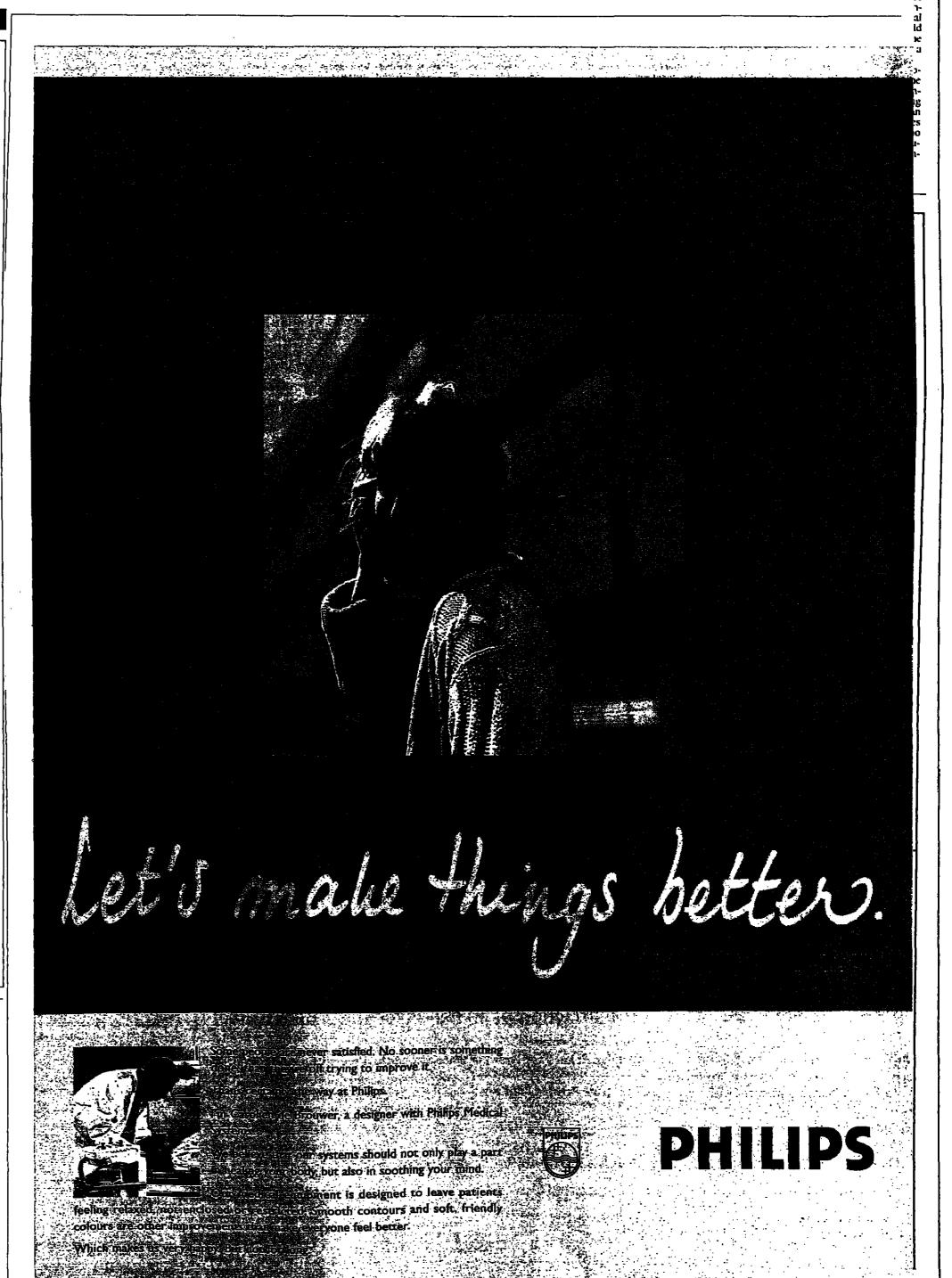
EDINBURGH: Monika Wulf-Mathies, the commissioner dealing with regional funds, meets with Britain's secretary of state for Scotland, Michael Forsyth, and attends annual conference of the East of Scotland European Consortium.

MADRID: Christos Papoutsis, commissioner for small and medium-sized companies, opens a forum on "support services for enterprise creation and assistance to young

Sources: Agence Europe. AFP

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Rival to Scharping Calls for Ban on Jets in Bosnia

Germany's Social Democrats amendment opposing the use of challenged their party leader, German fighter-bombers over ing's main rivals, from Rudolf Scharping, with a sur-prise foreign policy motion Bosnia as part of an interna-tional peacekeeping mission. Wednesday, just one day after he appealed for loyalty.

Mr. Scharping's speech
Tuesday, opening one of the
most critical conferences in parkind to the speech of the spe ty history, appeared to have ensured his unopposed re-election ing opposes it, saying that he as party leader Thursday, does not want Social Demothough it convinced few that he cratic members of Parliament could galvanize an ailing party that has been out of power 13

BONN - Chancellor Helmut Kohl of Germany came in for

too much to please his hosts dur-

Mr. Kohl said in Beijing on

Officials said Mr. Kohl had

Tuesday that his decision to in-

severe criticism at home including Germany, to freeze Wednesday for allegedly doing military relations with China.

ing a state visit to China this Zeitung newspaper attacked the

spect a division of the People's flatter Beijing's rulers in order Liberation Army had been into gain a political and economic

tended to help China open to the competitive advantage?" the

rest of the world and to promote editorial asked.

MANNHEIM, Germany — commission proposed an

The amendment would have mainly a symbolic importance, in Parliament. But Mr. Scharplimited by pacifists in his cen-

Kohl's 'Kowtow' Under Fire

The daily Süddeutsche

visit in an editorial headlined:

"How far should one go to

"Did Kohl really have to be

the first Western statesman af-

military exercises by the army, an elite Chinese army unit?" try as a whole that were set up whose bloody suppression of Another daily, Die Welt, said the people," the paper said.

'One kowtow too many?'

unexpectedly putting forward a

Germany must be a "power for peace." The speech got wide applause at the convention.

The move was a blow to Mr. Scharping, who had earned supportive rather than euphoric applause for his keynote speech at

After the speech, delegates

That view was echoed by a

television who said: "The army

regards the visit as a rehabil-

had not taken part in the clam-

pdown on pro-democracy ral-

'Ultimately it was the armed

lies in 1989.

Die Welt dismissed the gov-

This did not stop the commission, headed by Oskar Lafontaine, one of Mr. Scharp- although they were not about to domp him.

"A new departure?" the motion for a vote on Thursday. newspaper Frankfurter Rund-Because it had started two world wars, Mr. Lafontaine said, needed? A new way forward? Not a bit of it. Only the appeals to show solidarity were in plentiful supply.

The Social Democratic rankand-file would like Mr. Scharping to lift the party out of postwar opinion poll lows of around 28 percent and give them some hope of ending Mr. Kohl's 13year conservative rule.

They would also like him to silence dissenters in a party di-vided by internal bickering and set out bold new policies to win over wavering voters.

Visit to Chinese Troops Criticized at Home Single-Currency Plea The Social Democrats were also urged Wednesday to back a student demonstrators in Mr. Kohl had given the "wrong Tiananmen Square in June signal" to the Chinese author-1989 prompted many countries, ities. single European currency, Agence-France Presse reported from Mannheim.

Pauline Green, the leader of commentator on German ARD the European Parliament's Socialist Group, said German conservatives had "unleashed an avalanche of anti-Europeanism based on crude nationalism' with their questions about the emment's argument that this unit, the 196th Infantry Divicurrency and urged the Social sion of the Tianjin Garrison, Democrats not to repeat that

Mr. Scharping fueled speculation about the party's stance on a European currency last asked not to be shown overt ter Tiananmen Square to visit forces of the Communist coun-month when he appeared distry as a whole that were set upon missive of the plan for a mon-



BLAST IN GERMANY — Fire fighters standing in front of a heavily damaged house in Bonn on Wednesday after a gas explosion tore apart the six-apartment building. The blast injured three people, one of them seriously.

Violent Piracy Worsens, Shipowners Say

KUALA LUMPUR - Piracy on the high seas worsened in both frequency and violence in this year's first nine months,

experts said Tuesday. "There is an unmistakable increase in the number of vessels reporting attacks," said a report compiled by the International Maritime Bureau. "There is a most dis-

turbing trend in the ferocity of attacks." 'Most worrying is the increase in the number of vessels fired upon and vessels

In the first nine months of the year, 10 ships were fired upon, compared to none from January to September last year.

Twelve ships were hijacked in the 1995 period, while in 1994 five were hijacked. One hundred cases of piracy were reported through Sept. 30 this year, compared with 66 a year earlier, 91 in 1993, 88 in 1992 and 68 in 1991, said the report by

the bureau's Regional Piracy Center here. Indonesia is the main area of concern, with 25 piracy cases in the first nine months of this year compared with 12 a year earlier,

and possessions stolen." The organization Tropical 88 of valuables valued at \$1,000 was formed by concerned ship owners.

Although the highest number of cases was in Indonesia, the sharpest rise in piracy was in the Somalia-Djibouti area. In the first nine months of 1994, only one case was reported, while there were 13 this year.

What is worrying is the fact that in seven of these attacks, the victim vessel was first fired upon, usually with machine guns and on occasion by mortar attack," the report said.

Meanwhile, Malaysian police reported an attack last weekend in which five pirates In the "vast majority" of the attacks in attack last weekend in which five pirates indonesia, the report said, "the vessels had been boarded in port and had equipment member crew of the Singapore-registered before fleeing toward the Philippines.



The interest of the state of th



"Athena". Roman, after a classica















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Medical Records On-Line: Concern for Privacy Grows

By Gina Kolata
New York Times Service

NEW YORK - Individual medical records, carrying more sensitive personal information than ever before, are increasingly being gathered and stored by the tens of thousands in commercial databanks maintained by institutions like hospital networks, health maintenance organizations and drug compa-

And although there is a federal law that protects the privacy of video rental lists, private medical information is being bought and sold freely by companies that have ignored a patchwork of varying state laws ficult to transfer those records

across state lines. The issue of medical privacy touches virtually everyone. "It is true to say that if you know a person's history of health problems, then you know more about that person than you would with any other data." said Lawrence O. Gostin, a professor at Georgetown University Law Center who is the chairman of a national privacy project for the Centers for Disease Control and Prevention and the Carter Presidential Center in Atlanta.

As medical records start including new genetic information that can predict diseases likely to show up in years to come, they will be able to reveal "not just health histories, but health futures," Mr. Gostin said.

On Tuesday, Senator Robert F. Bennett, Republican of Utah, and Senator Patrick J. Leahy, Democrat of Vermont, held hearings on a bill called the Medical Records Confidentiality Act, intended to establish uniform federal rules for the use and disclosure of health information, specifying who may see health records and under what circumstances

Mr. Bennett said he expects the bill to be passed by Congress. "The prospects are ex-tremely good," he said. But aithough it has broad bi-

partisan support and a list of cosponsors that includes Senator Bob Dole, Republican of Kansas, and Senator Edward M. Kennedy, Democrat of Massachusetts, the bill has drawn fierce opposition from some civil libertarians and patients' rights groups, who say it is no solution at all.

These critics say the bill does not offer needed protections, but instead makes it even easier for large companies to set up huge databases of medical records. And, they say, it would set a dangerous precedent by authorizing law enforcement authorities and others to delve into records without patients' consent

Indeed, Mr. Bennett, who said the bill would give Americans "greater confidentiality and greater access to see their own records," also said he hoped the bill would head off the cacophony of state laws that hinder the creation of large regional or national medical databases. Ultimately, he said, by making it easier to track

medical treatments, their costs and their outcomes, the bill can lead to greater efficiency and lower costs for health care. Among the institutions that gather information now are companies like IMS America of Totowa, New Jersey, which sells data to drug companies, and Equifax Inc, of Atlanta,

tenance organizations are also establishing enormous computerized files of medical records. In addition, insurance claims

which sells credit records and is

now getting into the medical

records business. Health main-

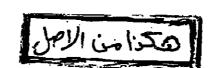
medical records into comput For instance, a new Maryland law requires that every state's computer system. In some cases, medical in-

formation is being sold without even minimal precautions to protect patient privacy. Robert marketing at IMS America. records from organizations like clinics and drugstore chains, it often finds that patient names are included.

Dr. Denise Nagel, a psychiatrist who is the executive director of the Coalition for Patient Rights, an advocacy group based in Cambridge, Masexaminers are putting more de- sachusetts, said she had become tailed information into computer so concerned about privacy inpatients not to seek insurance reimbursement because that can mean their psychiatric records contact between a patient and a would no longer be private.



BANGLADESH UNREST — As a tire burned on a Dhaka street during an anti-government strike Wednesday, a boy sought safety. Ten people were hurt.



INTERNATIONAL

Moscow **Puts Pact** In Doubt

It Rejects Limit On Border Arms

Completed by Our Staff From Disputches

MOSCOW — Russia is not ready to carry out obligations under the Conventional Forces in Europe pact with the West because to do so would min Moscow's defense capability. Defense Minister General Pavel S. Grachev said Wednesday.

We are not ready at present to carry out provisions of the treaty. This especially concerns flank limitations," he said at a news conference.

"If we carry out the treaty in full, this would completely rule out the possibility of maintaining a minimum of security," General Grachev said.

The 1990 treaty is scheduled to be put into effect Friday, but Russia and the West were still struggling to find a compromise on what was initially regarded as the cornerstone of post-Cold War European security.
For the past two years

Moscow has pushed for changes to the treaty because it wants to deploy more military seekers, sent staff home and hardware on its northern and southern flanks than the treaty

The North Atlantic Treaty Organization offered in September to go some way toward meeting Russia's demands, ex-empting some Russian flank zones in the north and south from treaty limits. But Russia ed visa operations and told wants more concessions, especially on its southern border in the volatile Caucasus region.
"It will not be business as

a compromise deal with another that his name not be used. signatory, the United States.

1990, when the Soviet Union are protected. still existed. Moscow argues that the former Soviet Union's Embassy in London said a few security requirements were people showed up Wednesday markedly different to those of the smaller Russian state.

Moscow would like to be able to station more forces in its been canceled. southern Caucasus region and around the northern city of St.



A Hong Kong woman who was turned away Wednesday at the U.S. Consulate. It was only open for emergency services.

U.S. Embassies Curtail Operations

tourists and immigrants yearly.
There are about 1.5 million Fil-

ipinos living in the United

Many Foreign Service staff

are considered essential, so on-

len Finn, public affairs officer at the U.S. Embassy in Vienna.

Despite the cuts, students en-

embassies turned away visasuspended some operations to save money, as President Bill Clinton and the Republican Congress were deadlocked over the federal budget.

The U.S. Embassy in Bonn temporarily laid off about 40 workers, 20 percent of its 200 U.S. employees. It also suspenddiplomats to cancel business

General Grachev said that usual," said an embassy Moscow was still trying to strike spokesman in Bonn, who asked

Most of the embassy staff of The treaty was negotiated in 900 are Germans whose jobs A spokesman for the U.S.

morning for visa appointments and were "very unhappy" to find that their appointments had

Some, who had traveled some distance, demanded that (Reuters, AFP) the United States pay their trav-

Sir Robert Stephens, British Actor, 64, Dies

New York Times Service

Stephens, 64, a leading actor in worsened by heavy and perthe formative years of Britain's sistent drinking.

National Theater who won Not until the 1990s, when the fresh acclaim as a major Shake-spearean performer late in his invited the half-forgotten actor career, died Sunday at a London to play first Falstaff in "Henry

er and kidney transplant, and self at the forefront of his prorecently had suffered rejection fession.

His career fell into two distinct parts, virtually two separate careers. In the 1960s, he was widely regarded as the natural heir of Sir Laurence Olivier, then the National Theater's director. But after his departure from the company in 1970, and the breakun of his marriage to where he was born.

Ralph Blane, 81, a composite the budget dispute. "We're all here," said a U.S. diplomat. "As far as I can see no one's sick, and it's business as usual."

The embassy in Manila said it would shut its visa section, one of the world's busiest. It handles tens of thousands of problems. the breakup of his marriage to where he was born.

the actress Maggie Smith three LONDON — Sir Robert years later, he suffered a slump,

IV," then the title role in "King

Compiled by Our Staff From Department el and hotel costs. The spokes- visa applications from Filipino rolled in overseas schools run WASHINGTON — U.S. man said the embassy had no tourists and immigrants yearly. by the Defense Department apauthority to do so.

The appointments are not being rescheduled since it is not clear when the embassy will be able to resume its work.

"The only exceptions," according to an embassy press release, "will be for life-threatening emergencies and visas for official/diplomatic travel by

government representatives."
Roughly 40 percent of the consular staff, and an indeterminate percentage of the nonconsular staff in Britain, is not working. Various U.S. operations, such as the "business information center," are closed indefinitely

"American citizen Normal services," except for notary services, are continuing, including passport replacement, which is apparently considered essential.

In Paris, embassy and consular services came to a halt. The embassy and the consular services are closed until further notice," an embassy spokes-

In Cairo, the embassy said it would continue essential services for U.S. citizens but would stop issuing immigrant visas. Visas for nonimmigrants would be handled only in "matters of life or death."

Singapore and Manila, embassies said they had stopped taking visa applications, al-though those in Taipei, Hong Kong, Jakarta, Bangkok and Manila agreed to handle emergency cases.

In Dhaka, New Delhi, Bombay, Madras and Calcutta, consular officers were to be available for "essential services."

But staff at the U.S. Embassy Last year he underwent a liv- Lear," did he re-establish him- in Hanoi, which opened in August two decades after the end of the Vietnam War, said their operations were not affected by

handles tens of thousands of

Hong Kong Rebuffs Beijing Legislature Upholds Human Rights Bill

By Kevin Murphy International Herald Tribuna

HONG KONG — The Hong Kong legislature on Wednesday overwhelmingly rejected China's stated plans to scrap key human rights laws after it regains control of the British colony in 1997.

debate, China disclosed what it said were comments by Hong Kong's chief justice supporting its position. But many of China's traditional allies went ahead and joined opponents in backing a motion critical of any move to weaken the Bill of Rights.

Forty members of the Legislative Council voted for a motion that "strongly objects" to China's threatened moves, while 15 others in the 60-seat chamber stage for potentially greater conflict with Beijing in the waning months of British rule.

"In passing this motion, the Hong Kong people have sent the message that our rights and freedoms are paramount and will not be given up without a fight," said Martin Lee, a legislator and leader of the Hong Kong Democratic Party.

What scares people now is by the Defense Department ap-parently will not be getting an Bill of Rights itself but what the unexpected vacation.

The U.S. government has decided that the schools are an moves signal about China's in-tentions toward Hong Kong in the future," Mr. Lee said.

essential service and will re-Britain maintains that the ly a small number are affected by the budget dispute, said He-Stripes, the U.S. military's un-Bill of Rights, a series of civilliberties protections drafted in official newspaper published in line with the United Nations' International Covenant on Civil (AP, AFT, Reuters, WP) and Political Rights, is fully

But in accepting recommendations made by the Preliminary Working Committee, a local, China-appointed group advising it on transition matters. Beijing has signaled its intention to overturn laws pertaining to such ar-Shortly before the legislative eas as broadcasting, public order, telecommunications and

emergency regulations. Beijing, which also says it will abolish the Legislative Council in 1997, holds that these and other sections of the ordinance contravene the Basic Law. In meetings with their Chi-

nese counterparts, British officials have stressed the damage that will be caused to public confidence if Beijing repeals local statutes that enshrine the principles of the Covenant on ivil and Political Rights. But Beijing, which is not a

gnatory to the convenant, rejects these concerns and is pressing ahead with its plans despite growing public disquiet, prompting the vote on Wednes-

day by the Legislative Council.

Before the dispute, Hong
Kong's judiciary had stayed
largely removed from matters that could be deemed political. not so much the attack on the But late Sunday, Beijing's official Xinhua press agency reported a conversation involving the chief justice of the Supreme Court, Sir Ti Liang Yang, and allegedly overheard by a Chinese official. According to the official, the chief justice said the Bill of Rights had undermined

Hong Kong's legal system. Although Sir Ti Liang has

compatible with local statutes, stated publicly that he does not including Hong Kong's mini-constitution, the Basic Law. remember details of the con-versation, he has suddenly found versation, he has suddenly found himself at the center of rising

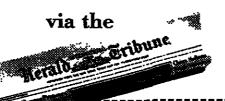
His involvement in the controversy has also drawn strong criticism from within a local legal community that is concerned about the ability of Hong Kong's British-style court system's ability to endure the 1997 handover without undue interference.

"In a vacuum, judges" comments about the Bill of Rights would be no problem." said a local lawyer. But in the context of a situation where China wants to get rid of it for political reasons, it is foolish for the judiciary to be opining at this time."

The Hong Kong government rejected on Wednesday reports that it had forced Sir Ti Liang to clarify his stance on the Bill of Rights issue, a step that commentators feared would set a precedent for judges to report to the government.

In view of the importance of this issue and the public in-terest in it, it seems only natural that the chief justice would want to state these views to the Hong Kong administration," a government spokesman said.

'The principle of the separation of the executive and the judiciary is perfectly well understood by the Hong Kong government," the spokesman said. "But this separation does not mean that there can be no communication between the judiciary and the administra-



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A World of People Without Homes

UN Refugee Agency Estimates 50 Million Are Displaced

and persecution have forced a soared. So the total number of of the growth has resulted from record 50 million people from their homes around the world, million from the 44 million re- viet Union and Yugoslavia, but the United Nations refugee ported in 1993. agency said Wednesday.

But the nature of the problem is changing, with displaced people increasingly staying in their own countries, the agency said in a report titled "The State of the World's Refugees."

The UN High Commissioner for Refugees appealed for a new emphasis on preventing conflict from occurring, rather than the much more expensive approach of picking up the pieces later.

What might have happened in Rwanda if the estimated \$2 billion spent on refugee relief during the first two weeks of the emergency had been devoted to keeping the peace, protecting human rights and promoting development?" the report asked about the ethnic slaughter

of 1994. The number of people classed as refugees — a status technically accorded only to displaced people outside their home country — has actually declined to 14.4 million from its peak of 18.2 million when the commission presented its last

report in 1993. But the number of people

The Associated Press forced from the homes and re-GENEVA — War, atrocities maining in their countries has from 17 million in 1990. Much

The agency said it was now

people uprooted has increased 6 the breakup of the former So-Africa has been hard hit as

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By Serge Schmemann New York Times Service

JERUSALEM --- Israeli police detained on Wednesday the first woman to be implicated in the assassination of Prime Minister Yitzhak Rabin, while releasing the been accused of knowing about the assassination plans in advance.

The police said the woman, Margalit Harpart" of the organization that plotted to the assassination.

assassinate Mr. Rabin. Miss Har-Sheffey is a

Last week, Police Minister Moshe Shahal

Students at Bar-Ilan said that Miss Har-Sheffey was active in organizing weekly trips for religious students to support militant settlers in Hebron, in the West Bank. head of a militant organization who had Mr. Amir is known to have been involved in these trips.

A Tel Aviv magistrate authorized the police to detain Miss Har-Sheffey for 12 Sheffey, 20, a resident of a West Bank days. The authorities gave no further insettlement called Beit El, was a "dominant formation about her or her purported role in

itants who had planned attacks on the prime Amir soon after the shooting. minister and on West Bank Palestinians.

Wednesday was Avishai Raviv, the head of sufficient evidence or because the police a secretive Jewish organization known as had finished questioning him and had no Eyal, to which Mr. Amir belonged. Mr. reason to keep him in jail. No formal Raviv was released on bail, placed under charges have been made yet in the ashouse arrest at his parents' home for seven sassination. days and barred from entering the West

On the political front, President Ezer

Bank. He was picked up two days after the

Weizman formally asked the acting prime assassination and accused of knowing of the minister. Shimon Peres, to form a new impending crime but doing nothing to pre-vent it. He also is alleged to have sent now has 21 days to present a cabinet to the

It was not immediately clear whether Mr. The man released from detention Raviv was being released because of in-

Weizman that they agreed to have Mr. to keep one of the portfolios for himself. Peres, who was foreign minister under Mr. The other main candidates for a major

Rabin, form the new government. Almost immediately after the assassi-

their portfolios, but the suspense is over

student at Bar-llan University, where the confessed assassin, Yigal Amir, was also a Amir was head of a band of religious mil-sibility for the assassination and naming Mr.

The student at Bar-llan University, where the confessed assassin, Yigal Amir, was also a Amir was head of a band of religious mil-sibility for the assassination and naming Mr.

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The student at Bar-llan University, where the confessed assassin, Yigal Amir, was also a confessed assassin, Yigal Amir, was also a confessed assassin at the confessed assa

post are three rising politicians. They are Interior Minister Ehud Barak, until recently nation, the head of the opposition Likud, the army chief of staff; Haim Ramon, head Benjamin Netanyahu, declared that he of the giant Histradrut trade union fedwould not stand in the way of Mr. Peres's cration, who returned to the Labor Party on succeeding Mr. Rabin as the government. Tuesday after breaking ranks last year, and Economics and Planning Minister Yossi Mr. Peres is expected to announce his Beilin, a protege of Mr. Peres's, who is new cabinet next week, probably on Tues- expected to become a minister-withoutday. Most ministers are expected to retain portfolio with a major role in future peace negotiations.

Clinton Can't Sway Gingrich

Speaker Criticizes Letter About Bosnia

WASHINGTON — The House speaker, Newt Gingrich, said Wednesday that President Bill Clinton gained no new sup-port for his Bosnia policy with a letter to Congress estimating he will seek as much as \$600 million to help rebuild the country

The Bosnia policy is quicksand." Mr. Gingrich told reporters. The letter, a response to a Gingrich request for more information about the administration's plans to deploy 20,000 troops in postwar Bosnia, was criticized by Republicans as a mere reiteration of what aides had said previously in congressional testimony.

over several years.

The letter from Mr. Clinton 'did not improve by one vote his position" in a Congress that addition to an unspecified num-ed. is deeply skeptical about the proposed Bosnia mission, Mr.

Gingrich said. At the Balkan peace talks in Ohio, meanwhile, Secretary of State Warren M. Christopher's feverish shuttling among delegations Tuesday failed to narrow differences to ensure a peace agreement, a State Department spokesman said.

After 12 hours of fruitless negotiations and with no agreement on territory or the status of Sarajevo, Mr. Christopher flew off to Japan for a Pacific economic conference.

ANTERESTANTING CONTRACTOR OF THE PROPERTY OF T

continued on another front ber of support troops outside Wednesday as the House Na- Bosnia. Security Committee heard from Jeanne Kirkpatrick, who was the UN ambassador in

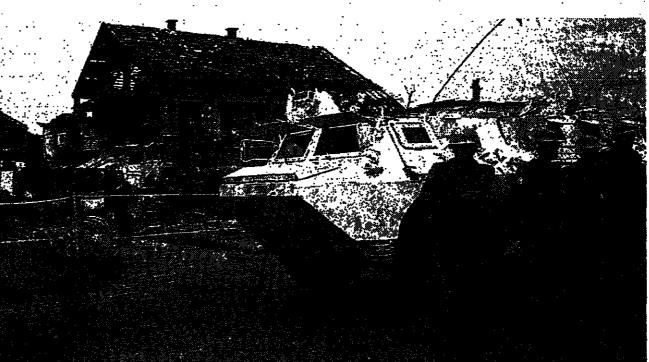
the Reagan administration. A decision by Congress against sending U.S. troops to Bosnia "might do superficial damage to America's credibility," Mrs. Kirkpatrick said, But far worse, she added, "would be an effort that first committed U.S. forces to the task and then

In his letter, Mr. Clinton assured Mr. Gingrich that Congress would have time to debate the matter before U.S. troops were sent. He reiterated that the 20,000 U.S. troops would be needed in Bosma to help NATO

The president made a point of mentioning his wish that the United States be part of an in-ternational reconstruction effort in Bosnia once peace

"For planning purposes, we are working with an estimated U.S. contribution of \$500-\$600 million over a period of several years,' he wrote.

Mr. Clinton also said that a 'small amount'' of U.S. communications and other support forces would be sent over even before Coursess acted. At the Pentagon, a spokesman, Kenneth Bacon, said Tuesday that military equipment would be moved near Bosnia enforce a peace agreement, in once the peace talks conclud-



French UN peacekeepers, who opened a road Wednesday south of Sarajevo after two weeks of minesweeping.

IRUCE: In the Three-Piece Puzzle of the Balkan Conflict, an Imperfect Peace Is Far Better Than War

never have come this far.

Continued from Page 1

fending the Serbs of Croatia and joining the land they inhabited with Serbia. The "Croatian nation" could secede from Yugoslavia, he said in March 1991. But, he added, "I want to make it completely clear that it should not occur to anyone that a part of the extraordinary, largely unexplained Serbian nation will be allowed to go shift by Mr. Milosevic. To compare Serbian nation will be allowed to go with them."

To prove that point, the town of Vukovar in Eastern Slavonia was flat-

1991. Fighting laid waste to vast areas of Croatia and forced large numbers of Croats from their homes. About 30 percent of Croatia fell into Serbian hands during the 1991 Croatian war, only to be given up with scarcely a whimper over the last six months.

This surrender was the result of an the sheer volume of munitions expended during the three-month siege of Vukovar with the Serbs' quiet The Republican assault on tened by the Serb-dominated Yugoslav agreement Sunday to give up the town Mr. Clinton's Bosnia policy Army and then captured in November and the surrounding area to Croatia Croats seems to have been settled.

within the next two years is to gain a sense of the huge political journey undertaken by the Serbian president. It is this journey that has opened the way to peace in the Balkans. If Serbia had fought against Croatia for Western Slavonia in May or for the Krajina region in August, if it had decided to fight for Eastern Slavonia rather than give it up, then negotiations would

But Serbia seems committed, for now, to ending the wars. As a result, the decades-old conflict between Serbs and

In the process, the Serbian minority ed Serbian atrocities against Muslim in Croatia, about 13 percent of the civilians, will not be pushed easily into population at the beginning of the war, been reduced to about 3 percent. Like every resolution now envisaged in the Balkans, this was a settlement built on widespread eviction and killing.

But it is a settlement nonetheless, and it now begs the question: Can Bosnia's Muslims afford to fight on if the dominant forces in the area, the Serbs and Croats, are really committed to peace? The Bosnian government, its forces strengthened by 42 months of war and

an accord. It may calculate that the Serbian-Croatian agreement is tenuous and that the Bosnian government's Croatian allies will eventually be ready to fight again to extend the territory of the Muslim-Croatian federation.

Moreover, Prime Minister Haris Silaidzic, in particular, retains a deep emotional commitment to the unity of Bosnia as a multiethnic state. Any peace proposal that appears to open the way for the permanent division of its determination reinforced by repeat- the state will face great obstacles.

FRANCE: Austerity Ahead

Continued from Page 1

welfare reform to the top of the political agenda in many of Western Europe's most affluent

nations. The low birth rates in Europe mean that a new generation will be unable to pay for a huge number of pensioners as the postwar generation leaves the

work force. Laying out his proposals in a 45-minute address to the Na-tional Assembly, Mr. Juppé de-clared that a new income levy would be imposed to pay back \$50 billion in national debts acquired over the past 13 years, and that a welfare tax would be

extended to nearly all citizens. Mr. Juppé said that family allowances would be frozen and taxed for the first time starting in 1997. A new support program for elderly invalids — a key campaign promise of President Jacques Chirac - would be postponed for one year. And civil servants would have to contribute for 40 years instead of 37.5 years to draw a full

Mr. Juppé said the government would amend the constitotion to give Parliament the power to impose ceilings on welfare spending and would streamline the management of health administration, which until now has been controlled largely by employers and trade unions.

If necessary, he continued, the government would use its powers to impose the most ur-

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HEROIN: In Yunnan, China Battles a Flood of Drugs and Violence

Continued from Page 1

has been seized by China than by any other country," the State Department's top official for international drug control policy, Robert S. Gelbard, told Congress in July after touring the

se authorities have eized more than four tons of heroin in each of the last three years, more than double the seizures made in Thailand. Since 1989, the total volume of seizures has increased tenfold. ming, the capital of Yunnan.

Almost all the heroin seized comes from jungle laboratories ber of heroin users run to the in Burma, the source of two-millions. The government says thirds of the world's heroin. the number of addicts arrested More than half the heroin sold or willing to register jumped on the streets of New York is from 250,000 to 380,000 in little believed to originate in Burma more than a year, still fewer than and pass through China.

While 80 percent of China's users in the United States. drug seizures and more than But given the growth rate, half its registered drug addicts. China could have the world's be seen driving north from the. The odds are better.

are in Yunnan Province, the highest number of heroin ad- Vietnam border, part of the carproblem is far from confined. dicts in a few years.

In the nightclubs and discos

ettes lacect with (1 "So many of my friends are taking heroin and when I tell them I don't like it, they say I must be a melon head," Liu Yu, a young mother in Kun-

Some estimates of the numthe estimated 500,000 hard-core

"Narcotics control is a very of Beijing, Shanghai and other sensitive issue in Yunnan, cities, heroin is increasingly said a spokesman for the popular among young mer- provincial government in Yunchants and entrepreneurs, and nan, adding that, as a matter of they can be found injecting it or policy, heroin trafficking is not ed. snorting it or smoking discussed, in the interest of pro-

> levels of government is hampering law enforcement.

entrepreneurial sector moving ahead of them," said Richard Dickins, a drug enforcement office in Bangkok.

During a five-hour drive

smuggling overseen by military and provincial officials, a former police official said.

In Pingyuan, five Communist Party officials were arrested, and two of them were later execut-

But violence and graft at all abound here. Even China's state-run television had to admit last summer that "drug traf-"Corruption is a problem be- fickers smashed several branchcause the police and military are es of the Public Security Bureau paid very poorly and they see the and beat to death two cadres who belong to the local drug

control inspection teams." Officially, China's law enspecialist for the United Nations forcement authorities admit to Drug Control Program regional thousands of casualties a year in gun battles with traffickers. "It's a wide open area," a from Kumming to Pingyuan in October, dozens of brand-new Western drug enforcement of-ficial said. "I'd rather be a drug cars without license plates could trafficker than a policeman.

ALGERIA: Only Suspense in the Vote Is How Many Will Go to the Polls

Continued from Page 1

party, the Islamic Salvation Front, was banned by the authorities three years ago. contend that the government is in power illegally. It overthrew the president in 1992, they say, and canceled parliamentary elections in which Islamic forces were about to claim victory.

With many of their representatives in Algeria jailed, and even those taking refuge in Europe muzzled by France and Germany, the Islamists maintain that the elec-tion is the government's futile attempt to acquire legitimacy for the further repres-sion of political freedoms.

"For the regime, the election is the answer to the Rome initiative," said Sadek Selam, an Algerian writer with Islamist sympathies. He was referring to a January meeting in Rome by eight opposition parties at which they called for a national unity government that included Islamists, and for centuries and have no need for anyone to vote, but we will meet their challenge.

new elections — starting with parliamen- explain to them how to be Muslims," he said tary and municipal voting, not a presi- at the rally.

West, but has since fizzled in the face of the government's strenuous objections. President Zeroual, who for months appeared to hold out the possibility of an

eventual dialogue with Islamists, has emerged in the campaign as their determined foe. Algerian officials who spoke privately said his continued commitment to fight the fundamentalists was a condition imposed by the army.

And since the campaign began three weeks ago, the president has come out with new constitution that departs from Algerian secularist traditions.

ential poll.

He describes the underground groups
The initiative received support in the fighting to institute a purist Islamic state as "criminals who have no ties with Algerian society or the Muslim religion." Their aim, if they were to arrive to power, he added, was "to kill half of the Algerian people."

In the cacophony of electioneering that is carefully controlled by the government, which arranges time on radio and television only to those who support President Zeroual, the only barometer of popular sentiment seems to be the numbers who

will go to polling stations Thursday.
"What's important is the voting," guns blazing, warning in a rally Tuesday, Nabila Benhabilles, head of the Associfor instance, that the time had passed for ation of Algerian Women, an anti-funnegotiating with the fundamentalists over a Nabila Benhabilles, head of the Associgroups have not stopped threatening peo-ple," she said. "We are afraid of the ter-"The Algerians have been Muslim for 14 rorist threats against those of us who will

APEC: China and U.S. Joust on Security and Trade at Pacific Forum

Continued from Page 1

World

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Yohei Kono, Japan's foreign minister, gave the idea a polite but guarded reception. "I do not think APEC will immediately provide a stage to discuss run it could bring this about because economic negotiations bring mutual trust," he said.

Officials said that the United diametrically opposed over the trade issue in APEC.

Beijing's contention that Japanese officials said. nondiscriminatory, or most favoted nation, status should be ing assurances that all APEC satisfied China. guaranteed under APEC's re- members, including China, gional trade liberalization program reportedly has significant barriers while rejecting the trade minister, for three hours in status in 1994.

support from other members of the group.

Osaka on Saturday, the day that Mr. Hashimoto was quoted as President Bill Clinton arrives. the group. But the Clinton administra-

tion cannot give such an assurance because of a law dating to the Cold War that requires annual renewal of the right of security issues but in the long Communist countries to such

> minister, criticized the United he termed its inconsistent policy in the APEC trade talks,

The United States was seek-

Ryutaro Hashimoto, Japan's international trade and industry minister, criticized the literature of the ington was not going to alter its lem of wording but of policy. law for APEC, it should be pos-States and China appeared to be States on Wednesday for what sible to craft language for the

having said in a one-hoor meet- But a spokesman for Japan deing with Mickey Kantor, the scribed the disagreement as U.S. trade representative. "one of the most difficult is such "one of the most difficu one of the most difficult isa stance lacked equality, the

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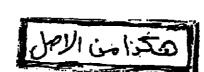
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Under U.S. renewal law for most favored nation status, Chigroup's liberalization agenda na's record on human rights, that did not commit the United democracy and other matters is democracy and other matters is States to granting most favored extensively examined each year nation status but nonetheless in Congress, although the Clinton administration formally Mr. Kantor is scheduled to abolished the link between such would take steps to lower trade meet Wu Yi, China's foreign questions and the grant of the



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FRIV

Rinku Town, A New Pacific Business Hub

Pacific City Rinku Town: A Bright Future

When most people think of Japan, they think of the sprawling metropolis of Tokyo. Over the past year, however, international attention has turned more and more toward the Kansai region of Japan. With a GNP the size of Canada's, this area of the country - which includes the great merchant city of Osaka, Kobe and the traditional capitals of Kyoto and Nara - is poised to become a major player in the international arena.

This past September, the Kansai International Airport (KIX), which sits on a manmade island in Osaka bay, celebrated its first anniversary. Last year, the opening of the airport generated intense interest both in Japan and around the world not only because of the facilities of the airport itself, but also because of the vast potential of neighboring Rinku Town to serve as an important economic, social and cultural link between Japan and the outside world. It is expected to become a major Asian hub.

Flights into Kansai International Airport continue to increase. When the airport first opened, there were 47 flights per day. There are now 68 flights per day. Twenty-nine airlines were servicing KIX when it first opened; that number is now 36. Over the past year, connections to Europe, Asia and North America have been extended to 51 cities in 27 countries.

The number of passengers and the volume of cargo at KIX have dramatically increased over the past year, in spite of the damage inflicted by the Great Hanshin Earthquake in January. For example, passengers from foreign countries totaled 3,790,879 in KIX's first year of operations, a 134.9 percent increase over the previous year. A total of 21,111 international flights was registered, a 23.2 percent increase.

International cargo loading amounted to 140,037 tons, up 169.8 percent over the previous year, while cargo unloading was 209,841 tons, a 175.4 percent increase. (Data courtesy of the Aviation Office and possible. Customs Bureau.)

THE RINKU GATE TOWER

The centerpiece of Rinku Town is business with all the information it the Rinku Gate Tower Building. Osaka needs, as well as, for example, the lat-Prefecture Governor Knock Yokoyama est information on cultural events in calls it the "symbolic structure" of the Osaka area. The incubator is meters (280 yards) above ground, this 56-story building will be the tallest in western Japan. Located five minutes by train or car from the airport and 35 minutes from downtown Osaka, the Rinku Tower Building is situated right beside the Rinku Town railway station.

The Rinku Gate Tower Building will emphasize intelligent use of office space and offer its customers a full range of business services and amenities. Not limited to office space, the building also contains conference rooms, a hotel, a medical clinic, a fitness club and much more. The Rinku

Gate Tower Building is designed to operate 24 hours a day, just like the Kansai International Airport (KIX).

Rinku Gate Tower is about business first and foremost. Tenant companies will have access to any one of 11 conference rooms. ranging from 46 square meters (40-person capacity) to 800 square meters (800-person capacity).

Once a conference is finished, you can go to what are sure to be the most technologically advanced and environmentally friendly offices in the Kansai area. On every

enjoy a lounge with a panoramic view major East Asian metropolises can of Osaka Bay and the mountains. There catch an early morning flight out and a of Osaka Bay and a street of space, as the building is a great sense of space, as the building late evening flight back in.

The cost? Rent for the Rinku Gate was designed without columns and has

are the information center and the "incubator," located on the 13th and 14th floors, respectively. The first is an information center that can provide a

Two hundred fifty-six equipped with 15 booths that offer a wide range of secretarial and interpretation services, in addition to training and meeting rooms. These services will be a base to help you ease into the Japanese market.

Of course, an important part of any major office environment is proper facilities for health, recreation and leisure activities. On the seventh floor, a fully equipped fitness club is available, including a training room, swimming pool and exercise studio. On the eighth floor, a medical clinic is available to perform complete physical examinations or deal with unexpected illnesses.

Finally, within the station, a modern shopping complex including a variety of convenience stores and bakeries, drugstores and retail stores - is being con-structed. Plans also call for a post office and a bank. This city within a city allows unparalleled access to all the goods and ser-

vices you need. All of this is available in a much more convenient location and at a more reasonable cost than might be expected. From the airport, virtually all of Asia is less than a day The Rinku Gate Tower places a premium on offeraway, and

ing convenience and many professional services. those who need to get to the

a 2.7-meter-high ceiling.

Tower is 6,100 yen (\$60) per square meter, much less than in central Osaka. Companies that are just getting started in Japan are more than welcome at

Rinku Gate Tower.

"RINKU TOWN: A NEW PACIFIC BUSINESS HUB" was produced in its entirety by the Advertising Department of the International Herald is primited in as endorsored by the Osaka Prefectural Rinku Center Foundation, Tribune. It was sponsored by the Osaka Prefectural Rinku Center Foundation, the Rinku Gate Tower Building Co., Ltd., and the ANA Gate Tower Hotel Osaka, WRITER: Eric Johnston, based in Tokyo. PROGRAM DIRECTOR: Bill Mahder.

RINKU PAPARA PLAYS ROLE OF INTERNATIONAL HOST

It has been a very busy year for Pacific City Rinku Town, as the construction of new facilities proceeds apace. In order to attract international attention to Rinku Town, operations at PA-PARA (Pacific Paradise) began in September 1994. So far, more than 4 million people have visited the area.

Over the past year, PAPARA has held a number of successful events to promote both Rinku Town and the Kansai area. Among the first was the American Catalog fair, held from October 27, 1994 to February 12, 1995.

To promote American catalog shopping among Japanese consumers, the U.S. Commerce Department, represented by senior officials, attended the activities and opened the American Catalog House in Rinku Town to distribute mail order catalogs from firms such as Neiman Marcus and Lands' End. More than 2,000 catalogs were

snapped up during the first weekend.

The purpose of this event was to introduce the advantages of American catalog shopping to Kansai con-sumers," said one State Department official connected with the event. "We were very pleased to have the opportunity to use the facilities here at Rinku Town, as its location offers the perfect facilities for catalog shoppers."

Pacific Business Promotion Center Within the PAPARA complex lies the

Pacific Business Promotion Center. The BPC was set up to help foreign businesspeople identify opportunities in both Japan and the Pacific Rim. Here they can use free short-term office space, excellent for doing feasibility studies. All necessary business serices and facilities are available, and long-term rental arrangements are also BPC long-term lease tenants include

companies from China, Hong Kong, India, Australia and Vietnam. In particular, Vietnam enjoys an active presence, having opened up a Vietnam Products Center within the building. Products on display include textiles. apparel and furniture.
Other facilities include JETRO furniture.

Japan External Trade Organization),

Center Osaka Rinku, the IBO (International Business Organization) of Osaka and the Osaka regional office of the World Tourism Organization (WTO).

A number of business information services necessary for entering the Japanese market are provided, such as information about the Osaka area for foreign companies that are looking at the Osaka market.

Kansai, positioning itself closer to the Asian market, has used Rinku Town as a magnet to attract companies from Southeast Asia, including Vietnam. On November 1, 1994, direct flight service from Ho Chi Minh city to Kansai International Airport was inaugurated. Shortly afterward, the Business Promotion Center opened a Vietnam Products Center.

"We expect economic exchange between Vietnam and the Osaka and Kansai areas to improve," said Nguyen Tam Chien, the Vietnamese ambassador to Japan, at the opening ceremony held at the PBC.

The construction rush is on

For international commerce, the location of Rinku Town offers many advantages, and a construction rush is in progress. First and foremost is the connection to Kansai International Airport (KIX) - literally across Osaka Bay. KIX is expected to continue to grow as Japan's "gateway to Asia," with extensive connections to this region of the world, including the only Japan-Ho Chi Minh city direct-flight service.

The advantages are obvious. Unlike Tokyo, where passengers from abroad often have to board a bus and transfer to Hanada airport (an hour-long trip to catch local flights), KIX offers excellent connections between domestic and international departures and arrivals from the same location. With the APEC conference being

held in Osaka this month, and an aggressive business and government campaign to attract more business with Southeast Asia, the airport and Rinku Town stand poised to become two of the most recognizable names for business in all of Asia. Rinku Town aims to become the first line of support for FAZ (Foreign Access Zone) Support those from the outside world seeking to



end, the Rinku Gate Tower Building is under construction, with completion scheduled for August 1996. In addition, the Energy Center Building and the Kansai International Center are also scheduled for completion. The Hannan Skytown, a residential section, will also be constructed.

The Japan Foundation's Kansai International Center is located on a 20,000 square-meter (23,920 squareyard) site with 18 floors above ground, including 150 dormitory-style rooms. Scheduled to open in late 1996, the center will serve as a classroom for Japanese language instruction and will offer seminars for diplomats, Japanese language instructors and journalists from abroad.

Two other important aspects of learning Japanese will be handled by the center as well. As study of the Japanese language abroad is increasing, especially at the junior high and high school levels, the number of foreign students coming to Japan is also rising. The center will institute programs to help the students understand Japanese culture and language. The the RIL center.

base their operations in Japan. To this center will also offer assistance to those who wish take the Japanese Language Proficiency Test and will establish a section to administer the test.

The major facility for warehousing and distribution is the Rinku International Logistics (RIL) Center. Designated as an imports promotion area within the FAZ, RIL is positioned as a basic facility for distribution. The building is scheduled to be completed

RIL's distribution center will offer a wide range of services and facilities, including an air cargo depot, a distribution center and a warehouse. Directly linked to Kansai International Airport, it will offer both domestic and international companies an excellent distribution base for the Kansai area and the world at large.

The distribution complex will include an access ramp that will allow trailer-trucks of up to 11 tons to reach all floors. RIL also has plans to invite a customs clearance facility to occupy a neighboring site. All companies within the I1-hectare (27-acre) FAZ will be served by both the customs facility and

ANA HOTEL HAS IT ALL

Tower complex is the ANA Gate Tower Hotel Osaka. At a height of 256 meters (280 yards), it is the tallest hotel in western Japan, offering a full range of services, an elegant atmosphere and excellent hospitality. A total of 361 guest rooms are available on floors 29 to 50, including 109 single rooms, 162 twin rooms, 82 double rooms, four junior suites and two suites.

The charge for a single room is 15,000 yen (\$150) per night, while a twin room is 26,000 yen. These rates are less expensive than first-class hotels in central Osaka.

Round-the-clock business facilities For the international business traveler, ANA Gate Tower Hotel Osaka offers a full range of business services, including an international conference center with extensive security services and simultaneous interpretation booths. The conference center may also be used for smaller exhibitions. Other special business amenities, including a wide range of secretarial, interpretation and translation services, are also available for hotel guests 24 hours a day. In addition, there is a fitness club for those wish to work out after a long day. The club includes a swimming pool, gym and dance studio. In short, a relaxing, efficient business environment has been assured.

It is important to remember that, in Japan especially, weddings are a large part of the hotel business, and the ANA hotel chain has taken the lead in pro-

■ he largest tenant in the Rinku Gate viding extensive wedding and banquet facilities. There are eight small banquet rooms on the third and fourth floors, ranging in size from 32 square meters to 99 square meters. One medium-sized room can seat 190 (or 250 for a buffet), and a grand banquet hall seats 360 (500 for a buffet). A hall called "Sky Banquet" on the 53rd floor com-mands a view of Osaka Bay. Other facilities include a chapel, a Shinto shrine, a photo studio, a beauty salon

Transportation is a breeze

and dressing rooms.

Of course, getting to and from a hotel is a major consideration for all business travelers. From the airport, the hotel is five minutes away by rail or car. A trip to central Osaka takes around 50 minutes by train. The ancient capital of Kyoto is approximately one hour and 40 minutes away, while Kobe is about 30

minutes away by ferry.
Pacific City Rinku Town offers the international business traveler excellent geographic access, a full range of services and a major competitive advantage for those seeking to expand their business activities in Japan and throughout Asia.

Rinku Town and the Kansai area of Japan are cleared for takeoff. With attention focused on the Kansai region due to the Osaka APEC summit, visitors to the region will recognize that Rinku Town is Japan's best gateway for people, products and information. and is one of the world's most technologically advanced cities.



The ANA Gate Tower Hotel Osaka: a first-rate business hotel with a sense of aesthetics.

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Opportunities for Investors In Pacific City (Rinku Town)

- Large concerns can buy land and build

their own buildings.
Slightly smaller firms are encouraged to rent a floor of the luxuriously appointed Rinku Gate Tower Building.

For more modest requirements, it is possible to rent an office in a building that offers

full communications facilities, secretarial services and consultancies

For further information, contact these offices of International Business Organizations of Osaka, Inc.

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Give NATO a Head

The job of secretary-general of the North Atlantic Treaty Organization is not something that Americans spend much time thinking about. But it is an important post, particularly as NATO prepares for a possible peacekeeping mission in Bosnia and considers expansion of the alliance into Central Europe. Washington and its allies have spent enough time quarreling over a successor to Willy Claes of Belgium, who was forced to resign because of a financial scandal. It is time to settle on a new leader.

Traditionally, NATO's military leader, the supreme commander, is an American, while its civilian leader, the secretary-general, is a European. Both posts require consensus backing from all 16 alliance members. An early European consensus formed behind Ruud Lubbers, a former prime minister of the Netherlands, as the next secretary-general. But after Washington expressed reservations, he withdrew. Now France seems ready to reject the remaining contender, Uffe Ellemann-Jensen, a former Danish foreign minister. A new candidate will probably

have to be found, the sooner the better.

In a matter of weeks NATO may be asked to enforce a Bosnia peace agreement. The alliance is also in the midst of a crucial debate on expansion into the former Communist countries of Central and Eastern Europe, a premature step that Washington is pushing. The next NATO leader does not have time for on-the-job training. The new secretary-general must

have a firm grasp of the complexities of both Bosnia and the expansion issue and be prepared to sell Americans on the need for continued European engagement.

Clinton administration officials considered Mr. Lubbers deficient in all three respects. While it may seem churlish to reject Europe's candidate for NATO's top job, Washington was right to make its objections clear. A NATO leader who lacks the confidence of the United States can only produce a troubled alliance.

Mr. Ellemann-Jensen's biggest disqualification, in Paris's eyes, is his lack of fluency in French, one of the alliance's two languages. That objection must also be respected. France withdrew from NA-TO's integrated command structure in 1966 but remains an important member of the alliance. Paris has long been ambivalent about whether it means to base its security planning on the Atlantic alliance or on some purely European force to be formed by the European Union. Full French commitment to NATO is essential to the alliance's future, especially if military operations in Bosnia expand.

The process of choosing Mr. Claes's successor must begin anew, but it must proceed quickly. A Bosnia agreement could emerge soon, and the formal debate on NATO expansion is set to resume in early December. An acceptable candidate should not be that hard to find once NA-TO members focus on the importance of their choice for the organization's future. —THE NEW YORK TIMES.

Arabs Versus Arabs

From its weapon of choice, the fax, the Riyadh. Washington's efforts to cushion opposition or some part of it in tightly controlled Saudi Arabia has moved on to the car bomb. On Monday terrorists exploded the first, killing six persons, including five Americans, at a communications center in the capital where Americans train the ruling family's internal security force. It remains to be investigated whether the deed issued from an isolated terrorist or the Saudi opposition in exile or some other quarter. But it certainly adds to the nervousness that Western friends already feel as they look on friendly authoritarian governments facing Islamic fundamentalist challenge on one flank and pressures for secular modernization, including democratization, on the other.

Iran, Egypt, Algeria, Saudi Arabia on the lengthening list of Mideast countries faced with a crisis of legitimacy, the Saudis, by virtue of their oil, rank first in international concern. Their country, like many of the towns and even the individual buildings in it, seems almost physically exposed to hostile elements. To offset a small and untrusted population and a location in a dangerous neighborhood, the ruling family has reached out discreetly for foreign support. This is how Americans come to be, even have political parties and come to be targeted, in downtown

the cultural offense and lower the political profile of a huge American pre-

sence can only go so far.
"In 1994." Human Rights Watch reports, "Saudi Arabia witnessed the largest roundup in recent history of opposition activists and a new low in the dismal human rights record of the kingdom." Strategic and commercial considerations largely muted the official American response.
Similar considerations have damp-

ened Washington's criticism of Egypt's more open but still essentially authoritarian political style. That is unfortunate. At this moment Egypt could use an American nudge. Some establishment regulars, including the last Egyptian ambassador in Washington and a former World Bank vice president, propose to monitor legislative elections to help weak opposition parties get a fairer shake. President Hosni Mubarak's (oneparty) government professes itself gravely affronted by the very idea. But election monitoring is a modest and conventional practice that a sensible leadership would use to reassure home and foreign opinion alike. It is a way for Egypt to distinguish itself from Saudi Arabia, which doesn't

- THE WASHINGTON POST.

Washington Brawl

As the semi-shutdown of the U.S. gov-ernment began on Tuesday, amid a cold and steady rain, congressional conferees were finishing work on the great pile of legislation known as the reconciliation bill. It changes dozens of laws to reconcile them, in great detail, with the plan in the budget resolution that the Republican majority passed earlier this year. This is the bill that would actually carry out the Republican plan to balance the budget. That is why it, and not the two bills that President Bill Clinton vetoed on Monday, is at the center of the struggle

between him and the Republicans. We offer the following paragraphs as program notes to the brawl between the administration and Congress.

The two vetoed bills were temporary measures. One would have raised the national debt limit for a month. The other would have authorized the government to keep spending money for another two weeks in the areas covered by the 10 appropriations bills not yet enacted: it was the rejection of this one that closed the Washington Monument. They are important because, for compelling legal reasons, sooner or later the president must have spending authority and an increase in the debt limit.

But, in contrast, the president does not have to have a reconciliation bill. Vetoing it does not inconvenience him or create any legal crisis. The effect of a veto is simply to leave present law as it now stands regarding the health care programs, taxes, welfare, agricultural supports and all the endless list of subjects that the reconciliation bill would affect. The congressional Republicans are trying to use the spending and debt limit leg-

islation, where they have a lot of leverage, to force the president to sign the reconciliation bill, where they have little.

Except for one thing. If the president wants to make any progress toward cut-ting the budget deficit, he is going to need legislation. In particular, the two big health care programs, Medicare and Medicaid, are mainly responsible for forcing federal spending upward. They need to be disciplined, their costs controlled, to a degree that the president and the Democrats, in all the posturing so far this year, have declined to accept.

Mr. Clinton is anxious not to seem to be opposing fiscal discipline, as he demonstrated on Tuesday in his statement to the press. He reaffirmed his support for a balanced budget in nearly every paragraph. But he can't get there without putting more of an arm on Medicare, particularly, than he and the congressional Democrats have shown a willingness to do. They have been prospecting harder for votes among the elderly and against the Republican proposal than they have for the savings needed to bring the deficit down. That is going to be one of the tough spots, perhaps the toughest, if and as the two sides get seriously to the

bargaining table. The present partial shutdown of the government is like an industrial strike. Both sides are prepared to hold out for a while to demonstrate the strength of their feelings, but not — let us hope — forever. You will know that the negotiations to end it are serious when (and if) they are no longer about the debt limit or appropriations, but about the reconciliation bill and the big health care programs themselves.

— THE WASHINGTON POST.



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A Bosnia Deal Needs to Appeal to Americans, Too

WASHINGTON — At an American base in Hohenfels, Germany, the U.S. Army has set up a remarkable training facility — a mini-Bosnia. The Hollywood-like set consists of villages with ourned out cars, shot-up houses and NA-TO soldiers in costumes playing different roles, including the mayor, refugees, black marketeers, snipers, a CNN reporter and warring factions.

Units of the army's First Armored Division, which will be the backbone of the U.S. peacekeeping force in Bosnia, have to spend time practicing in the villages and are scored on how few of their men get hit by pretend snipers using laser guns. Secretary of Defense William Perry told me that the motto of the U.S. commanders running mini-Bosnia is that "the scrim-mage should be harder than the game."

A month ago, President Bill Clinton implied that if the Bosnian factions negotiating in Dayton, Ohio, reach an agreement, U.S. peacekeeping troops in Bosnia would be like the U.S. peacekeepers separating Egypt and Israel in the Sinai Desert, who spend their days counting camels. That no longer seems to be the administration's approach.

By Thomas L. Friedman

The argument now, which Mr. Perry laid out in an interview, is that this mission is going to be dangerous, and that even with a peace accord there will be some local pockets of opposition - but it is worth doing because to not go in would lead to more killing in Bosnia, a spreading of the war and a debasing of American leadership.

"The problem I don't want to have to deal with," said Mr. Perry, "is 'Why didn't you tell me about this? You told me it was going to be a Sunday school picnic, and what happened? Somebody's shooting at us after we get there.' It is not that I am callous about the risks. It's that I recognize the risks of not going in are greater.

Those risks, he added, involve "not just feeling bad about the continuing slaughter in Bosnia. There's a very real danger of this war spreading beyond Bosnia." Anyone who blocks this mission, he said, "is now saying 'I want the

war to continue in Bosnia. If anyone is sitting back waiting for the Clinton administration to make that one

Bosnia that will wow the public and Congress so effectively that their reservations will melt away, he is waiting in vain. Mr. Perry's blunt talk is the argument.

Will it sell? I think the U.S. public can be persuaded -- reluctantly, very reluctantly - to send troops to Bosnia to support a peace accord, provided that the risk of casualties is minimal and the U.S. mission is confined to simply separating the parties and consolidating the cease-fire. That is a mission that people can intuitively understand - separating combatants, prevenning further massacres and giving the parties enough security so that they might start relating to each other differently.

Where, I think, the public will draw a line is anything that goes beyond simple peacekeeping into nation-building. If the parties will only agree to sign the peace treaty if the United States contributes forces to separate the warring factions, that is one thing. If the parties will only sign the peace treaty if the United States contributes forces to put Bosnia back together again — to guarantee elections, to guarantee constitutional arrangements, to guarantee a return of refugees, to hunt war

knockout argument for sending troops to criminals, to impose arms control measures — that is going to be a hard sell. Those are all worthy goals, And U.S.

diplomats, using economic leverage, should be assigned to promote them. But those goals will have to be achieved by the parties, at their own speed.

The Bosnia peacekeeping debate highlights the disconnect in America today between the foreign policy elites and the public. The elites see all sorts of opportunities in Bosnia — from finding new ways to cooperate with Russia to finding a new mission for NATO and U.S. troops in Europe. The elites believe that because the Cold War is over America can do all of these things. But the public believes that because the Cold War is over it doesn't have to do all these things.

Bridging that gap is the administration's challenge. I think it is bridgeable, barely, But the message to U.S. negotiators trying to work out a Bosnia peace deal has to be: Keep it simple. Any U.S. peacekeeping mission that requires an expert from the Brookings Institution to explain is going to be a problem. Don't negotiate a deal in Dayton that you can't sell in Dayton.

The New York Times.

Help Israel, Saudi Arabia and the Others Become Normal States

WASHINGTON — The Israeli fanatic who proudly slew Yitzhak Rabin and the anonymous car bombers who killed five Americans in Saudi Arabia had a common target. They

sought to murder the future. They killed to halt the transformation of the Middle East into a region in which tolerance and normalcy are more important than religious zealotry and revenge.

Once inconceivable scenes of King Hussein weeping in Je-rusalem at the funeral of a slain Israeli leader and of Yasser Arafat offering condolences to Leah Rabin in the grieving widow's home underline how far the dividing line of conflict in the Middle East has shifted in a few years.

There are still many in the re-

gion who see the primary struggle as one that pits Arab against Israeli, Muslim against Jew, Arab nationalist against Zionist militant. Those elements cannot be erased from a conflict rooted in irreconcilable claims to specific territory and rights.

But Mr. Rabin's assassination,

and the continuing reactions to it tion from the opposition Likud around the world, illuminate the bloc — but theology.

By Jim Hoagland

broad forces of change at work in the Middle East and the new alignments that they produce. As Mr. Arafat and Mrs. Rabin mourned together, Iran's fundamentalist government and American Jewish extremists were expressing joy over the assassination.

Mr. Rabin's crime in the eyes of his confessed assassin, Yigal Amir, was to want to make Israel a normal country that could live in peace and security with its neighbors in the 21st century, even if that required giving up territory captured in the 1967 war.

That is not what God ordained for Israel. Mr. Amir and his supporters believe. Giving up part of biblical Israel to Palestinians not only threatens modern Israel's security but that nation's soul and its reason for existence, in the them was not security - the levided Mr. Rabin's Labor coali-

Like the Islamic fundamental ists on the other side, the Israeli zealots have drawn a line in blood against the secularization of their society and the unique religious mission they ascribe to it. Their information highway is a one-way thoroughfare leading into a largely imaginary past. They see joining the modern world as fatal catastrophe, not as desirable goal.

The initial claims of responsibility for the bombing of an American-run military training facility in Riyadh have come from little known Muslim extremist groups who also invoke God's name to justify assassination. The identity of the killers is yet to be conclusively established.

In his own halting and uncertain way, King Fahd seeks to modemize Saudi Arabia in the context extremists' view. The issue for of a Middle East no longer dominated by Arab-Israeli wars. He is gitimate political question that di- in no way prepared to take the risks that Mr. Rabin, Anwar Sadat

incremental moves toward tolerance and the trappings of democracy have stirred intense domestic try like Saudi Arabia. The entire opposition from those committed to rigid Islamic theocracy.

with Washington increases Saudi Arabia's exposure to Western influence, even as it keeps Iraq's Saddam Hussein and other regional predators at bay. The U.S. military trainers hit by the bomb blast on Monday were advising the kingdom's National Guard. which has the primary responsibility of protecting the royal fam-

ily and the kingdom's oil fields. The American victims were chosen as randomly by their killers as Mr. Rabin was targeted specifically by Mr. Amir. The Americans' identities did not matter to the terrorists in Saudi Arabia, who sought to obliterate Western influence and its faceless agents with their blast.

The Middle East is history's permeated with Western cultural, commercial and political influ-

and others took for peace. But his ences that cannot be surgically chipped away by terrorist bombs. even in a relatively isolated counedifice would have to be razed, as was tried unsuccessfully in Le-King Fahd's defensive alliance banon and is now being attempted in Algeria and Egypt.

Israel's vibrant society is even less ready to cede to the politics of murder. Extremist rabbis ready to issue Judaic fatwas for the climination of Mr. Rabin and others are being denounced and investigated. Leah Rabin has refused to let Likud off the hook for not having opposed the hate campaigns against her husband forcefully enough.

The assassin intends his politics to prevail over those of the victim. But the terrorist act becomes a third entity, creating political effects of its own. Out of the shock and grief triggered by these two heinous crimes should come new international support for those who work together to make Israel, Saugreat crossroads. Arab society is di Arabia and the other countries of the Middle East normal states.

The Washington Post.

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Watch Out, the American-Japanese Marriage Is on the Rocks

L os ANGELES — Looking back, i wish my college friend Haruhiko had to become Americanized. But his twoyear Japanese government fellowship to Amherst came to an end and his family summoned him back to Kobe forthwith. "I'm having too much fun here with you crazy Americans," I recall him saying.
"If I stay in America much longer, I'll never be able to go back to Japan and fit in again like 'normal Japanese.'

Now, thinking about the storm clouds gathering over U.S.-Japanese relations, I wish a whole generation had come, like

Haruhiko, and stayed too long.
"Only a Japanese who has lived or studied here can possibly understand you Americans," says Haru, now a businessman in Japan. "Not many Japanese do." And how much does America really understand Japan? In a speech in Honolulu, Japanese Ambassador Takakazu Kuriyama raised that question. Forty thousand Japanese study in the United States but only 1,200 Americans in Japan.

By Tom Plate

gun marriage of Japan and America is on the rocks. Misunderstanding in a marriage can lead to divorce, but misunderstanding between big powers can lead to far worse.

Further deterioration in the relationship would be a political windfall for nationalistic elements in Japan — the kind of blunder that could put Ryutaro Hashimoto, the skilled, nationalistic trade minister. into the prime ministership.

Mr. Hashimoto, head of the powerful Liberal Democratic Party, leads his closest parliamentary challenger in the latest polls 5-to-1. This resourceful and steely politician represents a new generation of leaders who support an economic, if not a military, divorce from America.

Some top Japanese even believe that Japan should shed today's demilitarized, pacifist skin and metamorphose into a 'normal nation' with its own superpower military machine. Then it could un-

Whatever the reason, the postwar shot- Asia correspondent for the Economist, writes in his comprehensive new book, "Asia Rising": "Japan, with its troubled Asian history, its domestic-policy paralysis and its security fears about its close neighbors (Russia, China and a probably soon to

be reunified Korea), will be a handful." The truth is that the current setup works well. "I don't see why there has to be any real rush for Japan to become a so-called normal nation," Secretary of State Warren Christopher told me recently. "The present security relationship has worked very well for a long time. That's one reason we have about as many U.S. troops in Asia now as in Europe."

Mr. Christopher is right. The U.S. copon-the-block has kept the region cool, soothing historic mistrust.

Here at home, the U.S.-underwritten postwar stability has put money in many pockets. In California last year, Japanese automakers invested \$2.6 billion and their

ceremoniously return the American se-curity blanket to sender. 125 dealerships statewide employed 50,000 Americans. U.S. exports to Asia so far this year than last.

But all this positive stuff drops like a rock to the bottom of the Pacific lake if Mr. Hashimoto leads Japan back to the future. So the Clinton administration is scrambling because the centerpiece of its foreign policy is expansion of international trade,

and trade with Asia is the key. But I think of my 9-year-old daughter. She has a wonderful Japanese-born friend whose father is temporarily on assignment bere. Whenever invited, the Japanese girl bounds over to be with her crazy American girlfriend. But my daughter always has to initiate the invitation.

I like my daughter's friend's parents, but I get the sense that they don't want her to become Americanized. And my guess is that when they return to Japan, they will support Mr. Hashimoto's nationalism, as will a whole lot of Japanese, and that my daughter will never see her friend again.

Los Angeles Times.

The Commercializing of American Foreign Policy Is a Bad Idea

SEVILLE, Spain — It is a season of alliance discord. The American-sponsored proposal for a trans-Atlantic trade agreement was buried here last weekend, when business leaders, mainly from the United States, accepted the judgment of Peter Sutherland, former head of GATT, that such a pact now would be "neither re-alistic nor desirable."

The idea's supporters, mainly American but including Sir Leon Brittan of the European Commission, undoubtedly would hope that their proposal has merely been placed in cryogenic suspension, like frozen Californians, awaiting reanimation. But events are likely to prove, as usual, that death is permanent,

Most of Western Europe's governments are preoccupied with high levels of unemployment and social tension, and do not see in the North American Free Trade Agreement's ambiguous results in the United States, Mexico and Canada evidence that they should plunge into a newer and bigger American-sponsored globalization scheme.

That same weekend, Mexico's central bank had again to counter speculative pressures against the peso. The United States is engaged in yet another gratuitous government shutdown motivated by political advantage-seeking.

Following the leader is not as appealing as it used to be. The most pro-American of Europeans are also angry at the way Washington rejected the candidacy of former Dutch Prime Minister Ruud Lubbers to become secretary- ed States in the advanced indus-

By William Pfaff

Japan's unprecedented reaction to the revelation that the Clinton administration launched the CIA on the allied government there, to spy on Japanese officials and businessmen in connection with last year's trade talks. The govemment said on Friday that its newfound "distrust of the United States" was justified. Both affairs feed resentment of

what the French daily Le Monde calls America's new and "extraordinary pugnacity" in trying to have its way in commercial as well as political matters. In purely commercial terms, of course, there is no reason why it

should not pugnaciously pursue its interests. France, Germany, the Dutch and certainly Japan put forward their own interests with no great scruple about American commercial concerns.

Yet what does the United States want? Cooperation or domination? Clinton administration officials say they want cooperation, and nominally Washington does. But, driven by Bill Clinton's politically motivated jobs and exports priorities, the administration is attempting to achieve trade and commercial domination by political and even espionage methods.

The effort is curiously irrelevant. American business can look after itself, and today is extraordinarily dynamic in export markets. Trade, in any case, is much less important for the Unittrial world than is investment.

This episode coincided with Production by American companies in Europe now is worth some \$850 billion a year. Job-creating European production inside the United States is worth \$650 billion, which means that Europe and the United States have a \$1.5 trillion economic relationship even without trading any goods - a figure which dwarfs the trans-Pacific trade total.

There is a long-term loss for the United States in what it is doing. The Seville meeting between U.S. and Spanish businessmen was followed on Sunday by a forum in which the political and social concerns and conditions of Americans and Europeans were considered with mutual sympathy.

Frequent reference was made to the generous American policies of the past, which fundamentally contributed to Europe's unification and to Spain's own emergence into the European mainstream from the isolation and introversion of its years under Francisco Franco's dictatorship.

This fundamentally benevolent, if not disinterested, American support for what has been most constructive in the postwar development of Europe - and of Japan as well, working to integrate Japan into the international alliance of the democracies — is responsible for the international leadership taht the United States

has enjoyed since the 1940s. The Clinton jobs-jobs emphasis reverses priorities. Narrow American commercial interests now outrank political considerations. This is most dramatically

to commercial spying on the al-lies. Washington cannot simultaneously claim the benefits of political alliance and treat its al-

lies as commercial enemies.
This is the paradox in the Clinton administration's policy (largely inherited, of course, from the Bush administration). America's embassies abroad now make economic war, but in doing so

demonstrated in the assignment of the CIA, an agency of cold war, to commercial spying on the alleadership in the Cold War.

Those political credits will sooner or later be gone. There will have been no economic gains commensurate with what is lost. That is why the commercialization of American foreign policy is a fundamental mistake

International Herald Tribune O Los Angeles Times Syndicate.

IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1895: Maritime Disaster LONDON — A sad naval disaster

has occurred in Japanese seas. On the 13th, the launch of the H.M.S. Edgar with a large party of blue-jackets and officers capsized while making for the shore, with the result that some forty-eight lives were lost. Rumors that a disaster of some kind had occurred were current here early in the afternoon [Nov. 16] at the Service Clubs, but it was not until about three o'clock that any official con-

1920: Theatre Tragedy

firmation could be obtained.

NEW YORK - Six children. ranging in age from two to twelve years, were killed and eleven others of the same age were injured in a panic in the Katherine motionpicture theatre yesterday [Nov. 14]. Smoke from a newly-lighted

wild panic. The theatre was filled to capacity when the panic oc-curred, All the deaths and injuries resulted from a crush of older children and adults, who were fighting their way down the stairway from a balcony.

1945: Atomic Proposal WASHINGTON --- Creation of a

United Nations Commission to control the threat of atomic destruction in the world was proposed today [Nov. 15] by the United States, Britain and Canada. President Harry S. Truman. Prime Minister Clement R. Attlee and Canadian Prime Minister W. L. Mackenzie King made this known in a joint communique. At the same time they declared the three nations, which alone possess the know-how of atomic-bomb manufacture, would not share that knowledge until "it is possible to furnace filtered up through the devise effective reciprocal and enfloor of the small, dingy theatre forceable safeguards acceptable and threw the 300 occupants into to all nations.

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W. Low Mil

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Television Fires, and Dulls, Compassionate Impulses

By George F. Will

WASHINGTON — Balkan uated, is, writes Mr. Orwin, "fickle and highly unstable. To find, as the Good Samaritan did, a single victim ma that brings to mind one of the great comic figures of English fiction — Mrs. Jellyby in Charles Dickens's "Bleak House." She makes a brief but telling appearance in a brilliant essay soon to be published in The National Interest quarterly. The essay is "Compassion and the Globalization of the Spectacle of Suffering," by Clifford Orwin of the University of Toronto.

Mrs. Jellyby was the ditzy dogooder who practiced "telescopic philanthropy." Her children were neglected and London's poor went unnoticed outside her window because her gaze was fixed on the suffering natives of Borrioboola-Gha. She had, Dickens wrote, handsome eyes but "they could see noth-

ing nearer than Africa." Today, writes Mr. Orwin, because of television, everyone's gaze can be fixed on — can hardly avoid being fixed on — the plight of distant people. This television "window on the distress of fellow human beings' is often thrown open as the suffering is actually occurring, and humanitarians hope that the instantaneous global dissemination of heart-rending pictures of agony will soften hearts and prompt humanitarian in-

terventions. Mr. Orwin has doubts. Compassion, he says, depends on unagination, which is why children manifest little of it. It is axiomatic: One death is a tragedy; a million deaths are a statistic. We can imag-ine the former. Television pictures of real victims are "pegs on which to hang our imagination." However, before "looking to television to effect universal moral regeneration," Mr. Orwin warns, note that "images of televised suffering trade at a substantial discount."

They can be turned off, or tuned out by people for whom television, always on and rarely noticed, is akin to audible wallpaper. Also, television audiences, emphatically including audiences of news broadcasts, want to be entertained, "and the right amount of suffering is entertaining but only the right amount of it.'

Television has a large menu of sufferers to choose from, and viewers can choose which to feel compassion for, until compassion exhaustion sets in.

Mere humanitarianism toward distant victims, as distinct from communal identification by viewers with similar people similarly sit-

by the roadside is one thing. To confront a succession of them on television, all very far from us and widely scattered around the globe, is something else entirely.

Which brings him to the heart of the matter: "Our humanitarian impulses may fire, but they will also tend to sputter. On the one hand, we wish that we could help; on the other, we are only too likely to feel ourselves absolved by the fact of this very wish."

Humanitarian intervention is noble precisely because it is not urgent not closely connected to vital national interests. So there is a mixture of high moral content and low practical content to humanitarian commitments that nations make.

Mr. Orwin says we resolve this ambiguity by saying that humanitarian interventions justify the expenditure of treasure but not lives.

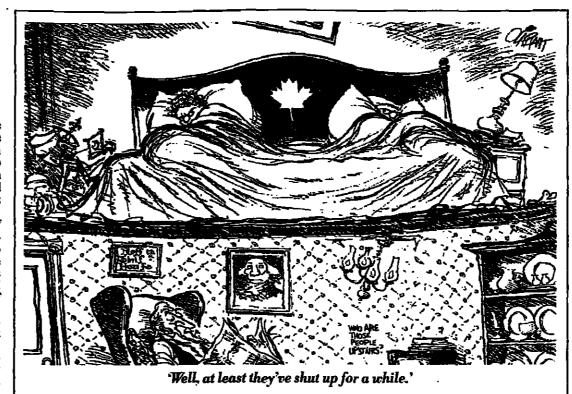
The result is a compound of interventionism and isolationism, expressed in multilateralism, which is analogous to nonpartisan-ship in domestic matters deemed not serious.

A European diplomat, explaining his country's policy of neither in-tervening forcefully nor altogether refraining from intervening, cites the "CNN factor." As Mr. Orwin explains that, the Balkans are a television tragedy to be coped with on television by using images of symbolic concern to neutralize images of actual suffering.

Recalling Rousseau's dictum that it is by dint of seeing death and suffering that priests and doctors become pitiless," Mr. Orwin warns that "the new abundance of televised suffering" may desensitize rather than sensitize viewers, who become "voyeurs of the global vil-Compassion's horizons become broader, but compassion becomes thin gruel.

We have seen something like this before. At the dawn of television, people worried that it would unhinge constitutional balance by making presidents irresistibly powerful. Instead, it has miniaturized most of them by making them promiscuous claimants for the attention of the country, which is indifferent when not disdainful. People hoping that televised suffering will cure hardness of heart may be in for a similar surprise.

Washington Post Writers Group.



LETTERS TO THE EDITOR

Hope Survives

Fifteen years after Anwar Sadat was gunned down, one could never imagine that Yitzhak Rabin would be killed in the same way, in the

early stages of the peace process.

That process, initiated by Mr. Sadat and the Israeli leadership of the time — with the help of the United States - did not end with the Egyptian leader's death. Hope did not leave the region. Peaceful relations continued between Israel and Egypt, contributing to a mutual understanding of each other's needs. That led to true cooperation on the basic problem in the Middle East: the Israeli-

Palestinian conflict. To kill a key leader of the peace process is a horrible thing. But an old Arab saying has it that "this day, too, shall be followed by another." If Mr. Rabin was killed, like Mr.

Sadat before him, by the hand of evil and hatred for peace-making, we -humanity — should continue along that difficult road until we all reap the fruit of peace. Hope still

To Mr. Rabin's family one can say: He was yours before; now he belongs to all humanity.

KRALED EL-BIALY. Dakhla, Egypt.

The Basics

If there is one thing the U.S. and EU negotiators are missing as they future of Lebanon. The world should

try to reinforce the trans-Atlantic be calling for a Syrian withdrawal relationship, it's not the need for a from Lebanon. Instead, Mr. Ma'oz

free trade area. Tourists, students and businesspeople would all be better served if the negotiators sat down and worked on a few items that would really make a difference to the citizens of the United States and the European Union countries.

I suggest three priorities: Coordinate summer and winter time changes so that all the countries of the EU and the United States make the shifts forward and back-

ward on the same weekend. Agree to common standards in telephones so that everything from the plugs that go into the wall socket to the instruments themselves can be

used on both sides of the Atlantic. Agree to the toughest standard of all: a common electric plug. First, of course, it might be nice if the Europeans would settle on just one plug to serve all the countries of the EU.

Unless the negotiators can get the basics right, there's not much chance for meaningful success on the grand strategy. BRIAN CARLSON.

Lebanon's Future

The comments made by Moshe Ma'oz ("Toward an Israel-Syria Settlement," Opinion, Oct. 11) showed a callous disregard for the

wants the United States to help the peace process by recognizing "Syr-

ia's strategic interests in Lebanon. To state that Syria has a right to Lebanon is both insulting and immoral. But Mr. Ma'oz seems to think Lebanon a cheap price to pay for

peace with Syria. The world has made the mistake before of buying an ephemeral peace with an aggressor. Let us not make this mistake again. Now is the time to help Lebanon build a demographically fair, democratic political system. Only then can there be a longlasting, stable peace in the region.

RENEE SANTALO. Coral Springs, Florida.

Pakistan Statement

committed to international

Regarding "Paris Suspects Terrorists Trained in South Asia" (Nov. 2): The story provides the impression that some French youths of Arab origin, recently interrogated in connection with bomb blasts in France, received military training in Pakistan. We wish to clarify that Pakistan has no terrorist training camps and is

ments to fight terrorism. MOHAMMAD WAKEEL MALIK.

The writer is press counselor for the Pakistan Embassy.

No Getting Around It: English Is Global Tongue

By the Marqués de Tamarón

MADRID — Linguistic prob-lems are not the least cause of worldwide bewilderment as this century draws to a close. Most of us feel that our own language is an essential part of our national identity, yet at the same time we realize that in the emerging global civi-lization we need a world language, a sort of *lingua franca*.

Without a world language, plus several regional ones, international relations would succumb to the old

MEANWHILE

curse of Babel. This, of course, has always been the case. Over the centuries. Greek, Latin. Spanish, French, Malay, Swahili and other languages have been used as international instruments for trade. diplomacy or religion. Many of them are still used in that capacity.

But three new elements have complicated the situation. The first is the rise of English to the hitherto nonexistent position of world lan-guage. This makes life easier for many people, but it irritates others. Many speakers of less widespread languages feel threatened by English. To use the old political metaphor, it is like sleeping next to an elephant; regardless of its intentions, the sheer size of the animal

makes it dangerous. As to speakers of minority languages, they quite rightly fear the disappearance of their cultural identity. According to Michael Krauss of the Alaska Native Language Center, nine out of ten of the 6,000 languages that still exist in the world will die out within the

next century. This is the second new element in the linguistic situation. Tongues have always evolved, but never has their death rate been even remotely comparable to the present. We worry about the decline of biological diversity, but we also should not forget the risks of a radical linguistic

impoverishment of our planet. The third, more subtle and potentially dangerous novelty is the modern reluctance to accept multilingualism. I am not talking about the fragmentation of a nation-state into different monolingual groups, a highly risky situation. But the multilingual capacity of individuals is a desirable thing, helping soften con-flicts. Why shouldn't a Corsican use Corsican in some cases, provided he can and will use French in others? Indeed, why should a Frenchman

feel dishonored using English to sell Camembert to a Japanese?

Historically, such qualms were rare. Two thousand years ago, people of every race and religion used Greek, not their own mother tongue or Latin, within the eastern half of the Roman Empire whenever dealing with people from other nations. Greek was the normal trade language for an Egyptian grain dealer. as it was for a Cypriot wine merchant or a Phrygian marble exporter. Indeed, the Jews often used it in the synagogues of the Diaspora, as Paul

did when preaching Christianity. Such common sense prevailed even after the birth of modern na-tionalism. The Russian field marshal Barclay de Tolly in 1812 gave the news of the French remeat to the czar in French. In 1940, when Germany and Japan were preparing their al-liance against the hated "Anglo-Saxon powers," Ribbentrop and Matsuoka negotiated in English.

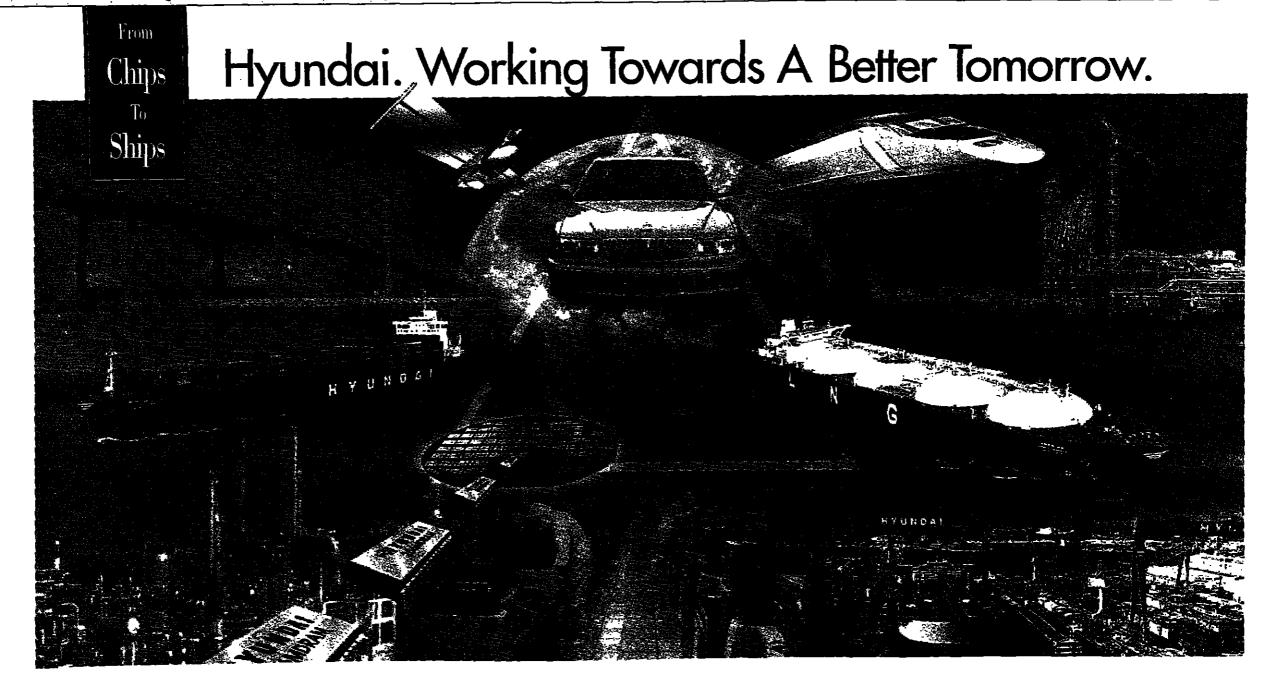
Nowadays, linguistic rivalry is the third most common cause of conflict, after race and religion, and is often mixed with the other two. It need not be so. Many political fevers would cool if we all accepted certain obvious facts.

The main one is that everyone is right in trying to preserve his or her vernacular tongue, without which one feels deprived of roots and identity. But this should not exclude other languages. Immigrants, to prosper, must learn the language of their new country. Speakers of minor languages will also have to learn a major language to profit from the expanding world economy.

Even speakers of major languages such as Spanish, French and Chinese have an interest in learning English for practical reasons. In fact, native English speakers themselves should start learning that peculiar language known as international English, as Mikie Kiyoi recently exhorted them to do in these pages.

A reasonable approach to language policies and politics requires two more things — a little hard work to learn extra languages and the insouciance to dare to use them clumsily. We either accept the linguistic effort or the impoverishment of standardization. Or else mutual assured incomprehension.

The writer, director of the Instituto de Cuestiones Internacionales y Politica Exterior, contributed this comment to the Herald Tribunc.



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HEALTH/SCIENCE

'Glasses for the Ears' of Dyslexics

By Sandra Blakeslee New York Times Service

vere language and reading difficulties, one that may have applications for millions of children with dyslexia. They call it "glasses for the ears."

The treatment uses a special form of computer-generated speech in a therapeuchanges in auditory portions of the children's brains — altering cells that process simple sounds. Just as glasses correct faulty vision, these changes in the auditory cortex sharply improve the children's ability to perceive spoken sounds and to decode written words.

Recent experiments show that after just four weeks of treatment, language-disabled children advanced two full years in their verbal comprehension skills, researchers say. They said the improvements endured after training had stopped. In effect, the children could throw their "glass-

The two scientists spearheading the research, Dr. Paula Tallal of Rutgers University in Newark and Dr. Michael Merzenich of the University of California School of Medicine in San Francisco, said in interviews that they believed that the ganized. treatment would help many children and adults with milder forms of language and reading disability — the condition widely known as dyslexia. But Dr. Tallal, who is director of the Center for Molecular and campus, and Dr. Merzenich, who is a professor of otolaryngology and physiology, cautioned that dyslexia had numerous causes and that not everyone with reading problems would respond to the

just been submitted for publication in a school, he said. EW YORK — Scientists have leading scientific journal. The researchers developed a radically different declined to disclose the precise contents of treatment for children with se- the journal article. But they have talked authority on brain plasticity - how brain about their work at several scientific meet- cells and cortical maps change in response ings this year, and presented results Sunday to experience. The two began collaborating in San Diego at the annual meeting of the a couple of years ago under a grant from the Society for Neuroscience.

Dr. Sally Shaywitz, a leading expert on dyslexia at Yale University, heard an oral Dr. tic program that is designed to force presentation of the research two weeks ago and said the findings were "tremendously exciting." But, she added, "I am not con-normally by the age of 3 or 4, Dr. Tallal vinced that the majority of dyslexic children will be helped by these methods.

"I've seen many things with promise over the years fail to deliver," Dr. Shay-rections from parents and teachers. witz said, adding that "while this work sounds credible, we need more experiments" before parents and teachers get their hopes up.

UT other experts are more op-timistic. "I think Paula Tallal and Mike Merzenich's work is just superb," said Dr. Ursula Bellugi, director of the Laboratory for Cognitive Neuroscience at the Salk Institute in San Diego. She said it was possibly the first therapy for dyslexia based on a deeper understanding of the way the brain is or-

Ten million American children are dyslexic, defined as having great diffi-culty in reading single words despite nor-mal intelligence and motivation, said Dr. Reid Lyon, director of the dyslexia re-Child Health and Human Development. The social costs are tremendous. A high percentage of dyslexic children drop out of school and have substance abuse problems. They also tend to have low selfesteem and to have trouble finding jobs. A om.

Their new findings, along with the first third of learning disabled adolescents will detailed description of the treatment, have be arrested three to five years out of

> Dr. Tallal is an expert on language im-pairments in children. Dr. Merzenich is an Charles A. Dana Foundation in New

> Dr. Tallal's research focuses on children with a condition called specific language impairment. These children do not talk said. They have trouble bearing and generating speech - they might say titty tat for kitty cat - and often cannot follow di-

> Four in five of these children go on to become severely dyslexic in grade school, Dr. Tallal said. But they are a small subset of the larger population of children with reading problems.

> Some language-impaired children ap-ar to speak normally by the age of 5 or 6 but they are faking it, Dr. Tallal said. They get the gist of many sentences but not all

Others live in a language fog, she said.
"It's like you having a minimal ability in
a foreign language and visiting that country," she said. "All day long you strug-Boys tend to act out and become ag-

gressive or hyperactive. "If someone spoke mumbo jumbo to you all day long, would you be able to sit still?" she asked. Then the children hit first grade, Dr. Behavioral Neuroscience at the Newark search program at the National Institute of Tallal said. Teachers are under the impression that speech has been learned automatically, before children come to school. And so they teach reading by phonics, featuring the very phonemes that language-impaired children cannot fath-



Resembling a cave drawing, a previously unknown type of horse has been discovered in a remote region of Tibet.

A Stone Age Horse in Tibet

By Marlise Simons New York Times Service

ARIS — Deep in Tibet, in a high and icy valley, the explorers came upon the first of the enigmatic creatures. They saw one, and then three of them grazing in the open forest. Soon, to their astonishment, a whole herd of the unusual horses appeared.

They looked completely archaic, like horse. the horses in prehistoric cave paintings," was just a freak, then we saw they were all

A team of French and British explorers, who have just returned from a six-week expedition in Tibet, say they believe they horses' blood samples. found an ancient breed of horse previously

unknown to scientists. The Riwoche horse, as the explorers have named it after its home region in northeastern Tibet, is nearly four feet (1.2 head is triangular and has the same wedge shape as the zebra or as the vanished horses of European Stone age drawings. It has a beige coat, bristly mane, black stripe on its

back and black lines on its lower legs.
The explorers and other scientists believe that the breed may provide a new piece in the puzzle of equine evolution. Although for and very tough," Dr. Casas said. "Horses so far seems unique."

humans in work, transport and warfare, scientists say the tale of how horses developed and diversified is far from complete.

years for a small browsing animal, less than two feet high, named the Echippus, to evolve and branch off into rhinos and tapirs as well as into the species that eventually developed into the zebra, ass, donkey and

The modern horse is thought to be five said Michel Peissel, a French ethnologist million years old. Cave men hunted it and and the expedition leader. "We thought it ate it. Only for the last 3,000 to 5,000 years has the horse been domesticated.

Steven Harrison, a geneticist at the Royai Agricultural College in Cirencestor, England, will do DNA tests on the Tibetan

"It's very rare to find a big mammal we did not know about," he said. "It will be very interesting to compare the genetic markers to those of other wild horses," he said, like Przewalski's horse, a wild Monmeters) high, about the size of a pony. Its golian breed first recorded about a century

> a member of the expedition, said he believed the Riwoche breed may be a "relic for a very long time and thus preserved its find because horses have bred and mixed

many centuries, horses have been vital to in the adjacent areas are very different." Although the animals were roaming free the trip indi

ingina, On**al**

CURI

in the Riwoche region, Dr. Casas believes that one explanation for their archaic form They believe it took perhaps 50 million is that the 70-mile- (112-kilometer) long valley where they were found is closed off on both sides by passes about 16,000 feet high. "Horses would not roam through those passes easily because at that altitude there is no grass, no food to survive." Dr.

> OWN in the valley, which is studded with hamlets of Bon-po people, the pre-Buddhist natives of the region, farmers catch the horses with a lasso when they want to ride them or pack them, said Dr. Casas. Then they set the horses free until they are need-

ed again.
"We could approach them to about 15 feet, then they moved," he said. Nonetheless, the team caught some of the horses and took the blood samples and filmed them for future studies.

"There is nothing in the literature about Dr. Ignasi Casas, a veterinarian who was this horse," said Dr. Casas, who is associated with the Royal Animal Health Trust, an equine research center and clinic population" that lived isolated from others in Newmarket, England. "It's an exciting

Hair Loss Tied to Heart Disease

By Jane E. Brody New York Times Service

EW YORK — It may not be how lost from his head but how fast he lost it that predicts his chances of suffering a followed the men for up to 30 heart attack, according to new findings from the landmark developing coronary heart dis-Framingham Heart Study.

An earlier finding in men under 55 had linked bald spots on not associated with any form of increase in coronary risk, with deaths from heart disease

the risk rising as the size of the bald pate grew. But this study did not trace hair loss over

The new study, published in much hair a man has The American Journal of Epidemiology, recorded the rate at which baldness progressed and years to determine their risk of

The extent of baldness was

among the 2,017 men in Fram- mean that baldness was a cause whom baldness was evaluated in 1956 and 1962.

But among the 433 men whose degree of baldness was recorded for both years, those who lost their hair most rapidly 'showed significantly elevated rates" in subsequent heart disease and cardiovascular deaths when compared with men who experienced no or only slight progression of their baldness

top of their heads with a slight cardiovascular disease or from 1956 to 1962. The research team, headed University of Texas School of

ingham, Massachusetts, in of heart disease. Rather, the researchers suggested that some common factor, like a possible genetic link, a higher testosterone level or a deficiency of nitric oxide, most likely resulted in both rapid hair loss and an increase in coronary risk.

Regardless of the explanation for the association, the finding suggests that men who lose their hair rapidly may be wise to be especially conscientious about controlling other coronary risk factors, like by Dr. Carlos Herrera of the cigarette smoking, high blood cholesterol, high blood pres-Medicine in Houston, pointed sure, overweight and lack of out that the new finding did not aerobic exercise.

Risk Factors in Breast Cancer

WASHINGTON (AP) - Most U.S. women have at least one of the four breast cancer risks that account for 41 percent of the disease, sci-

Doctors have long known certain characteristics such as the age when a woman gives birth are risks for breast cancer, but differ over just how much cancer they cause.

Patricia Madigan of the National Institutes of Health studied 7,508 women to come up with the latest estimate that 90 percent of American women have at least one of the risks cited in 41 percent of the cases. The estimate was reported in the Journal of the National Cancer Institute.

Breast cancer strikes 180,000 women each

percentage of higher-income women reflected in part that they were more likely to get checkups.

cancer at some point.

UN Reports on Biodiversity NEW YORK (NYT) — Human activities like

The risk factors cited exist in about 73,800 of

the total cases, the study indicated. Having no

children or having the first one after age 19

together accounted for 29.5 percent of those breast

cancer cases, a higher income, 18.9 percent, and

having a close relative who had the disease, 9.1

percent. Some women had more than one risk. The

year in the United States and kills 46,000. About farming, logging and commercial fishing are one woman in nine is expected to have breast endangering plants, animals and entire ecosystems at much higher rates than ever before in recorded history, according to a report issued by the United Nations Environment Program.

The document, the Global Diversity Assessment (Cambridge University Press, \$44.95), is being described by the United Nations as the first comprehensive report ever on biodiversity.

Among its many findings, the report concludes that species have recently become extinct at 50 to 100 times the average expected natural rate; that only about 13 percent of the 13 million to 14 million species on Earth, have been scientifically identified, and that economic markets continue to underestimate the role biodiversity plays in areas like air and water

quality, global climate and producing higheryield, pest-resistant crops.

Biosphere 2 Now an Earth Lab

NEW YORK (NYT) -- Envisioned as a project to test how humans could live in space, Biosphere 2 is being taken over as a laboratory to study global warming and other changes on Earth.

Columbia University will manage the 3.15acre (1.25-hectare), \$150 million terrarium in the Arizona desert as a lab and educational center for Earth sciences. The university is not planning more missions like the unsuccessful attempt by eight people to live there two years without access to outside resources.

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BY YORK TIMES AND THE WASHINGTON PO

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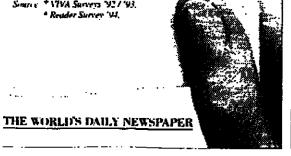
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Source * 17VA Surveys '927'93.



BOOKS

A CENTURY OF SPIES: Intelligence in the Twentieth Century

By Jeffrey T. Richelson. Oxford University Press. 534 pp. \$30 Reviewed by Russell Warren Howe

TN 1987, my old foreign editor what, in the jargon, was a raven Lat the Sunday Times of Lon- or a swallow. McCormick was discover in brief mentions who was Greville Wynne or Izzy Beer or Vladimir Kuzichkin or

BRIDGE

By Alan Truscott

Tt has been known for years L that major figures in the Chinese establishment, from Deng Xiaoping down, are bridge enthusiasts. What was not known there was some evidence at the recent world championships in Beijing. A British team had a friendly 32-deal match against a Chinese team headed by Ding Guangen, a senior member of the Politburo.

In the diagramed deal, can South succeed against best de-fense after the lead of the diamond king? Minister Ding Guangen was playing with his son, Ding Yucheng, and he did succeed in a highly optimistic contract. North's bid was an instruction to bid three notrump with a diamond stopper, and South obeyed orders with

considerable misgivings. The defense would have prevailed easily after a heart lead. but West misjudged by leading his own suit rather than his partner's. South won with the ace, and could have played spades to develop two tricks in that suit. But East would have held up his ace for a round, and South

would have wound up a trick short. Instead he ran all his clubs, and East had discarding problems. He threw three hearts and then a spade.

South led the spade nine, which won, and then a low spade, - a crucial move - to the was how well they play, but- queen, king and ace. East played a third spade, established a winner, but South won his jack and led a heart. By gently covering West's card he was able to score a heart at the finish and make his contract. Minister Ding had played brilliantly.

> Q K 10 9 0 5 5 2 ♣ A J 10 9 WEST(D) RTUOZ 0 A 10 8 3

don, Donald McCormick, pub- the author of 13 other books on lished under the pseudonym espionage, including the defini-Richard Deacon his "Spy-tive biography of Sir Basil Za-clopaedia," in which you could haroff. Jeffrey Richelson's "A Cen-

tury of Spies" is the next step in turning file cards into a book, but it's more of a Reader's Digest-ish synopsis than the multivolume treatment that must appear one day. It's a vast but tight panorama of "sigint" (signals intelligence) from pigeons and semaphore to threedimensional satellite imagery. and of "humint" (human intelligence - that is, actual spying) from the siege of Troy to Verdun to Tehran.

There are few revelations. MI6 traitors, Philby, Burgess and Maclean, the latter was clearly the most potentially valuable" because of his access to U.S. armed forces data and especially to the Atomic Energy Commission "without an escort, a privilege not extended to members of the cabinet or Congress or FBI director J. Edgar Hoover."

Richelson's evaluations are only so-so. Most scholars would now agree that Chamberlain and Daladier were prudent in playing for time with Hitler and that Capitol Hill was then the capital of appeasement. The overestimate of Germany's strength was, as Richel-Germany went through France, Belgium, Holland, Luxem-

Intelligence shortcomings in not anticipating Pearl Harbor surely sprang mainly from American laziness about learning Japanese (or even easier tongues) and the bizarre failure to employ Japanese Americans in intelligence. A former direc-Stansfield Turner, told me a decade ago how a similar failure to employ Arab Americans at Langley had led to excessive

dependence on Israeli sources, including "disinfo" going all the way back to the Lavon Affair, and affected by the KGB penetration of the Mossad. There are synopses of some great spy-war anecdotes:

 Oleg Vladimirovich Penkovsky, a much-decorated Red An interesting one is that, of the Army full colonel at 21, being mother's womb. The spy for his denied the KGB Rezidentura (a job equivalent to station chief) in New Delhi at 26 because his father might have been a White Russian officer, Penkovsky turned his coat, was caught, and • The United States and

British intelligence role in overthrowing Mossadegh and restoring the shah of Iran.

director of the CIA's Special Investigation Group, being duped by Anatoli Golitsyn into rejecting all the valuable intelligence passed on by a more reliable turncoat, Yuri Ivanovich Nosenko. (But the thenhead of the KGB First Direcson says, a fault of intelligence torate's "S" division - non-— although this is surely a diplomatic spies — Major Genquestion of degree: In 1940, eral Vadim Alexeivich Kirpichenko, told this reporter in Moscow in 1992 that Angleton bourg, Denmark and Norway as was never "one of ours," just a though these countries were a useful idiot; and former DCI Cecil B. de Mille plywood set. William Colby, who fired An-

gleton, is of the same opinion.) • The MI6 rescue from Moscow of Oleg Gordievsky, and the rocambolesque Vitali Yurchenko's comic-opera defection and "redefection."

The spy-in-the-sky revolution pioneered by Leslie Dirks tor of central intelligence, and others — although Richelson includes regrettably little about Soviet satellites. But such a compendious

work should have put espionage into context. If the American establishment American media have tended to fuse the Fourth Estate with the First, a serious historian cannot be too neutral. Nationality is usually an accident of birth, but the law requires that one bear fealty to the card one draws from ones own country is as deserving of respect as the diplomat or the foreign correspondent.

Spying against one's country is white-collar crime, even if, like bad car design, it sometimes causes deaths: It is unconscionable to give spies longer sentences than hoodlums. One can distinguish be- ican Counterspy Who Couldtween the "venals" like Ames n't." He wrote this review for • James Jesus Angleton, the and Pollard and the Walkers The Washington Post.

and the Russian "defectors" (whom a former director of central intelligence, Richard Helms, once described to me as 'all scumbags'') and idealists like Philby and the Rosen-

As could be expected in such a short book (431 pages, plus notes and indices), Richelson makes some mistakes, which are perhaps attributable to dependence on single sources. And there are plenty of "star" omissions: in World War I. Georges Ladoux, Antoine Goubet. Sir Basil Thomson. There is the Pueblo case, but nothing on the Liberty. There is nothing about the Congress for Cultural Freedom and its worldwide features service and magazines, from Encounter on down, published by the CIA.

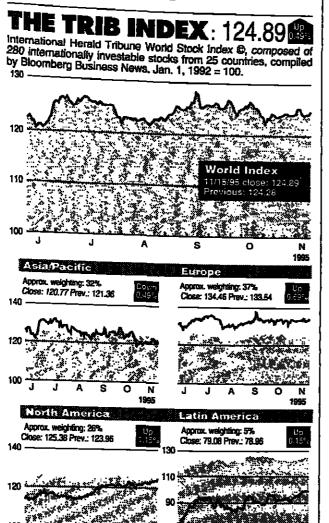
Russell Warren Howe's 17 books include "Mata Hari, The True Story" and "Sleeping With The FBI: The Suga of an Amer-

WHAT THEY'RE READING

• Jennifer Tsao, production assistant for the MTV Radio Network, is reading "The Worldly Philosophers: The Lives, Times and Ideas of the Great Economic Thinkers" by Robert L. Heilbroner.

"I can be sure no one will bother me at lunch with my nose buried in it." (Maria Sanminiatelli, IHT)





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Japan Mired in Slowdown

Data Cast Doubt On a Recovery

Bloomberg Business News TOKYO — Three key economic indicators released Wednesday showed that Japan's factories were using less equipment, steel production had its biggest decline in more than a year and sales at Tokyo-area department stores fell for the 44th consecutive month.

Those reports, coupled with the confirmation that industrial production in September de-clined for the fifth time in six months, cast even more doubt on the prospect of an early recovery for Japan.
"It looks like a recovery is

being pushed further into the future," said Kyohei Morita, an economist at Nomura Research

Overall, Japan's growth is likely to remain stagnant until the first quarter of next year, when the government's 14.2 trillion yen (\$139.69 billion) spending package of public works and loans starts to take effect, economists said.

A decline in steel and overall industrial production was attributed to the rise in invenindustrialists and economists said. Manufacturers are cutting output to work off stock that has accumulated.

Carmakers and pharmaceutical companies had the biggest declines in production in September, the report showed. Carmakers have been cutting back on exports because of the slowdown in the U.S. car market, and many companies are shifting production abroad to escape the strong yen.

Manufacturers' inventories rose 0.7 percent from August, the government said, and an industry group said steel output fell 7.1 percent on the year.

of the remainder was lapped up

by Kmart Corp., which won over shoppers with price cuts

that grew deeper as its own fortunes faltered, and by "cat-

egory killer" specialty stores such as Bed, Bath & Beyond

chains have also shared a myr-

But in fact, regional discount

and the Sports Authority.

Nov. 15 Eurocurrency Deposits

Paris Contrives a Cut Minibudget Robs Pierre to Pay Paul

PARIS - Only six weeks from the end of the year, the new French government approved Wednesday a minibudger that in effect shifted money from one pocket to another to allow it to meet the deficit target necessary to stay on the

parh toward European monetary union.
Finance Minister Jean Arthuis said that with
the asset shift and 20 billion francs (\$4.09 billion) in budget cuts "the deficit for 1995 will be held to less than 322 billion francs," But economists warned that the complicated

maneuver might not pass muster by financial markets and European Union authorities. To compensate for a revenue shortfall, the government said it would require ministries to come up with 20 billion francs in savings

before year-end and would receive 15 billion francs from the state-owned Caisse des Dépôts The investment body provides state financing

for public housing and small businesses.

The Caisse des Dépôts will give the state the 15 billion francs in exchange for the right to operate a public housing fund that has loans outstanding to the state. Analysts said the operation did nothing to

ly moved government funds from one account "It's a bit disappointing," said Paul Hammett of Paribas Capital Markets. Taking from the Caisse des Dépôts, he said, "does not

bring France's deficits under control but mere-

resolve the problem of the deficit, as it neither cuts spending nor does it increase revenue." In addition, analysts warned that the revised 1995 deficit might not be attainable, as it is predicated on a growth rate of 2.9 percent, down from the 3.3 percent projected in March but still well above the slightly more than 2.5 percent predicted by analysts.

Analysts also warned that the 15 billion francs from the caisse might not be counted as revenue, according to European Commission rules, and could be added to the 1995 deficit. The asset switch comes despite a warning by the president of the commission super-

vising the caisse, Jean-Pierre Deladande. Mr. Deladande said over the summer that governments should stop depleting the body's funds. He warned that the siphoning of cash had driven some of the caisse's reserve funds below the prudential limit of 2 percent of assets.

The latest siphoning is is designed to rein in the deficit to allow France to meet the Maastricht treaty criteria for participation in a single European currency. EU countries must have a budget deficit of less than 3 percent of gross domestic product by 1997.

France has indicated that it will strive to reduce its deficit to 5 percent of GDP in 1995 and 4 percent in 1996.

Mr. Arthuis said the government would have a 1995 budget deficit of 321.6 billion francs, slightly less than the 5 percent target.

--- MAX BERLEY

Fed Stands Pat on U.S. Rates

By Lawrence Malkin ernational Herald Tribune

NEW YORK --- In the last major U.S. statistic to be released until the resolution of the budget battle recalls federal workers, the government Wednesday reported a slowing economy with only a blip in inflation.

The combination kept the Federal Open Mar-ket Committee from deciding to change interest rates at its regular meeting. The policy-making arm of the Federal Reserve pointedly kept the central bank out of the impasse between the White House and Congress at a time the economic outlook was uncertain anyway.

The committee adjourned leaving the federal funds rate unchanged at 5¾ percent. It meets next on Dec. 19, when Wall Street expects consumers to have clarified the outlook for the economy by their Christmas buying patterns and the political

impasse to have ended with a plan to eventually eliminate the federal budget deficit.

"The major negative in the economy is the budget imbroglio," said Allen Sinai, chief economist for Lehman Brothers Inc. "The economy is on the soft side at the moment, but if the consumer revives during the Christmas season under the impetus of lower prices, that will keep the economy from caving in the last quarter of the year, and then I would not expect the Fed to ease in

On Wednesday, the Bureau of Labor Statistics said the consumer price index rose 0.3 percent in October, the largest rise in five months. Even with the latest figure, inflation for the past 12 months is running at 2.8 percent.

The Fed's own index of industrial production fell 0.3 percent in October, the first decline since April, when it fell 0.6 percent in an inventory correction after last winter's gains.

Spence, director of studies at the

Royal Institute of International

Affairs in London, predicts the

EU will announce Friday it has

opted for an arms embargo and

refer the issue of sanctions to

"I am skeptical that the Se-

curity Council will agree to

sanctions," Professor Spence

said. " After all, the Americans

and the British in particular

have significant economic in-

Roughly one-seventh of Shell's total worldwide produc-

tion comes from Nigeria, mak-

ing it by far the company with

the greatest dependence on

Africa's largest, and the world's fifth largest, oil-pro-

ducing nation.
"Shell is a morally bankrupt

company that has taken away

our livelihood," says Lazurus

Tamena, president of the Ogani

Community Association in Lon-

don. "Because of pollution, we

cannot fish and we cannot

terests at stake in Nigeria."

the UN Security Council.

Euro Disney Posts Profit, but Market Wishes for More

By Max Berley Special to the Herald Tribun

Wednesday, aided by a freeze on debt payments, fees and royal-

stock plunging 14 percent.

Paris Bourse, on pessimism that the company could overcome probably not beyond. its 15 billion-franc debt burden and show sustained growth. Euro Disney, which runs the Disneyland Paris theme park. announced a net profit of 114

1.8 billion a year earlier. 4.6 billion francs.

Chairman Philippe Bourguignon said most of the net and debt relief from the finanprofit had been generated by an exceptional gain of 112 million francs from the repurchase by the company of its convertible bonds. He said it did not reflect the future good financial health

stock for the last two weeks hoping for more," a trader with Crédit Lyonnais Securities told Bloomberg Business News.

Net income estimates had averaged 150 million francs. We have gone from a neg-

ative spiral to growth one year earlier than planned," Bourguignon said, calling the results a "recovery." But many analysts said they

did not believe the gain would be sustainable because the park may be near a peak in its attendance levels, may not be able to cut costs further and will be hampered by increasing inrest payments on its debt. After the theme park showed

a net loss of 5.3 billion francs for 1992-93, Walt Disney Co. and Euro Disney's creditor PARIS — After three years of banks in 1994 devised a bailou: losses, Euro Disney SCA posted plan that included a 6 billion ts first annual net profit franc rights issue and cut the company's 20 billion francs e: debt in half.

Mr. Bourguignon But investors decided it was Wednesday the company a small profit, and they sent the would have to improve sales by 4.5 percent to 5 percent a year to Euro Disney shares closed at be able to meet its debt pay-14.20 francs (\$2.90) on the ments, a goal that analysts say

They will reach saturation level in terms of attendance next year," an analyst in Lon-don said. "There really isn't any more room for them to cut million francs for the year end-ed Sept. 30, reversing a loss of growth is going to come from." growth is going to come from."

Mr. Bourguignon attributed the Revenue rose 12 percent, to swing to profit for 1995 to a significant increase in park and hotel revenue, cost control

cial restructuring undertaken in 1994. But analysts attributed the good news to the one-time exceptional profit from the repur-chase of the bonds, which alof the company. lowed it to retire 372 million 'The figures weren't awful, francs of outstanding debt at a market cost of 311 million

> Ovitz Takes Stock Walt Disney said it had awarded President Michael S. Ovitz options to purchase 5 million shares of Disney common stock through seven years in a package one top executive pay consultant estimated could be worth about \$110 million, the

Los Angeles Times reported. The details, in a U.S. Securities and Exchange Commis-sion filing by DC Holco Inc., a company formed for the pending merger of Disney and Capital Cities/ABC, provide the first look at what it took to lure the former agent to the company.

INTERNATIONAL MANAGER

Discounters Mismanaged Into Oblivion

New York Times Service

OHEGAN LAKE, New York Leaning against her shopping cart, surrounded by bright orange going-out-of-business signs, Maryann Dickman gave her eulogy for the Jamesway discount store here.

Linguish of Artist

"I liked it here once," she "But everything's changed. There's no selection, they haven't kept it up at all, and the quality isn't good. Wal-Mart is a half hour away, and Jamesway is five minutes, but I would rather go to Wal-Mart. I just like it. Even my husband finds it better."

Jamesway, the 34-year-old company that was until recently one of America's largest regional discount chains, is now unloading everything from the simulated-wood desks in its corporate offices to stocked on in its 90 stores.

and worst example of what has tailing graveyard. happened in the past few years to nearly every discount store

Cross Rates

U.S. Retailers Struggle

New York Times Service WASHINGTON - The fierce competition that has kept

American consumers awash in bargains has taken a heavy toll on retailers, new industry and government figures show.

Wal-Mart Stores Inc., the largest U.S. retail chain, had a modest rise in third-quarter profit, but Dayton Hudson Corp., J.C. Penney Co. and Woolworth Corp. posted declines.

In another dispiriting sign for holiday-season sales, the Commerce Department reported that nonautomotive retail sales in October fell 0.5 percent, the sharpest decline since February. "We're losing steam on the consumer side," said Bob Buchanan of NatWest Securities in New York. "It's down,

heading into the most important period of the year."

High consumer debt and lagging incomes are leaving little room for splurging on gifts, while the aging of the baby-boom generation—its oldest members turn 50 next year—has meant less spending on the stylish products of youth.

A new Johnson Redbook Service survey, however, suggests that cold weather may have brought consumers back to stores; it reported that sales climbed 2.2 percent in the two weeks ended Saturday, compared with the like period in October.

- Bradlees, Ames, Caldor and petitors' market share. Much Hills - has filed for Chapter the economy packs of toilet 11 bankruptcy-law protection tissue and the racks they are at some point, and it is almost certain that at least one of them Jamesway is just the latest will join Jamesway in the re-

The conventional wisdom is that Wal-Mart Stores Inc., the in the Northeastern U.S., the discount giant that has plodded birthplace of regional discountits way into the region in recent ing. Each of the largest chains years, has consumed its comiad of other problems: dingy

vice and strategic errors such as the relentless accumulation of more stores in the late 1980s with money that would have been better spent on inventory and distribution systems and a seeming inability to reshuffle merchandise to better serve rapidly evolving consumer

A look at Jamesway, which sought Chapter 11 protection twice before finally failing this month, reveals a company that was a victim of poor retail conditions, bad management and perhaps a touch of hubris characteristics also shared by all its ailing competitors.

'There are so many factors in place with the failure of discount stores," said Peter Schaeffer of Dillon Read You can't just say anymore, 'Oh, i will turn around,' because I don't think it can."

Kevin Kulinowski, vice president of operations at Jamesway, said Christmas 1990 was a moment he now could view as the rurning point for the company.

The U.S. economy was in disarray, unemployment was growing, and Jamesway's previous business decisions were

See DISCOUNT, Page 17

Shell Affirms Plan On Nigerian Gas

By Erik Ipsen

LONDON — Royal Dutch/ Shell Group shrugged off a strengthening chorus of inter-national protest Wednesday and reaffirmed plans to proceed with a massive new natural-gas plant in Nigeria at a meeting of the project's board in Lagos.

mitment to this project," said Hans den Breems, a Shell spokesman in London, who said a final decision on the project was not expected until next month.

"We remain firm in our com-

While Shell and its three partners in the planned \$3.8 billion natural-gas plant, including the Nigerian state oil company, met in Nigeria, environmental and human rights groups around the world mapped plans for further protests against the project.
"Shell is the main culprit,"

said Clive Bates, a campaigner for Greenpeace, the environmental group, noting the company's status as Nigeria's largest foreign investor. "We think they should pull out."

To bring that point home, Greenpeace pledges it will stage protests at Shell service stations in as many as 30 countries beginning Saturday. Such tactics succeeded in June in preventing Shell from disposing of the Brent Spar oil storage platform at sea, a move that protesters said would have damaged marine environments. This time, however, the

stakes are far larger and the sanctions being sought are thus more open to debate. Many world leaders have expressed outrage over Friday's execution of Ken Saro-Wiwa and eight other Nigerian dissidents but have nonetheless warned of the possible dangers of mounting an oil embargo against the country such as that still in place against Iraq.

"The trick is to arrive at measures which hurt the Nigerian regime but not the Nigerian people, a spokesman for the British Foreign Office said. To that end, Britain, far from

calling for broad economic sanctions, has said Shell must 'decide for itself' whether to push on with the new naturalgas plant, in which it will hold a 24 percent stake.

Instead, the Foreign Office has pressed for the European Union to impose on Lagos a total arms embargo.

Olivetti Forges Link With France Telecom

Bloomberg Business News and France Telecom said monopoly when the market is sequent years, she said.

jor alliance has been born with important companies, said Michel Bon, president of

billion) share offering to fi-nance its move into telecom-Olivetti and Bell also are nance its move into telecommunications ventures and cover losses from personal computers. Olivetti has not posted a profit since 1990.

Deutsche Telekom and Sprint Corp., already partners with France Telecom in global alliances called Atlas tially address the needs of and Phoenix, plan to join the venture later, an Olivetti executive said.

Shell officials deny that they have come under pressure from any government to back away fore deregulation starts to name is decided upon. from their proposed gas plant.

MILAN — Olivetti SpA spokeswoman said. The partners will invest about 600 Wednesday they had joined million French francs (\$123 forces with Bell Atlantic In- million) in the venture over ternational to challenge Italy's the next two years, and instate-controlled telephone vestments will rise in sub-

deregulated in 1998. France Telecom will own
"Italy is a key market in 49 percent of the company, France Telecom will own Europe. For that reason a ma- which will be set up in the next few months.

The other 51 percent will be held by Infostrada SpA, France Telecom.

The announcement came a day before Olivetti was to start a 2.3 trillion lira (\$1.4 unit of Philadelphia-based

controlling shareholders in Omnitel, which is setting up a cellular-phone service to compete with Telecom Italia Mobile SpA. Service is to begin early next month.

The new venture will inibusiness customers looking for ways to manage their voice, data and, later, video 'The idea is get easy actraffic. It will continue to be cess to the Italian market be- called Infostrada until a new

CURRENCY & INTEREST RATES

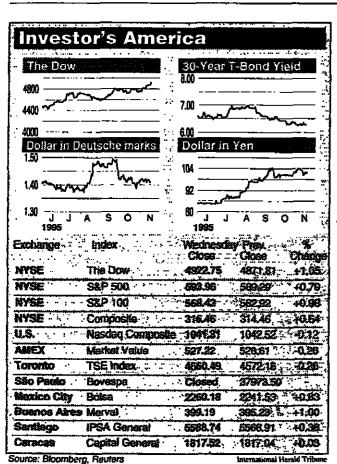
Key Money Rates 5% 5% 84 8% 5% 5% 5.29 5.29 6.11 6.11 5.36 5.37 5.36 5.31 5.50 5.44 5.73 5.69 5.83 5.80 5.83 5.80 5.83 5.80 Classings in Amsterdam, Landon, Milan, Ports and Zurich, fluings in other centurs; New York on Toronto rates of 1 p.m.

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3 month Treasury bill
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2-year Treasury note
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THE AMERICAS



Very briefly:

AT&T Offers Buyouts to Managers

NEW YORK (Bloomberg) - AT&T Corp. said Wednesday it had offered buyout packages to more than half of its 151,000 managers to try to cut its payroll costs.

AT&T, the largest U.S. long-distance phone company, refused to say how many of the 77,800 managers who had been offered the buyout would take it. The company said it might take a charge to cover the cost of the buyout plan. It did not provide details. The restructuring will help AT&T cut about 25,000 jobs from

its 300,000-worker payroll by 1997, analysts said. The offer comes two months after AT&T said it would split into three separately traded companies.

• Sprint Corp. plans to adopt new accounting methods in its local telecommunications division that will pesult in a one-time charge.

Dollar Drops on Washington Deadlock telecommunications division that will result in a one-time charge of \$650 million against earnings of as much as \$650 million. The company said the change was necessary to remain competitive in local telecommunications.

 Prudential Insurance Co. of America is expected to announce a major restructuring plan to include hundreds of job cuts, industry sources said. The restructuring will focus on its individual life insurance operation, they said.

• The National Association of Securities Dealers will approve an overhaul of the Nasdaq exchange along the lines of a reorganization recommended by an independent panel chaired by former Senator Warren Rudman when the association's board meets on Friday, board members said. AP. Bloomberg, Reuters sure on the dollar will remain," said Paul

Novell Stages Its 'Smart Networks'

By Mitchell Martin

LAS VEGAS — Fighting tragedy with comedy, Robert J. Frankenberg took to the stage Wednesday with the actor Dennis Miller to give a lighthearted look at his embattled company's strategy of linking all kinds of electronic devices to computer

Making the last of three major speeches to the Comdex computer trade show, Mr. Frankenberg, chairman of Novell Inc., spoke of using Novell's programs to manage information flowing over the Internet and private networks in the same way that telephone calls now pass from local systems to long-distance carriers, crossing through public and private networks.

Mr. Miller, who recently appeared in a movie about the Internet, began with a mock news broadcast in the style of his old "Saturday Night Live" role, with such items as a bank of slot machines described

Microsoft Corp., Mr. Miller commented on a doctored photograph of its chairman, Bill Gates, depicted as a cyborg from the "Star Trek Next Generation 'television series. "Half human?" said Mr. Miller.

'That's 25 percent more than I thought." The digs at Microsoft were understandable from Novell, which tried but failed to expand into areas that Microsoft dominates, such as business programs and operating systems, and has refocused its attention on its core networking business. Novell is aiming to create what it calls smart networks that could be tapped by

people anywhere.

'I don't have to carry my computer because the network is the computer," Mr. Frankenberg said.

This view is close to the one voiced International Business Machines Corp.,

as the Las Vegas version of "high-impact aerobics." and one that is supported by the database company Oracle Corp. and the workstations maker Sun Microsystems Inc. Microsoft, by contrast, is betting that

computing power will remain on personal

Mr. Frankenberg demonstrated to Mr. Miller Novell's plans to link global networks so that any device with "minimal intelligence" could be placed on line and controlled remotely.

This would include such applications as a home security system that could alert its owner to a break-in and send video images to verify whether the burglar had fled.

There are, he said, 20 times as many microprocessors in noncomputing devices as there are in personal computers, and they could not all be efficiently controlled by one kind of operating systems, such as Mi-crosoft's Windows.

'Imagine a car controlled by Windows,' Monday by Louis V. Gerstner, chairman of he said. "General protection faults and rebooting take on a whole new meaning.'

But he and Mr. Zedillo said that Mexico

was on the mend, citing their projections

and the harsh austerity measures of the past

nine months that they said had built a solid

'The figures are not realistic,' said

Emilio Zebadua, an economics and po-

litical science professor at Mexico City's Colegio de Mexico. "We're already an-

ticipating inflation higher than 20 percent.

foundation under the economy.

package with clear skepticism.

Profit Hopes Take Dow to Record High

Compiled by Our Staff From Disputcher NEW YORK — Stock prices soared to a record Wednesday. as computer-guided buying orders bolstered optimism that makers of consumer goods will post steadily increasing profits coming quarters.

People want to buy the stable growers, and they're willing to pay just about any price for them now," said Phil Schettewi, money manager at

U.S. STOCKS

Loomis Sayles & Co. Shares of consumer-product companies traditionally have steady earnings, even when the economy

The Dow Jones industrial average climbed 50.94 points, to 4,922.75, breaking through the 4,900 mark for the first time. Advancing issues outpaced decliners by an 11-to-10 ratio on the New York Stock Ex-

Everyone keeps saying 5,000 by the end of the year and don't disagree with it," said

Kenneth Ducey, director of But financial markets and most indetrading at BT Brokerage. pendent analysts reacted to the budget Shares of Procter & Gamble.

whose products range from toothpaste to laundry detergent. jumped 31/s, to 861/4. Philip Morris reached an all-time high of 89%, up 1¾.

Johnson & Johnson rose 21/4. to 85%, and American Home Products rallied 1/4, to 90%

The stock rally came after the Federal Open Market Committee, the central bank's policy arm, left U.S. interest rates unchanged at its meeting.

A rate cut would have helped the economy and given earnings of economically sensitive companies a boost.

The benchmark 30-year Treasury bond fell about 3/32, to 107 25/32, for a yield of 6.29 percent, unchanged from Tuesday. Expectations that the economy would grow at a slow pace 56%.

prompted the exodus to consumer-product companies. money managers said. The market is trying to ro-

stocks," said John Niedenberger, money manager at Advanced Investment Management.

Companies that make newsprint and containerboard were the biggest decliners as investors grew concerned companies were expanding production so much it will cause an

oversupply. Champion International fell 153, to 4538, International Paper fell 14, to 3474. Mead fell 1 1/8. to 54 1/8. Georgia-Pacific fell

21/2, to 731/2. "We're seeing more capacity increases, which will lead to price competition" and potentially weaker earnings, said John Niedenberger, money manager at Advanced Investment Management in Pitts-

AT&T shares jumped 14, to 6412, after the long-distance phone company offered buyout packages to almost a quarter of its work force to cut its payroll

In the technology sector. Gandalf Technology rose 11/2, to 11%. The stock rose for the second day after Hambrecht & Quist started coverage with a

buy rating.

Boston Technology fell 1/8, to 10%. The company posted a third-quarter loss of 14 cents a share, reversing a net gain of 14 cents a year earlier. after guiding analysts to an es-

timate of 15 cents profit. The company, which makes network-based voice-processing systems for telephone companies, blamed a "significant shortfall in revenues and earnings" on inability to close on certain orders and "weakness with a significant customer. which analysts speculated was

Bell Atlantic. In other technology issues, Micron Technologies was the most active issue on the NYSE. but it closed unchanged at

Omni Multimedia rose 5/16, to 8, after second-quarter earnings were 10 cents a share, reversing a loss of 8 cents a share tate to consumer, defensive a year earlier, (Bloomberg, AP)

Mexico Gets Budget and Some Optimism

MEXICO CITY — Juggling recession, inflation, devaluation and despair, President Ernesto Zedillo's government has presented a balanced \$70 billion 1996 budget to the Mexican Congress that he promised will break one of the country's vorst economic crises in modern history.

Mr. Zedillo's finance secretary, Guillermo Ortiz, predicted Tuesday in his budget address to Congress that the economy would grow 3 percent next year. Inflation, he said, would run at 20 percent, and the volatile peso would continue to float freely on international markets, averaging 7.7 pe- jobs.

NEW YORK --- The dollar fell Wednes-

day on concern that the U.S. budget im-

passe might last for weeks and hurt con-

The currency made a partial rebound

after Federal Reserve policymakers left

interest rates unchanged at the close of their

meeting and as U.S. stocks surged. But the

budget impasse remained at the forefront

fidence in U.S. assets.

the currency market.

sos to the dollar. He also predicted that at least \$5 billion in foreign investment would return to Mexico next year. Mr. Ortiz conceded that 1995 has been

an economic disaster for Mexico and its 90 million residents. He said it was a year the government was on the brink of "total insolvency," and many families and small businesses had been ruined. By the end of this year, he said, the country's economy will have shrunk 6 percent, and inflation will top 50 percent; wages will have risen an average of just 16 percent and more than 1 million Mexicans will have lost their

Companies are programming a minimum of 30 percent inflation for next year."

Farrell, vice president for trading at Chase House officials and congressional leaders Manhattan Bank The dollar fell to 1.4079 Deutsche marks still, the shutdown could extend through

yen from 101.650 yen. It fell to 4.8555 FOREIGN EXCHANGE

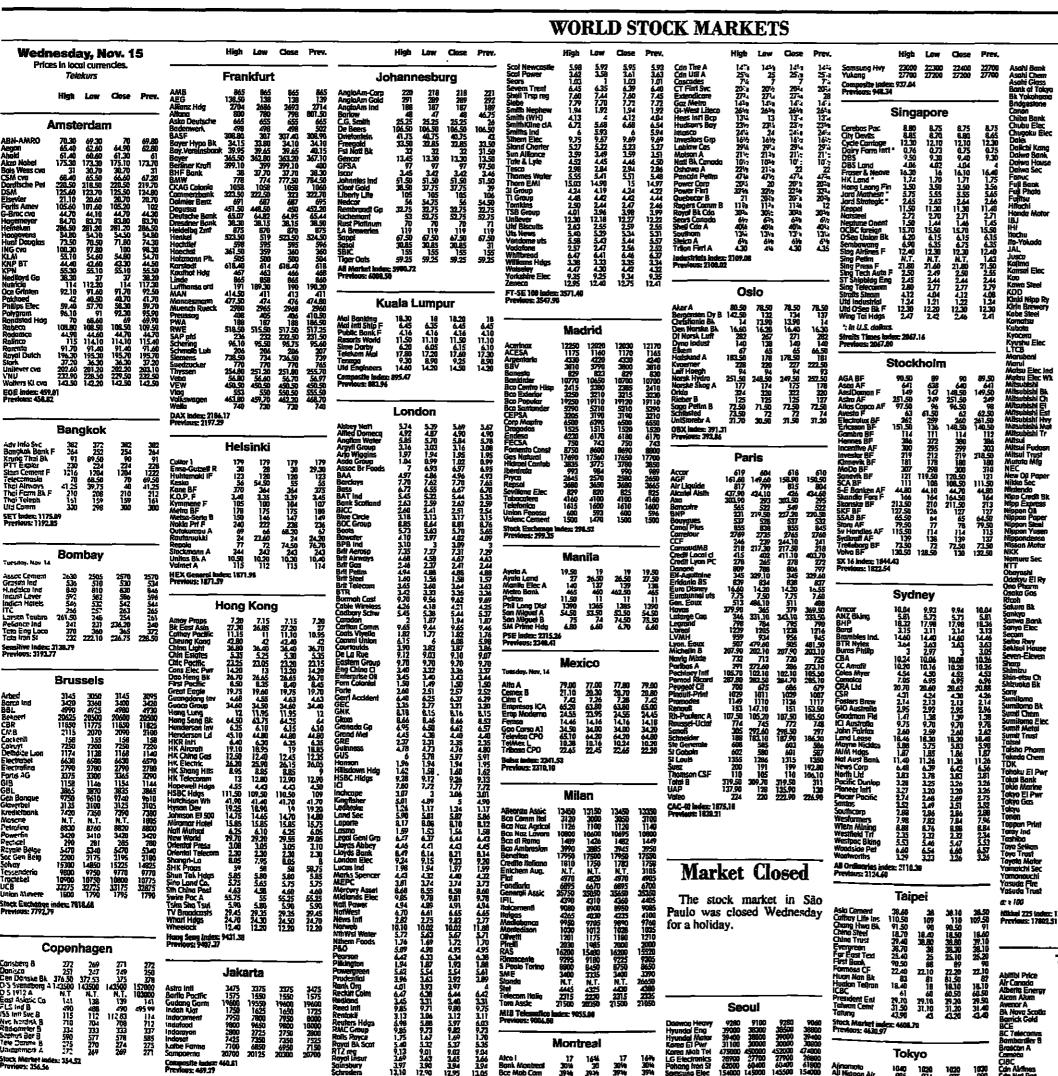
French francs from 4.8810 francs and to to see, analysts said. 1.1385 Swiss francs from 1.1412 francs. The pound rose to \$1.5605 from \$1.5599.

There has been no progress in this President Bill Clinton ordered a temconflict, and until you get some, the presporary shutdown of some government services Tuesday. With talks between White York.

on an emergency spending bill at a standfrom 1.4135 DM Tuesday and to 101.520 the week, at least.

The danger is that a protracted budget standoff could result in a compromise package that does not contain the spending cuts that international investors are hoping "In terms of political confidence and

stability, it tells the world that this is not the place to invest," said Jeffrey Yu, senior currency dealer at Sanwa Bank in New (Bloomherg, Reuters)



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Eurotunnel Sales Surge in Quarter, **But Woes Persist**

PARIS — Eurotunnel, which operates the Channel Tunnel between Britain and France, said Wednesday its revenue rose to 637.7 million francs (\$130.4 million) in the third quarter from 32.8 million francs in the year-ago period.

The sales were just short of the company's target for the period of 640 million francs. Expressed in British pounds, sales rose to £81.3 million (\$127 million) from about £4 million a year ago. The company said the two figures differed because they were calculated at different times using different exchange rates.

Eurotunnel said the 1994 figures were not strictly comparable with those from 1995 be-cause of the gradual build-up of cause or me gradual bunnel services through the tunnel since its opening in the second since its opening in the second quarter of 1994.

Eurotunnel units equivalent of one share in Eurotunnel SA and one in its British sister company closed at 7.75 francs on the Paris Bourse, up 15 centimes, and at 97 pence on the London

Stock Exchange, up 1. Eurotunnel, which celebrated its first anniversary Tuesday, is involved in a test of wills with its bankers over restructuring its debt. It hopes to reach an agreement in January to avert a threat of insolvency.

In the first half of the year,

the company posted a loss of 3.66 billion francs. When it released those results it predicted

be 2.76 billion francs, which was 45 percent below its earlier For the first nine months, Eurotunnel's sales rose to 1.44 billion francs from 52.2 million

that sales for the full year would

francs. In pounds, sales rose to £185.8 million from £6.3 mil-Last week, the company announced a slight reduction in fares in French francs and a slight increase in pound prices. But many analysts have said

Euromanel needs to slash its prices further to undercut competition from ferry companies. Eurotunnel also plans to increase the capacity of its shuttle service for cars by 60 percent. The company said it already holds 39 percent of the market

for cross-channel car traffic. Also on Wednesday, Britain's Transport Department said a contractor to build a high-speed rail link between the Channel Tunnel and London would be chosen by the end of the year.

The rail link, which is several years behind schedule, will cut the journey for Eurostar trains between London and Paris and Brussels by half an hour. It is expected to open at the earliest by 2002. It will include a new terminus at St. Pancras station

(AFP, AFX, Bloomberg)

A Fortune for Filmmakers **EU Body Outlines Loan Guarantee Fund**

BRUSSELS - The European Commission proposed Wednesday that the European Union set up a guarantee fund of 200 million European Currency Units (\$264.4 million) that could generate more than \$1 billion in loans to help its filmmakers compete against Hollywood.

Commissioners Marcelino Oreja and Yves-Thibault de Silguy unveiled the planned fund, debate Monday the future of those restrictions, which would subsidize production costs for movies made for both cinemas and television. Under the plan, 90 million ECUs of the fund would come directly from the EU, with the

remainder coming from public and private

Mr. de Silguy said the 200 ECUs should result in loans of 1 billion ECUs.

"The proposed fund will act as an insurer, offering banks and other financial institutions partial guarantees on loans and credit they make available to film and program makers," the commission said, adding that the action "will encourage the financial sector to step up the year. scale of its activities" to support the industry.

lems facing the European film industry as it competes with American producers.

The proposal would complement other EU attempts to bolster the film industry against an onslaught of American movies, including its limits on television broadcasts of imported

The culture ministers of EU nations are to which require broadcasters to devote a majority of screen time to European productions where practicable.

Mr. de Silguy called the proposed guarantee fund a "new form of financial engineering"

that would respond to market needs. "This is not a new support mechanism," he said. "This is a guarantee mechanism that aims to reduce the banking risk so that the audiovisual sector can have easy access to financing."

The proposal calls for the fund to be managed by the Luxembourg-based European Investment Fund, which was established last

The fund will be paid for the risks it covers. The commission has long said that a lack of investment support is one of the main prob-

Britain to Ease Media-Owning Rules

LONDON — The government plans to introduce legislation to allow greater cross-ownership among media companies in newspapers, television and radio stations.

the new session of Parliament. The queen's speech, prepared by the government, sets out television presence. the legislative program for the coming year.

Two of the bills aim to allow more efficient in the next few days. use of broadcasting frequencies for television and radio and to reduce restrictions on the ownership by media companies of newspapers and television and radio stations.

Current legislation has drawn fire for allowing News Corp., the Australian company controlled by Rupert Murdoch, to dominate Britain's commercial media.

Under the plan, the company's News In-The government announced the move in ternational unit will probably have to sell some Queen Elizabeth II's annual speech opening of its newspaper interests, which include The Times and The Sun, if it wants to increase its

Details of the legislation will be published

The main proposals on digital broadcasting seek to provide for at least 18 digital TV channels and to secure a place in the digital future for existing public-service broadcasters.

of the detergent.

Ericsson Links Up To Profit as **Orders Rise**

STOCKHOLM - LM Ericsson AB posted higher-thanexpected third-quarter profit Wednesday on strong growth in orders and net sales in its radiocommunications business.

Net profit rose 34 percent, to 1.09 billion kronor (\$163.7 million). Sales jumped 31 percent, to 23.67 billion kronor.

For the first nine months, net profit climbed 46 percent, to .32 billion kronor, on sales of 66.9 billion kronor. Ninemonth pretax profit rose 38 percent, to 4.81 billion kronor. The outlook for the rest of the

year is good, Lars Ramqvist, chief executive, said. "I foresee that pretax income will continue to develop favorably during 1995, in agreement with prior forecasts," Mr. Ramqvist said.

Order bookings jumped 31 percent in the nine-month period to 78.55 billion kronor because of improvement in the radio communications business area. which includes mobile-tele-

phone operations. "The business area posted a 60 percent increase in order bookings." Ericsson said. The radio communication division posted a 42 percent rise in sales,

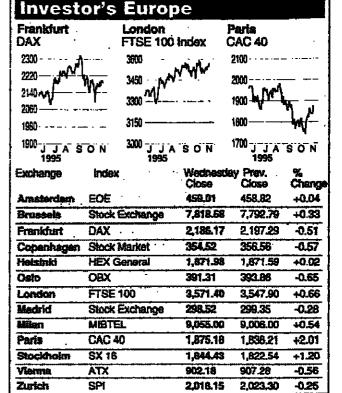
to 37.36 billion kronor. It said the strongest rise was in mobile telephones, where the company said it "clearly in-creased its market share."

The United States remains the business area's largest market, Ericsson said, and accounts for 11 percent of sales. (Reuters, Bloomberg, AFX)

■ Swedbank Profit Up

Sparbanken Sverige AB, or Swedbank, said nine-month op-Dutch soap subsidiary, to erating profit rose 14 percent be-Switzerland. The company said cause of higher interest income and lower bad-debt charges, related to the failed introduction Bloomberg Business News reported from Stockholm.

The bank said operating profit rose to 2.98 billion kronor from 2.62 billion kronor a year earlier. Bad-debt charges fell 46 percent, to 1.80 billion kronor, while net interest income climbed 10 percent, to 8.33 billion kronor.



Very briefly:

 Britain's jobless rolls increased slightly, to 2.27 million people to 8.1 percent of the work force, in October, the first rise in unemployment since August 1993.

British Gas PLC's third-quarter loss widened to £181 million (\$282.7 million) from £149 million in the like quarter of 1994 as warm weather eroded revenue.

• Hafshind Nycomed A/S and IVAX Corp. canceled their merger after the Norwegian pharmaceutical company said it doubted the plan could gain the necessary shareholder approval.

• Postipankki Ltd. posted an operating loss of 332 million markka (\$78.4 million) for the first nine months, citing losses on derivatives at its New York branch. The Finnish bank lost 513 million markka in the like period of 1994.

• Bayerische Hypotheken- & Wechselbank AG said operating profit in the first nine months rose 1.5 percent, to 735 million Deutsche marks (\$447.3 million). Bloomberg, Reuters, AFP

Siemens Nixdorf in Profit

FRANKFURT — Siemens Nixdorf Informationssysteme AG said Wednesday that it had posted its first annual profit, for the financial year of 1995, and that it looked for further earn-

ings growth in 1996. profit of 23 million Deutsche marks (\$16.3 million) in the year to Sept. 30, compared with a loss of 350 million DM the previous year.

The company cited cost-cut-ting and the strong growth of business to account for the turnaround.

"We anticipate a further considerable improvement in earnings in the current fiscal Chief Executive Ger-Siemens Nixdorf, which is the five-year-old computer unit of Siemens AG, said it had a net for 1996 profit.

Sales for the financial year of 1995 rose 10 percent, to 12.8 billion DM, while new orders had climbed 11 percent, to 13 billion DM. (Bloomberg, AP)

Close Chge Opin

FitzGerald to Become Unilever PLC's Chairman Gordijn, declined to elaborate when Sir Michael, 61, retires. PLC acts as deputy chairman of head of Lever Nederland, its

the Anglo-Dutch consumerproducts maker, said Wednessucceed Sir Michael Perry as regularly under review." chairman of Unilever PLC on

Aug. 31, 1996. On Jan. 1, Mr. FitzGerald will join the company's so- NV of the Netherlands, Morris called special committee and undertake a review of Unilever's organization and management structure.

Wednesday's 4 p.m. Close
The top 300 most-ective shares,
up to the closing on Wall Street.
The Associated Press

A Unilever spokesman, Tom

ROTTERDAM — Unilever, on that description.

"I can't give any details because there aren't any," he day that Niall FitzGerald would said. "All our processes are The special committee cur-

rently consists of Sir Michael and the chairman of Unilever Tabaksblat. As of the start of next year, the

committee will have three mem-

members at the end of August,

bers. It will be reduced to two

sponsible for Unilever's longterm strategy, while the company's board is responsible for global detergents business. the performance of the business as a whole. The board has 14 members, including the two special-committee members. The British and Dutch com-

panies are separate legal entities. They function as the parent companies of Unilever and operate as a single business. The chairman of Unilever

The special committee is re- Unilever NV and vice versa. Mr. FitzGerald is currently responsible for Unilever's Mr. Selman's transfer was not

> Under his supervision, the company went through the Omo Power debacle last year, over a detergent that was said to rot clothing. After months of bad public-

ity. Unilever was forced to reformulate the detergent.

Iain Anderson will now succeed Mr. FitzGerald as coordinator for detergents, "pending the outcome of the organization and structure review," Unilever said. Mr. Anderson will also remain director This year, Unilever said it of the company's worldwide would move Willem Selman, specialty chemicals business.

Nov. 15, 1995

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Mor 96 210.00 207.60 207.60 20.760
Mor 96 210.00 207.60 207.60 20.760
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Mor 96 26.72 26.72 26.75 26.75 15.600
Mor 96 26.75 26.75 26.75 15.600
Nor 96 3.645 26.50 26.51 1.226
Est, soles N.A. Tue's, soles 33,064
Tue's open int 88,201 up 5131
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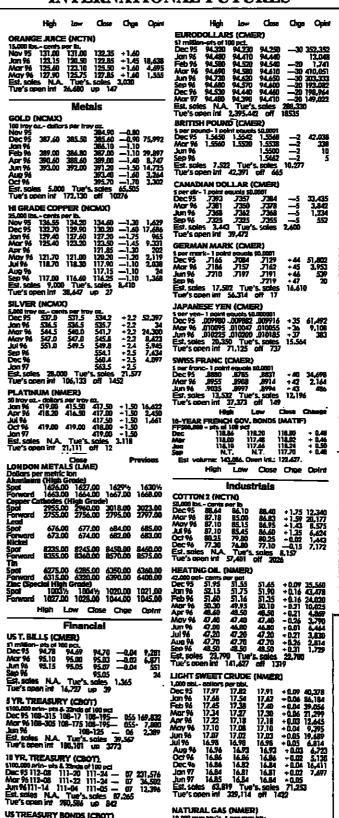
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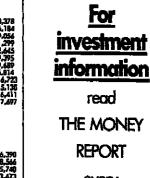
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INTERNATIONAL FUTURES





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HOGS (CAMER)

Juny St. Camerin per b.

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Aur 94 40.00 47.35 47.37
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Aur 94 52.15 51.80 15.80
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Tue's open int 31,735 Up 386

PORK BELLIES (CAMER)

Aur 94 52.15 52.00 52.50
Mary 95 52.10 52.60 52.50
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Est, soies 1,920 Tue's saies 1

Tue's open int 4.533 off 251

WHEAT (CBOT)
Dec 95 4.91 4
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Mar 96 4.61 4
Jul 96 4.15% 4
Est, sales N.A.
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COCOA (NCSE)

10 metric tons—5 per ten

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Mor 76 1288 1372 138

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Jul 96 1403 1419 142

Sep 96 144 1444 1444

Ed. soles 6.488 Tue's soles

Tue's open int 79,954 off 9

COFFEE C (NCSE)

Dec 75 176.00 172.180 125.45

Mor 96 119.25 118.00 119.25

Jul 96 119.25 118.05 119.25

Est. soles 6.794 Tue's codes

Tue's open and 23,820 off 97

SUGAR-WORLD 11 (NCSE)

112.400 bs. cents per b.

Mor 96 19.45 10.59 10.59

Jul 96 10.35 10.59 10.59

Jul 96 10.33 10.16 10.35

Oct 96 10.33 10.16 10.35

Est. soles 18.616 Tue's soles

Tue's open and 13,476 off 1231

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Financial

US T. BELLS (CMER)

In mission-sits of the pc.
Dec 93 94.78 94.69 94.70 —0.04 9.281

Mor 96 95.10 95.00 95.03 —0.02 6.871

Jun 96 95.15 95.00 95.03 —0.02 6.871

Jun 96 95.15 95.05 95.07 —0.04 551

Sep 96 95.05 95.05 13.65

Tue's sopen int 14,727 up 39

3 YR. TREASURY (CBOT1)

\$100,000 orion-pts 8. 32nds of 100 pc1
Dec 95 108-315 108-175 108-195—0.55 149,822

Alor 96 108-305 108-175 108-195—0.55 7,880

Jun 96 113-03 110-01 110-34 07 23,730

10 YR. TREASURY (CBOT1)

\$100,000 ario-pts 8. 20nds of 100 pc1
Dec 95 112-08 111-02 111-04 07 36,502

Jun 96 111-14 111-05 07 12,396

Est. soles N.A. Tue's, soles 87,205

Tue's open int 200,586 up 867

US TREASURY SONDS (CBOT1)

(\$pc-5100,000-pts 8. 20nds of 100 pc1
Dec 95 113-02 111-04 111-05 07 12,396

Est. soles N.A. Tue's, soles 87,205

Tue's open int 200,586 up 867

US TREASURY SONDS (CBOT1)

(\$pc-5100,000-pts 8. 20nds of 100 pc1
Dec 95 117-16 116-21 117-07 07 379,852

Mor 96 117-16 116-21 117-07 07 379,852

Mor 96 117-16 116-21 116-22 07 59,956

Jun 96 117-16 116-21 116-22 07 59,956

Jun 96 117-16 116-21 116-22 07 75,976

Est. soles N.A. Tue's, soles 307,379

Tue's open int 450,172 off 6791

Tue's open int 450,172 off 6791

FFS million - pis of 100 pc1
Dec 95 117-16 116-21 07 10,877

FFS million - pis of 100 pc1
Dec 95 117-16 116-21 07 10,877

Aug 94.61 94.05 94.06 94

Tue's open inf 229,114 off 1422

NATURAL GAS (NAMER)
10,000 mm but's, a per own bit
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Wednesday's 4 p.m. Close tonwide prices, not reflecting late trades elsew The Associated Press.

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in metal, which convey a new weighty

Singapore Gives Air Industry a Lift With Boeing Order

Pacific region.

lion Singapore dollars (\$370.1

Mr. Lum said the size of the order had enabled the airline to

lease details of the pricing on the

Boeing order but said it included

77 aircraft plus the cost of spares and spare engines. Of the 77 jets.

34 represent firm orders, with 43

on option.
"SIA will get a lot of flex-

ibility from an order of this size.

They are ordering new aircraft

right off the drawing board, and stiff competition between Boe-

ing and Airbus would have

meant that SIA would have got

the best possible price." Mr.

Analysts said the order

would also help Singapore Air-

lines maintain its aggressive

policy of fleet renewal, giving it

But the order also means the

gressive in retiring or selling its

older aircraft, something it has

put on hold for the past few

Analysts said that even with-

out aircraft sales, Singapore

Airlines would have no problem

financing its Boeing purchases,

around 2 billion dollars, and

this is without aircraft sales,"

an analyst said. "It is roughly

equal to their annual capital ex-

penditure of 2 billion dollars."

Jean-Louis Morisot of Paribas Capital Markets said

the airline now would have one

of the most streamlined Asian

fleets, with just four basic air-

craft types - the B747-400,

B777, Airbus A340 and A310.

Bradlees Inc. also expanded.

(Reuters, AFP)

"SIA's annual cash flow is

given its strong cash flow.

years, they said.

Lum said.

Singapore Airlines did not re-

million), up 14 percent.

get a good unit price.

SINGAPORE — Singapore Airlines Ltd.'s \$12.7 billion order for aircraft from Boeing Co. is bullish for both the airline and the industry, analysts said Wednesday

Airlines an-Singapore nounced Tuesday its largest order ever, for // new poems //
passenger planes. Analysts said
the order was far larger than
the airline had expected, as the airline had called for a tender of just 33 aircraft.

Boeing was favored over the A330 made by Airbus Industrie, the European consortium.

Medium-haul twin-jets such as the Boeing 777 and A330 are seen as the shining hope of the recession-hit aircraft industry in the next century, and much of

Matsushita Announces Big Loss

TOKYO - Matsushita Electric Industrial Co. posted a large loss Wednesday for the first

one of the youngest fleets in the world. Its planes, on average, are just over five years old, half of the financial year because of its sale of a macompared with the industry avjority stake in the U.S. erage of well over 10 years. filmmaker MCA Inc. airline will have to be more ag-

Matsushita said it had a group pretax loss of 81 billion yen (\$810 million) and a net loss of 132.9 billion yen for the six months ended Sept. 30.

These were due to a foreign-exchange loss of 164.2 billion yen on Matsushita's sale of an 80 percent stake in MCA to Seagram Co. of Canada. The transaction was announced in April and took place in he April-June quarter.

The MCA divestment also hurt Matsushita's group sales, which dropped 4 perent from a year earlier in he first half, to 3.22 trillion en, and its operating proft, which fell 8 percent, to 1.3 billion yen.

Japanese Carmakers Apply Brakes They Urge APEC Nations to Go Slow on Free Trade

TOKYO - Japanese carmakers, who dominate the Southeast Asian market unthe action will be in the Asiader generous protection, fear that a free-Pacific region, analysts said. trade plan being debated by the Asia-The order reflects a very Pacific Economic Cooperation forum bullish view of the airline industry by SIA." said David quickly than they can handle.
"We are telling those countries that
they should carefully examine the pace of Lum, investment analyst with

JM Sassoon. "It is positive, as they would not commit this liberalization," an official at one of type of order unless they see Japan's largest car manufacturers said of healthy profits from the Asia-APEC members. 'We are worried that these countries Singapore Airlines posted a first-half net profit of 522.7 mil-

may open their markets only to let South Korean, European and U.S. companies destroy their industry through exports of manufactured cars.

Members of the forum have talked of reaching final agreement on their plan to free up regional trade and investment by 2020 at their summit meeting Sunday in

Japanese companies and their partners hold some 90 percent of the Southeast Asian car market, estimated at about I million cars a year. The market includes Thailand, Indonesia, Malaysia and the In contrast with their operations in the

United States and Europe, they manufacture about 95 percent of those cars locally, protected by high tariffs, local-content rules and, until recently, import bans. "It is abnormal that we have such a big

share," said another official at a Japanese

communies were in the region. With dif- ers concede that their products in Southficulties, we have built up the local car east Asia are vulnerable to international industry,

Many Japanese carmakers started direct investment in Southeast Asia in the own auto industries. Some U.S. and European makers in effect gave up on the market at that time.

Official data show, for example, that of 120,735 new cars sold in Malaysia in 1993, 23,682 were Japanese and 88,732 were Protons, the country's national car, which is manufactured together with Mitsubishi Motors Corp.

With Southeast Asia's economic boom, other automakers now have turned their attention back to the region. The car market in the top four countries alone is projected to reach nearly 2 million units by 2000 after expanding from fewer than 400,000 in 1985. Ford Motor Co., Gen-

eral Motors Corp. and Chrysler Corp. have recently made moves in the region. "We didn't think they would come so quickly," said Keisuke Takebe, the general manager in charge of manufacturing and sales in Asia for Nissan Motor Co.

"It's getting really tough," said a manager at Toyota Motor Corp.'s Asia, Oceania and Middle East planning division. "European and U.S. companies are mov-ing to the region," he said, adding that South Korean competitors were already company, who asked not to be identified. offering prices 10 percent to 20 percent

"It shows how lazy European and U.S. below those of Toyota, Japanese carmakcompetition because of high prices.

Not only do their cars contain a large amount of parts made in Japan, which has might introduce fiercer competition more 1970s, when countries there banned or high production costs because of its strong limited imports to let them build up their currency among other reasons, the automakers say, but their factories in the region are often too small to benefit from economies of scale.

"If you wanted to do business in these countries, you had no choice but to produce locally," Shigeaki Kato, a spokesman at Honda Motor Co., said of the days of initial investment. "We decided to move to each of these countries and start production, no matter how small. You cannot really benefit from economies of scale unless you make 100,000 cars in one country.

Now Japanese carmakers have started to restructure their businesses, supported by a program set up by the Association of South East Asian Nations. The system grants a 50 percent cut in tariffs on parts and considers parts made in another ASEAN member to be local products.

"At least for parts, we are trying to make use of economies of scale," the Toyota manager said. The automaker has joined with Nissan and Isuzu Motors Ltd. to make parts in Thailand.

Japanese companies are also expanding production. Toyota plans to raise its annual production capacity in Asia and Oceania to 600,000 units from 396,000 and is building plants in three nations.

Shoots Self

Agence France-Presse

Stock Exchange of Thailand

Wednesday against the weak

Vivat Srisammacheep shot

himself after holding a pistol to

himself for about an hour out-

said. He was listed in critical

small investors, later held an-

other protest over sluggish stock

prices at the Government

House, where they demanded

the resignation of Finance Min-

The SET index has fallen

more than 16 percent since the

government of Banharn Silpaar-

ister Surakiart Sathirathai.

cha took office July 18.

The demonstrators, about 100

side the trading floor, witnesses

performance of the bourse, wit-

nesses and police said.

demonstration

during

Hong Kong Hang Seng Nikkei 225 20000 16000 8000 J J A S O N Exchange % Change Close Clase Hong Kong Hang Sang 9,407.37 +0,26 9.431.38 Singapore Straits Times 2,067.16 2,067.00 +0,01 Sydney All Ordinaries 2,110,30 2,124.60 lokyo Nikkel 225 17,682,74 17,802.51 +1.30 Kunia Lumpur Composite 883.98 895.47 **Bangkok** 1,192.85 -1.49 1,175.09 Composite index 937.04 948.34 -1.19Talpei Stock Market Index 4,608,70 4,630.97 -0.48 Herik 2,315.26 2,340.41 -1.07 takerta 460.81 -1.79 Composite Index 469.19 NZSE-40 2,139.82 -0.25 Sensitive Index 3,138.79

Very briefly:

Investor's Asia

 India's Maharashtra state government and Enron Corp. plan to complete their talks on reviving the U.S. company's \$2.8 billion power project by Dec. 7.

 China ordered its state-owned companies to invest aggressively in Hong Kong to raise confidence in a smooth transfer by the British colony to Chinese sovereignty in 1997, according to the Far Eastern Economic Review.

• Siemens AG predicted its sales in Asia would grow between 15 percent and 20 percent annually until 2000.

 Hoechst AG plans to increase its investments in China to \$750 million over the next year and to \$1 billion by the end of the decade, from about \$340 million now.

 Malaysia LNG Sdn. signed a deal valued at about 900 million ringgit (\$355 million) to supply liquefied natural gas to the Japanese city of Sendai.

BANGKOK — A disgruntled Tenaga Nasional Bhd.'s net earnings fell 28 percent in the year investor shot himself outside the ended in August, to 1.25 billion ringgit, as the Malaysian state-run power utility was required to pay more for power from new independent producers.

> PT Astra International's car sales in Indonesia rose 8 percent in October from a year earlier, to 35,444 units.

• Phoenix Pulp & Paper PLC's net profit in the third quarter rose 188 percent from a year earlier, to 427.1 million Thai baht (\$17 million), as capacity and prices increased.

• Yamaha Corp.'s half-year pretax profit rose to 10.67 billion yen (\$105 million) from 6.15 billion yen a year earlier as strong demand for electronic components and semiconductors helped sales rise 8 percent, to 190.93 billion yen.

• Minolta Co.'s pretax profit rose to 1.04 billion yen in the first six months of the financial year from 542 million yen a year ago, and the launch of new products helped the company lift sales 6 percent, to 98.47 billion yen.

 Cathay Pacific Airways Ltd.'s 15-year management agreement with its Hong Kong Dragon Airlines Ltd. subsidiary was replaced with a five-year agreement that gave Dragonair increased autonomy. Reuters, AP. AFX. Bloomberg

Indonesia's PT Telkom Settles Back Thai Investor To Initial Price as Market Slumps

JAKARTA - PT Telekommunikasi Indonesia, which raised \$1.56 billion in Indonesia's largest-ever stock offering, sank back to its initial offering price Wednesday in the stock's second day of trading even though the com-pany's underwriters tried to support the price.

"It's a great company, but it can't fight the market," said Benjamin Notohihardjo, a trader at Lippo Securities.

The Jakarta stock market tumbled 1.8 percent Wednesday, its largest one-day decline in 11 months, amid international economic concern fueled by new weakness in the Mexican peso Tuesday. The collapse of the peso last December caused investors to reassess emerging markets in

Telkom fell 50 rupiah to its initial offering price of 2,050, accounting for the largest portion of the drop in the benchmark index. The stock had risen as much as 7 percent, to 2,200, on Tuesday.

Brokers buying Telkom were predominantly the lead underwriters for the issue and their local affiliates. At least 70 percent of the 38 million

Telkom shares traded Wednesday were bought by the underwriting group. Unlike many other markets, where buyers and sellers can remain anonymous, Indonesia requires brokers to disclose their trades.

The long-awaited and heavily publicized Telkom offering had been expected to be a force that would drive the market higher.

Telkom took out full-page advertisements in major newspapers, ran national television commercials and set up a toll-free number that took 7,000 calls a day.

But the expected appetite for the shares failed condition in a local hospital. to materialize, and the offering was reduced in size as a result of weak demand. Telkom originally expected to raise between from \$2.5 billion and \$3 billion.

Aside from a generally weak market in Indonesia, demand has been limited by investor doubts about telephone stocks and the scheduled public offerings of a number of large telephone companies worldwide next year. Asian telephone stocks have fallen more than 8 percent in the past month. (Bloomberg, Reuters)

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ISCOUNT: Lackluster Management Helps to Sink Regional Chains

Continued from Page 13

rting to catch up with it. I remember we had two are too small to entice a Wal-motions right before Christ-Mart to acquire them. s, and one Sunday every-ng was 20 percent off," he so plague the discounters.

m now on.

Wal-Mart, whose enormous
lets it spread fixed central is and gives it tremendous ing power and muscle in seing prime real estate — to say hing of low prices — was still y a threat in the distance. But 199() it was already winning important technological war t other discounters did not

m to know was on. Wal-Mart has the most adiced inventory technology in business, and they have in-ted billions in it," said Kurt mard, president of the mard Retail Marketing Re-1, a trade publication.

With a few keystrokes, Waln's distribution workers can tre out what items are needed any of the company's more 12,000 stores — and then see neir speedy delivery. By con-I. Jamesway's antiquated hods of tracking stock hurt company badly as cus-ters likes and dislikes nged toward the end of the ade and the need to unload entory became more urgent. What we never knew in this ipany was what actually said John Sipala, a se-

onsequently, merchandise moved well was suddenly on sale, which resulted in a dless surrender of margins, popular items sometimes e eliminated. One day, for ance, Jamesway decided it rid no longer sell yarn, to the ation of many of its elderly

vice president.

istead of inventory systems, esway and its competitors it their profits on real estate he 80s. By the end of the ide, the company had ed 90 discount stores

ughout the Northeast. There was this urge to comto be bigger, to get the es before the competition," Kulinowski said. "And we're all paying for it."

mes Department Stores went into 32 months of cruptcy protection in 1990 result of debt from the hase in 1988 of the former Partice Subsection (1974) re chain of discount stores.

Simple esthetic questions al-

Now, as the discounters face financial crises, the storefronts

amazing how when a customer one was helpful." feels good in a store, they want to spend money there."

piped-in elevator music. cruised the discount toy aisles in the Jamesway here with her ey into remodeling stores," Mr. husband. "There was never Sipala acknowledged. "It's anyone at the cash register. No

By the time the discounters finally got around to reacting to J. "We had tons of business
I made no money. And I with a dated feel that was only ught to myself, 'O.K., this is we are going to do things

so plague at also counters.

Nor did customer service enhance the shopping experience.

"It was always a hassle their huge inventories of discounted specialty merchandise.

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Her Majesty The Queen and Kun Hee Lee, chairman of the Samsung Group, open Samsung Wynyard Park, Cleveland, on October 13, 1995.

INVESTING BRITAIN

A CAPITAL BUSINESS CLIMATE BECKONS

Low taxes, a skilled work force and limited bureaucracy attract companies from all over the world.

Multinationals from around the globe are flocking to Britain in record numbers, drawn by low corporate tax rates; a highly skilled, inexpensive labor force; and government policies aimed at making life easy for the international international trade, the government has worked hard to create a "pro-business environment" characterized by low costs, scant bureaucracy, and assistance in the form vestor. As a magnet for inward investment, Britain is first in Europe. Worldwide, its drawing power is second only to that of the United States. In the 1994-95 financial year, overseas companies unveiled 434 major projects expected to generate a total of 37,000 jobs. The number of new Britain-based jobs generated by international investors over the last three years tops the quarter of a million mark.

High

ARTHOLIS OF SERVICE OF THE SERVICE OF SERVIC

The companies announcing new investments in 1994-95 come from 30 countries and a wide range of industries. U.S. firms traditionally form the largest contingent: over 3,500 of them operate in Britain, including 98 of Fortune Magazine's

Britain also plays host to more than 1,000 German businesses, including giants like Siemens. The 200 Japanese companies operating on British soil include the 10 leading consumer electronics firms and the three largest auto makers, and there is a host of other high-tech competitors from other countries in the Far East.

by low costs, scant bureaucracy, and assistance in the form of grants, discounts on property tax and even free advice on factory siting and suppliers.

Sound fiscal policy

Fiscal policy is favorable to business: the corporate tax rate on profits is 33 percent - the lowest in the European Union. matched only by Luxembourg. In Britain, business tax re-ceipts total around 6 percent of the GDP, less than in Germany (9 percent), France (14 percent) or Japan (10 percent). The top rate of personal income tax is 40 percent, again the lowest in the EU.

Over the last 10 years, labor-management relations have been, for the most part, harmonious: Britain's strike rate has been below the EU annual average since 1986.

"In the past 25 years, we've never lost a single second of working time due to an industrial dispute or for any other says Robert Ball, managing director of Gleason Works Ltd., of Plymouth. The company is a subsidiary of the Gleason Corporation of Rochester, New York, which Although the sheer number and variety of market entrants produces gear manufacturing equipment for automobiles.





lan Lang, president of the Board of Trade, opens Jabil Circuits in Scotland; Sony Electronics has established itself in Wales.

There is no minimum wage requirement in Britain. Add to this a well-educated, highly skilled work force, amenable to

working in shifts and doing overtime.
"We've expanded more rapidly than planned because we feel that . . . the local employees have the ability to reach the high productivity figures achieved by factories making comparable products in Japan," says Zenkichi Igarashi, managing director of Pioneer Electronics Technology (U.K.), Ltd.

The state takes a back seat

Government policies aim to minimize bureaucracy at every

"There's really very little interference," says Steve Morris of the Department of Trade and Industry's Invest in Britain Bureau (IBB). "Any company that wishes to locate in the U.K. is free to do so, and we treat foreign-owned companies exactly the same as we treat indigenous ones."

The upshot? In a 1995 survey, 80 percent of overseas investors said their British operations were performing as well as - or better than - their overseas counterparts. This year, executives from 500 major companies voted London Europe's top business location for the fifth year in a row, on the basis of factors ranging from market access to transport links, cost of staff and property, and the quality of telecom-

"Of the world's oil provinces, the U.K. has the best business and tax regime, as well as a government with an excellent understanding of the market environment," says Bob Solberg, chairman of Texaco Ltd.. Texaco has been operating in Britain for almost 80 years and now employs around

2,500 people in oil and gas production and exploration, refining and service stations.

"In the energy field, the regulatory bodies are modern and progressive," says Mr. Solberg. They operate in a spirit to foster a strong industry and they are not punitive."

Business leaders from other industries agree with Mr. Sol-

berg.

"The environment here is mature and conducive to business, and there's an excellent relationship with industry regulators" says Boyd Faulks, managing director of Telstra, Ltd., the British subsidiary of Australia's largest telecommunications company. Telstra opened the London subsidiary in March 1995 as part of a global strategy that includes offering integrated telecommunications services to British and multinational customers with business interests in the Asia-Pacif-

For many multinationals, the decision to invest in Britain is made following contacts with the Invest in Britain Bureau. Working out of consulates and investment offices overseas. IBB caseworkers marshall a variety of information sources throughout the country to offer free advice on everything from factory and building sites to suppliers, training programs and grants.

Earlier this year, Siemens credited site location and other services provided by IBB as key factors in its decision to build a new, £1.1 billion semiconductor plant in North Tyne-

Lisa Rosenthal

TELECOMMUNICATIONS INDUSTRY EXCELS

Ultramodern technology and low costs combine to make this an almost impossibly attractive market.

Dritain enjoys one of the most sophisticated telecommunications systems in the world, and Britain's tariffs are among the lowest in Europe. Liberalization of the industry has attracted new service providers and has encouraged the development of advanced value-added services.

In September, IBM became the latest multinational to announce that it was expanding its operations in Britain thanks to the country's efficient telecoms networks. Its call center in the Scottish city of Greenock, established to service IBM's personal computer users throughout Britain, will now be upgraded to a Pan-European HelpCentre. Some 200 new jobs are to be created in the Inverciyde area.

"The decision reflects the growth and success of the company in Scotland and also confirms Scotland's position as the leading European location for call center projects," comments George Kynoch, M.P., the Scottish Office's minister of industry. "There are currently some 50 call centers operating successfully in Scotland, employing over 5,000 staff."

Telemarketing and more

Other U.S. companies operating call centers in Britain include American Express, Apple Inc., Citibank, Du Pont Industries, Kodak, Data General and the Aldus Corporation. The centers are used increasingly for telemarketing and other services, and can be employed for sales support, account management, dealer support, database compilation and debt collection as well as for sales and after-sales support.

At present, Britain has the largest fiber optic network in the world, with more than 3 million miles of cable. Almost all of the network is completely digital: this is thanks in part to an investment program costing more than

Intelligent networks deliver access to more than 250 countries through International Direct Dial (IDD). Global Network Services (GNS) offers access to

Britain

has the largest fiber optic network in the world, with more than 3 million miles of cable

switched data services linked to some 200 countries. Domestic and international Freefone 0800 (toll-free) is available to more than 40 countries. Other advanced services include Virtual Private Networks, Centrex services such as Featurenet and a wide range of value-added business services.

Deregulation proceeded rapidly in the early 1980s following the passage of the Cable and Broadcasting Act of 1984, which established the Cable Authority and helped promote broadband cable by offering franchises to operators for the delivery of television and other telecommunications services. Voice telephony has to be provided in conjunction with either BT Plc., Britain's main operator, or Mercury, which is owned by Cable and Wireless and BCE of Canada.

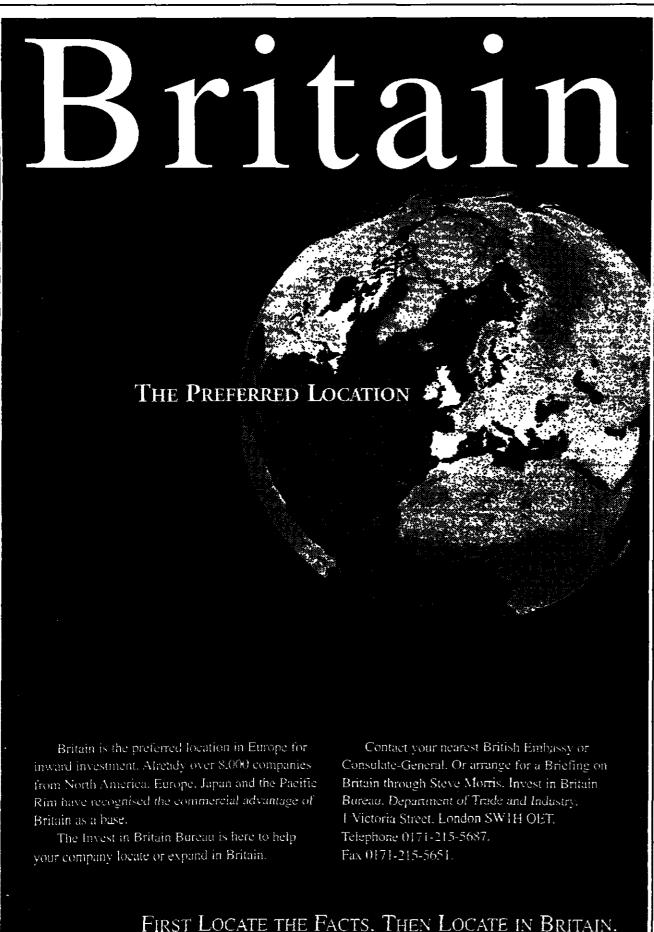
Declining costs

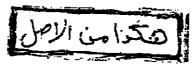
By 1990, more than 135 cable franchises had been awarded to both British and overseas companies, covering nearly 70 percent of the British population. Privatization of BT Plc. in 1984 and the subsequent use of competitive tenders for the installation of other infrastructure, technology, products and services - such as cellular radio networks, radio-paging and and cordless telephone networks - have vastly enhanced the extent and range of options available to commercial and residential, users.

Such wide-scale competition in the domestic and international markets has also helped to bring down the cost of telecommunications in Britain. As Peter Hall, vice president of American Express, explained recently, "We are able to choose from a number of companies for both voice and data transfer as well as operating our own private

telecommunications network."
Since 1984, BT Plc. has reduced its charges for core services in real terms by some 40 percent, and further reductions are expected from both BT Plc. and other operators during the next five years. As a result, inward investors are being advised to budget for a year-onyear decline in costs of about 10 per cent. In addition to the savings, such a scheme enables businesses to determine their budgets and strategies, confident that their costs can be met in the

Pamela Ann Smith





SPONSORED SECTION



A laboratory employee works with plastic. For a large number of drug companies, Britain is the home of choice.

HIGH STANDARDS AND LOW COSTS MAKE PHARMACEUTICAL INDUSTRY A LEADER

Researchers and businesses alike can benefit from numerous incentives in the research and development area.

Britain has long been a primary research and development site for the international pharmaceutical industry, and the domestic market for medicines is one of the world's largest.

Exports of medicines from Britain account for about 12 percent of the global market for pharmaceutical products. With over £4 million (\$6.32 million) a day spent on pharmaceutical research and 25 percent of industry workers employed in R&D, it's no wonder that nine of today's top 35

prescribed medicines were developed in Britain. Recently, Britain has seen its role enhanced by the arrival of the European Agency for the Evaluation of Medicinal Products (EMEA), the authority that coordinates licensing of medicines in the European Union (EU). The EMEA is empowered to grant a single license for drugs to be used throughout the EU, reducing the time it takes to get new products to market. Last year, the EMEA established its first headquarters at Canary Wharf (London Docklands), a site that won out over 150 other European locations — in part because of its proximity to numerous drug manufacturers and research bodies.

All the advantages

Over 300 drug companies are now operating in Britain, a number that does not include the hundreds of suppliers in sectors ranging from packaging and licensing to software development. Bayer PLC, the German health care multinational, and Pharmacia & Upjohn, the merged Swedish-U.S. concern, are only two of the industry leaders to have announced big investments in recent months. Bayer opened a European development headquarters in Slough in April. Pharmacia & Upjohn decided in August to establish its new headquarters in London.

world's top 50 drug companies had offices in southeast Eng-

About 45 U.S. biotechnology companies are based in the region, attracted both by the concentration of research exper-

tise and by the proximity of key regulatory authorities. "The superiority in pharmaceuticals research is in this country," says Andrew Craven, communications manager for Bayer. 'High academic standards coupled with relatively low development costs make it the best place in Europe for the organization of drugs trials and administration."

Nobel breeding ground

Among Britain's advantages is "the excellence of the bio-sciences in universities," says John Sime, chief executive of the BioIndustry Association, which represents 200 biotechnology companies and service providers. Mr. Sime points out that over the years, researchers in biosciences in Britain have won more than 20 Nobel prizes.

Although most industry investments have traditionally been chaneled into the southeast and the Thames Valley. new establishments are springing up all over the country and in Northern Ireland, where modern, custom-built developments are proving extremely attractive to pharmaceutical

London Docklands - now one of the most popular commercial sites in the country because it combines proximity to London with affordable rents, high-quality office space and waterfront footage - hosts the new headquarters of the European Federation of Pharmaceutical Industries Association as well as the EMEA.

Regional development authorities are willing to go the extra mile to encourage new establishments. In its choice of a European base, Almedica, a company headquartered in New Jersey that provides packaging, distribution and software support for clinical trials, chose Wales over the Rhine Valley and Eastern France in part because the Welsh Development Before the recent wave of industry mergers, 46 of the Authority offered it the chance to immediately occupy a new factory, constructed at its own expense.

"This kind of investment by a development organization can attract companies which don't want to build a factory from a greenfield site, but want to make the move immediately," says Almedica managing director Richard Todd.

SERVICE SECTOR CONTINUES TO EXPAND

Banks, technology firms and international business professionals converge in Britain from abroad.

Home to 500 banks from 70 coun- allowed financial service providers to possibilities to meet our requirements," tries, London has long been the European hub for trading in equities, currencies and international bonds. Lawyers, accountants, insurers, telecommunications companies and other professionals who gear their practice to servicing the international business community have flocked to London as well.

The spate of mergers and acquisitions that is sweeping the banking in-dustry has boosted London's importance as a financial center. Deutsche Bank-Morgan Grenfell has just announced it will move its currency options team - on the heels of its European equities business - to London from Frankfurt. WestLB, the German banking giant, says it will hire about 200 new employees as it develops its new, non-Deutsch-mark bond, equity and derivative business in London. rather than in Dusseldorf. U.S. investment bank Bear Stearns also announced in March that it would consolidate its Frankfurt office into its operations in London. To that end, the bank has leased 26,000 square feet of space at London Docklands. Hong Kong Shanghai Banking Corporation estab-lished a new head office in London shortly before its acquisition of Midland Bank in 1992.

Success in the provinces

Although London remains central to international financial services strategies, recent advances in telecommunications have fostered a quiet revolution: many service firms are finding that thanks to new technology, they can stay on top of their international business at lower cost from emerging financial centers in Wales, Scotland, the Midlands and other outlying areas. "Telecommunications advances have

break away from tradition, decentralize and set up shop in remote locations," says Godfrey Jillings, director of the Welsh Financial Services Initiative, a project designed to generate 10,000 new jobs in the finance sector begin-

ning in 1998.
"Salary levels are generally lower than in London, as are property costs

> Recent advances in telecommunications have fostered a quiet revolution for many

> > service firms

and tax rates," says John Thorn, deputy general manager of AXA, which sells auto, property, liability and fire insurance out of headquarters in Cardiff Bay, a new development that has revitalized Cardiff's docklands to attract a growing number of service firms. AXA is a subsidiary of the Paris-based insur-

er, AXA, S.A. selves into more congested city sites, Cardiff Bay offered a whole range of

says Colin Foxall, managing director of NCM Credit Insurance, a leading Dutch insurer headquartered in Amsterdam. To take advantage of the lowcost business environment, the multinational has chosen Cardiff as a base for the data center that processes all its transactions worldwide.

"NCM operates in eight countries, but many more were considered for the data center site" before Cardiff was chosen, says Mr. Foxall. Hexagon Insurance, a subsidiary of the Hong Kong-Shanghai Banking group, is another international insurer based in Cardiff Bay. According to James Turner, managing director of the Welsh Development Agency's (WDA) international division, to help multinationals all new industrial sites being developed by WDA have broadband capacity for fiber optic links.

Other popular sites for international financial services providers include Birmingham, in the Midlands, and Chester, in northwest England.

The evolution of the service sector has generated myriad opportunities for telecommunications providers, who say they have no problem finding qualified staff to develop and market their products.

Creative engineering
"What you get in the U.K. is excellent

engineering, very creative engineering," says Janice Roberts, vice president of marketing for 3Com Corporation, a U.S.-based network provider that now generates almost 40 percent

a subsidiary of the Paris-based insurof its business in Europe.

The U.K. is really the leading edge in Europe in terms of deployment of new networking technology."

"Investing in Britain" was produced in its entirety by the Advertising Department of the International Herald Tribune. WRITERS: Lisa Rosenthal and Pamela Ann Smith, both based in London. PROGRAM DIRECTOR: Bill Mahder.

NEW INVESTORS BOOST THE JOB MARKET

Big-name companies - and some smaller-name ones - have flocked in from several continents.

Britain is continuing to attract new investors from around ganisations (RDOs) and local government agencies also the world, including both large multinationals and mediumsized companies. The range of sectors covered is expanding,

too, along with the number of commies involved.

In October, Queen Elizabeth opened a huge new manufacturing center being built in Cleveland by the Korean electronics giant, Samsung, to produce personal computer moni-

tors and microwave ovens.

"The multi-product complex will involve an investment of £600 million (\$950 million) and the creation of 3,200 jobs, to say nothing of the jobs that will be created indirectly in supply and service companies." Lord Fraser of Carmyllie. minister of state at the Department of Trade and Industry (DTI), said at the opening ceremony.

The same day, Samsung announced that it had also decided to locate its European headquarters and training center in west London. The company had been wooed from Germany by the London First Center, the capital's inward investment agency. It is taking an 8.8-acre site in Hounslow and is to build an office development capable of accommodating up to 500 employees by the

Manufacturing first In the past year, Britain has attracted 434 new investments, according to Michael Heseltine, deputy prime minister and former president of the Board of Trade.

end of the century.

"This brings to well over 1,100 the number of new projects recorded over the past three years." More than a quarter of a million jobs have been created or safeguarded, he adds.

Britain's overall Toyota has established its principal European base for engine production in Wales. agency in charge of inward investment, the In-

vest in Britain Bureau (IBB), reports that in the past year companies from 30 different countries selected Britain for their investments. The overwhelming majority were in manufacturing. Value-added jobs in research and development and in services continued their upward trend as well. Other areas that are rapidly attracting attention include pharmaceuticals, sales and marketing services.

Aside from Samsung, other large multinationals choosing Britain include Siemens of Germany and Fujitsu and Toyota of Japan. Both Ford of the United States and Nissan of Japan are expanding their operations as well, with multimilliondollar investments in new car manufacturing plants.

Siemens is to build a new semiconductor plant costing £1.1 billion in North Tyneside. In addition to the DTI and IBB, English Partnerships, the Regional Development Or-

played a role in helping the German company to meet its tight deadlines for a decision.

Fujitsu's investment amounts to £800 million and involves the expansion of its microelectronics plant in County Durham, Northern Ireland. The corporation already employs 520 people, following a previous investment of £400 million, and the new addition will bring the total number of jobs created to more than 1,000.

"The standard of operation and quality of personnel in Durham have reached a level of performance comparable with that of our operation in Japan," explains Yukio Kaneko, production and engineering director for Fujitsu.

Cars from abroad

Toyota plans to double capacity at its plant in Burnaston, Derbyshire by 1998, creating 1,000 new jobs. Production will now include the Corolla, as well as the Carina E. Last month. Ford announced that it is expanding its manu-

facturing plant in Bridgend, Wales, at a cost of £340 million. Production will center on a new generation of engines for Fiesta cars. Some 480 jobs will be created directly, with an-

other 500 to come. in the form of components suppliers. By 1998, the factory is expected to be producing more than a million engines a year. Nissan is build-

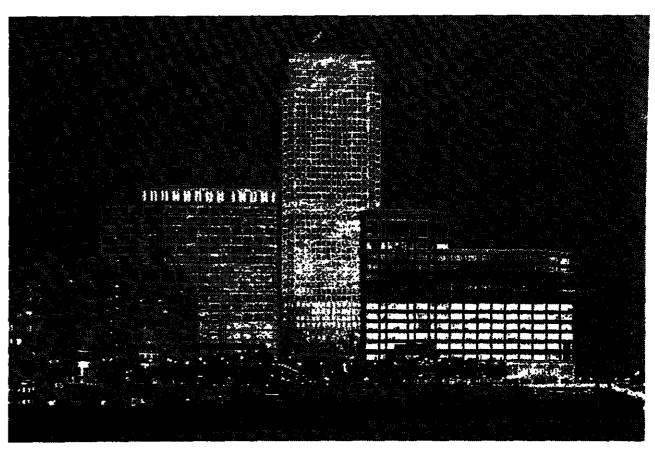
ing a new generation of its cars at its existing site in Sunderland, where, the company an-

tember, it is planning to invest another £250 million. This will bring its total investments in Britain up to £1.25 billion. "The last year has been a very good year for the large investor," comments Steven Morris at IBB's offices in London. "We had thought that this year would be mainly for the

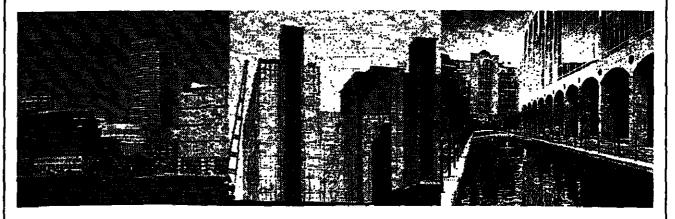
medium-sized firms. The companies that are here are also investing," he added. "About 50 percent to 60 percent of all the investment that comes into the U.K. at present comes in through the expan-

sion of existing companies. In the future, the IBB expects to target more European companies, including investors from Germany. Mediumsized companies from Asia, including countries such as South Korea and Thailand, will also receive particular attention in an effort to widen and deepen the scope of inward investment in Britain.

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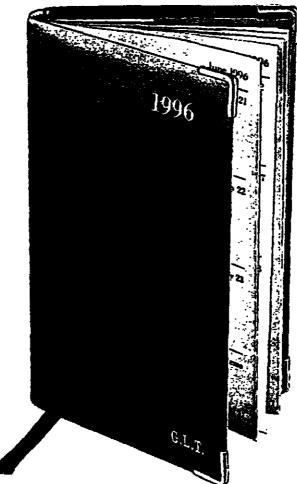




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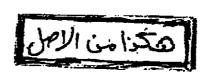


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Traveling to The Canaries

THE CLIMATE ALONE ADDS up to paradise: blessed with temperate winds and a mean temperature of 23 degrees Centigrade (74.4 degrees Fahrenheit) and soaked with an average of eight hours of sunshine every day, the Ca-nary Islands are also lapped agricultural requirements. by seas that never drop below a temperature of 20 degrees Centigrade. The islands certainly live up to the name the ancient mariners knew them by: the Fortunate

The Canary Archipelago has been under the sovereignty of Spain for over 500 years and is made up of seven islands: Gran Canaria. Lanzarote. Tenerife. Fuerteventura, Gomera, La Palma and Hierro. They were the last port of call for Christopher Columbus before he began his crossing of the Atlantic and were used as a base by the Spaniards when they colonized the

Americas. Today, 80 percent of the island's 1.5 million inhabitants live on Gran Canaria and Tenerife, and the islanders make up 3.84 percent of the total Spanish population. Located a thousand kilometers from mainland Europe at the crossroads of trading routes from and to Central and South America. and West Africa. the Canary Islands are a gateway to Europe and form the southernmost border of the European Union. They make up one of the 17 autonomous regions of Spain, and tourism is their business.

Apart from sun-drenched beaches, the islands offer visitors a wide variety of terrains, ranging from lush flora to high volcanic mountains, one of which, the Teide on the island of Tenerife, is the highest in Spain. Fun fairs, theme parks, exploratory submarine trips to the ocean floor, sports harbors, golf courses and tennis courts are just some of the activities available.

There are those who say that there is nothing to beat the thrill of sports fishing off the Canaries with rod and line, hauling in a large tuna, bonita or swordfish. On the Canary Islands, there is something to suit everyone's inclinations, whether relax-

ation or sport is the priority. Few areas of the world are fortunate enough to be able to offer climatic conditions the equal of those of the Canary Islands. This, coupled with the islanders' business acumen in developing and perfecting the islands' tourism facilities to handle the ever-increasing number of visitors, has now placed the Canary Islands as the number one holiday destination in Europe.

Most tourists arrive by air, with Gran Canaria Island Airport handling 6.76 million passengers last year. and Tenerife 8.34 million. The islands have a total of eight airports, two of them on Tenerite.

Water, an ever-present concern for islanders throughout the world, is now supplied by hydraulic ex-ploitation of underground springs. On the eastern islands, it is obtained through desalinization of sea water. The Canary Islands have over 50 desalinization plants, which daily process 120,000 square meters of water, more than enough to cope with the current industrial and private require-

There is currently a water available.

"Business Travel with ITT Sheraton"

of the International Herald Tribune. WRITER: Keith Hewitt is a freelance writer based in Mülaga. PROGRAM DIRECTOR: Bill Mahder.

surplus, which means that the underground water supply can be renewed. Even so, the government is dedicated to a hydraulic policy that will ensure ever-increasing supplies that will always be ahead of demand for urban, industrial and

The beauty of the islands also occupy an important place in the administration's planning for the future. An EU-supported forestation program is well under way. and 24,000 hectares of mainly pine trees have already been planted to help in the fight against erosion.

The islands' future tourist trade will receive a considerable boost if plans to make the Canaries a major golfing destination come to fruition: Four new courses are planned for Gran Canaria and four for Tenerife, all of which are in various stages of development. When they are completed and added to the six that already exist on Gran Canaria, Tenerife and Lanzarote, traveling golfers will have a wide selection to choose from.

open in late 1996, is Golf Meloneras, the new mate of the existing Maspalomas



Golf Club on the island of Gran Canaria. Maspalomas, designed by McKenzie Rose, was opened in 1968. and this year hosted the first Volvo-sponsored event, the Las Canarias Open, to be held on Gran Canaria. Says its golf director, Juan Bosch: "Our climate is without doubt the finest for golf in the European Union, and with a 12 month season, we can offer summer golf in winter and warm temperate weather to golfers in the summer, unlike the mainland of Spain and Portugal, which in July and August are very hot." He adds: "I can see the Canaries as a very strong rival to not only the popular European destinations, but also to those in

America." Maintaining professional standards comes high on the list of priorities, and the hotel school Hotel-Escuela Santa Brigida on Gran Canaria is the only one currently operating in Spain, with another shortly to open in Tenerife, along with an extensive network of restaurant schools.

Wining & Dining

the Canary Islands to suit every taste. Cuisines from all over the world are represented there, from Bulgarian to Iranian, Korean, Italian, vegetarian and charcoal grills. The following is just a small selection of what is

> Next City **VENICE**

El Pescador, Final Calle Estribor, San Cristobal, Gran Canaria. Tel.: 330 432. Fresh fish served in a variety

Julio, La Naval 132, beach area, Gran Canaria. Tel.: 466 002. The specialty here is the fish pudding. Also serves locally produced beef and traditional Canary Island dishes. Tapas bar. Casa Pepe el Breca, Gu-

of ways, as well as paella

and a number of meat dish-

midafe 32, beach area, Gran Canaria, Tel.: 468 065. Fresh local seafood served in a romantic setting. Las Grutas de Artiles, Las Meleguinas, Gran Canaria. Tel.: 640 575. Canary Island

specialties are offered in this long-established restaurant with marvelous views. El Patio, Adeje, Urb. San Eugenio. Tel.: 794 111. Try the bass and green beans in sherry, and the pine-nut ice

urious restaurant. Marco Polo, Centro Comercial Bora Bora. Tel.: 791 533. Fish pies, seafood and bomemade ice cream.

cream for dessert in this lux-

El Coto de Antonio, Gen-The first, scheduled to eral Goded 13, Santa Cruz de Tenerife. Tel.: 272 105. The specialties here are watercress soup and rabbit.

Cafe del Principe, Plaza del Principe. Santa Cruz de Tenerife, Tel.: 278 810. Canary Island cuisine, including rice dishes, lamb and fish.

💭 In a Word

The official language of the Canary Islands is Spanish, but English and other European languages are widely spoken in these tourism-oriented islands.

A Getting Around

With seven islands in one tourist destination, the network of communications and transportation has become extremely sophisticated. It is possible to visit all the islands in the Canary Archipelago by either air or sea, and service is continuous throughout the day. Trasmediterraneo is the major sea carrier. The airport information office on Gran Canaria can answer all in-

quiries regarding air travel. Within the islands themselves, there is a 24-hour taxi service and good bus

Calling Around

Police: Las Palmas: 091; Tenerife: 002.

Medical emergencies: Las Palmas and Tenerife: 061. Fire: Las Palmas: 446 444; Tenerife: 606 080.

 Trasmediterraneo (inter-island boat service): (928) 265

· Airport information: Gran Canaria: (928) 254 140 (all services): Las Palmas: (928) 579 000; North Tenerife: (922) 635 800; South Tenerife (922) 759 000.

Tourist information: Las Palmas: 362 222; Tenerife: 605 800.

 U.S. Consulate: (928) 271 • Weather forecast: 906 365

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A Bit of Paradise From The Luxury Collection

SANTA CRUZ DE TENERIFE IN THE Canary islands is blessed with the perfect climate, and the Hotel Mencey is the ideal place to enjoy this bit of paradise, which is also a bustling commercial center.

Located in a quiet residential area in the heart of the Old Town, the Hotel Mencey offers Old World splendor in a resort setting. A member of The Luxury Collection, a unique assembly of 48 of the most exclusive hotels in the world recently brought together by ITT Sheraton, the Hotel Mencey has 272 rooms and 27 suites, all of which have been recently renovated with the latest amenities while retaining the ele-

gance for which the hotel is famous. The building itself, with its classic Spanish architecture, balconies, terraces and graceful arched windows. topped off with the traditional red-clay tiles, fits perfectly into its palm-tree-studded sur-

The Spanish are known for their joie de vivre, and guests at the Hotel Mencey are invited to participate in their buoyant lifestyle. The hotel's restaurant, Los Menceyes, offers the finest local cuisine as well as Spanish and international specialties. The bar is a lively meeting place for tourists, businesspeople and local residents.

Not surprisingly, opportuni-

ties for relaxation and recreation abound in such a setting. Guests can linger by the outdoor pool with a cocktail or wander at their leisure through the hotel's lush subtropical gar-

More strenuous exercise can be had on the tennis courts. On the island itself, sporting facilities include golf, windsurfing, sailing, horseback riding and underwater fishing. Business may not be the top

priority in such a place, but visiting executives will feel pampered in the hotel's seven handsome individually decorated and fully equipped reception rooms, which can accommodate up to 600 for meetings,

conferences, cocktail parties or

Needless to say, the Hotel Mencey offers all the amenities befitting a luxury hotel, including air-conditioning, mini-bars and room service. Non-smoking rooms are available, and there is an in-house shopping arcade for buying gifts, souvenirs, fashion and the necessities of life.

The Tenerife North Airport is only 10 kilometers from the hotel, and the Tenerife South Airport is 60 kilometers away.

Hotel Mencey: Avenida Dr. Jose Naveiras 38, 38001 Santa Cruz de Tenerife. Tel.: (34-22) 276 700. Fax: (34-22) 280

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Hotel Villa Cipriani, Asolo

Grand Hotel, Florence

Hotel Excelsior, Florence

Hotel Principe di Savoia, Milan

. Hotel Palace, Milan

Hotel Duca di Milano, Milan

Hotel Excelsion, Rome

Le Grand Hotel, Rome

Hotel Danieli, Venice

Hotel Gritti Palace, Venice

Hotel Excelsior, Venice Lido

PORTUGAL

Sheraton Algarve, Albufeira

SPAIN

Palace Hotel, Madrid

Hotel Maria Cristina, San Sebastian

Hotel Alfonso XIII. Sevilla Hotel Mencey, Tenerife

UNITED KINGDOM

Sheraton Park Tower, London

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THE MORLIES DAILY NEWSPAPER

WORLD ROUNDUP Norway Is Swept Out of Finals With Loss to Dutch



Randy Johnson, the American League Cy Young award winner.

Johnson Wins Cy

BASEBALL Randy Johnson, the 6-foot-10-inch (2.08-meter) Seattle Mariner left-hander won the American League Cy Young award on Tuesday. The voting by the Baseball Writers Association of America proved as lop-sided as Johnson's record. Johnson. who won 18 games and lost only 2 this season and whose team was 27-3 in his starts, was named first on 28 ballots and second on the other two.

Jose Mesa, who saved 46 games for the Cleveland Indians, finished second. He received the two other firstplace votes.

Becker Loses at Home

TENNIS Pete Sampras humiliated Boris Becker in his own backyard. Sampras beat the German, 6-2, 7-6, before a capacity crowd of 9,000 in the ATP Tournament in the Festhalle in

In other group matches, Thomas Enqvist beat Jim Courier, 6-3, 6-2, and Wayne Ferreira beat Yevgeni Kafelnikov, 3-6, 7-6, 6-1.

Crowe Hits Best

CRECKET Martin Crowe hit an unbeaten 107, his highest score in oneday internationals, to steer New Zealand to an eight-wicket victory over India in the first one-day international on Wednesday at Jamshedpur. Chasing India's score of 236 from s. New Zealand reached 237 for the loss of two wickets with three overs to (Reuters)

By Ian Thomsen

OTTERDAM - Norway amassed 20 points from 10 games but failed to advance to the European Championship finals on Wednesday night's 3-0 loss to the Netherlands.

No other country did as well without No other country did as well without knee and rushing to the perimeter to swipe a qualifying. But maybe that's what the Nor-challenge from Richard Witschge while the

For the longest time Norway thought it had been brought down by a senseless

EUROPEAN SOCCER

ricochet, a 49th-minute goal that was celebrated by Clarence Seedorf as if he were reading from a lottery ticket.

In the last two minutes Norway was put out of its misery with two dashing breakaways by winger Marc Overmars. Youri Mulder finished one, then Overmars himself scored after a run from midfield.

have been a ludicrous result otherwise. However, the Dutch victory was not there, summed, like someone from the old total. They finished second in group four Disney Flubber movies. behind the Czech Republic, and they must still win a playoff next month for the 16th and final spot in the finals next summer in

onto the ball like a team of bigger, older boys. In the opening quarterhour, as the smoke of the pregame rally
drifted past the floodlamps, Dennis
Bergkamp was involved in at least four
four dealers that he could feel reverberating
from the orange ground

Land teel at the record dealer to interest the flood of the last four years. They weren't built to
string together a comeback, though striker
Jan Age Fjortoft came close with an 83rdminute header over the bar.

Their defeat might be a been for the from the orange crowd.

During that time the Norwegians were in the other box once, when a long free kick allowed them to set up there. Each failed chance thereafter haunted upon the last two minutes.

They were way ahead in style, satisfying only their maddening reputation; every scoreless minute gone by was actually a notch to the visitors.

Norway's backup goalkeeper, Frode Grodas of the Norwegian club Lillestrom, was punching the ball from Glenn Helder's wegians get for playing like England: It Liverpool defender Stig Inge Bjornebye rubs off.

Liverpool defender Stig Inge Bjornebye was catching onto the tricks of Overmars,

who had been a magician in the beginning. By halftime every one of the Dutch front six could name a chance that might have made him the evening's hero, but at halftime the cheers blared like a tinny speaker

THEN, as if to mock the nature of both teams, a goal such as this followed the gentle pass of Ronald de Boer into the front of the box.

There it was cleared by the sliding elf scored after a run from midfield. Chelsea defender Erland Johnsen — bang It cast some credibility to what would off the chest of Seedorf rushing in blindly and over the goalkeeper's head, who stood

England might have been upset after missing the World Cup finals after an obvious penalty was ignored two years ago in this very stadium, but that English team vas never so self-assured as its long-ball ROM the start, the eager Dutch held heirs, the Norwegians, who until this match - until that ricochet - had been dom-

> Their defeat might be a boon for the tournament next summer, provided the Dutch - and after their recent loss to Belarus this is no likely thing - can build



Glenn Helder (standing), the Dutch winger, clears a sliding tackle from the Norwegian defender. Karl-Petter Loken. in their European Championships qualifying match in Rotterdam, Wednesday night. The Dutch won the match, 3-0.

Belgium Slips Out; Northern Ireland Lets Ireland Off the Hook

Israel, 2-0, to expunge memories of the 3-2 defeat at Parc des Princes two years ago that cost them a place in the World Cup finals to finish as runner-up.

After Wednesday night's final round of games, the first-place teams in each of the eight groups, plus the six best second-place teams, qualified automatically for the finals in England next summer. The other two second-place teams play off on Dec. 13:

LONDON — Second-half goals by Gheorghe Hagi and Dorinel Munteann propelled Romania into next year's European Championships with a 2-0 victory Wednesday is games. Switzerland, which was playing England in a friendly at Wembley, was also sure of at England in a friendly at Wembley, was also sure of at the best runners-up spots.

In Group Two, Belgium failed to qualify after being while, in held 1-1 by Cyprus, traditionally one of Europe's weakest teams. The home team had a player expelled after 20 Ireland.

Ireland.

European championships before their game in Berlin in Copenhagen. Spain had already won the group. even kicked off. Albania held Wales to a 1-1 tie in Tirana, to make Bulgaria's place safe. Moldova bear Georgia, 3-2, to climb to fourth in the group and ensure Germany's place under the complicated formula by which the top six second-place teams are selected.

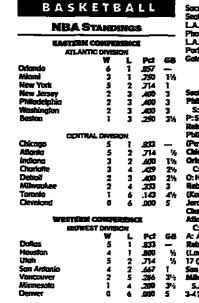
garia and Germany qualified for the finals of the to qualify for the finals with a 3-1 victory over Armenia

summer's tournament, secured first place by coming from behind to beat Slovenia, 2-1, in Ljubljana while In the end, Hristo Stoichkov put the Bulgarians scored a second-half hat trick for Italy.

It was a wild night in Group Six. Ireland accided to win in Lisbon to be sure of finishing in the top two but lost, 3-0, to leave Portugal the group's winner. Meanwhile, in Belfast, Northern Ireland beat Ireland's nearest rival, Austria, 5-3 to draw level on points with

Ireland's record in matches between the top four teams in that group was better than Northern Ireland's, so it gained second place. However, it was worse than In Group Four. Croatia, one of the favorites for next the records in equivalent games of six of the other second-place teams and must now face the Netherlands in the Dec. 13 playoff. That match will be in Italy, already assured of second place, thrashed Liverpool, a port just across the Irish Seu from Dublin Lithuania, 4-0, in Reggio Emilia. Gianfranco Zola and, so legend has it, with a larger Irish population. (AP, AFP, Reuters)

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Providence 119, Croatia 90 Provisence 119, Creatio 90
Provisence 119, Creatio 90
Rande Island 125, South Africa 62
San Francisco 65, B.C. Zadar-Creatio 64
SE Alissouri 96, Team Reebolk 63
Stanford 89, Mexicon National Team 79

HOCKEY NHL STANDINGS

TOPERALY'S EXSUETS

Roston

1 2 6-3

Tempo Boy

2 2 1-5

First Period: T-Grotton 6 (Tucker, Klimo). 2

P-Stumpe 13 (Zombo. Von Stefeneill). 3, Tampo
Boy, Yseboert 5 (Zomuner). Second Period: BBourque 6 (Donoto) (sin). 8. Neely 9

(ActEochem. Von Stefeneill). 4, T., Selivanov 9

(Cullen). 7, T-Burt 5 (Selivanov, Cross). Third

Period: Tompo Boy, Selivanov 10, Shots on good.

B- 12-9-14-35. 1- 10-9-10-29. Gestlies: BLocher. T-Puppel.

9 3 3 21 9 7 0 18 6 8 1 13 6 9 1 13

AT'S ENSURING

LeCair 12 (Renterg, Haller), Overtime—None, Stats on goal: P-10-2-6-2—20, W-7-6-4-2—19, Goalles: P-Hedoli, W-Carey. Toroste 1 1 0-2
Floride 8 1 4-5
First Period: T-Wood 3 (Sundin, Domil).
Second Period: F-Gorpentov 4 (Woodley, Belanger) 3. T-Glimour 7 (Gortner). Third Period: F-Sectic 3 (Holl, Cariner) (pp). 5. F-Niedemoyer 18 (Woodley). 6.F-Barner 8 (Hrts).
7.F-Lindson 94 (Hough) (len). Salvis an goal: T-9-13-5-27, F-6-11-17-34, Goglies: T-Putvin. F-Westblood RAL DIVISION
W L T Pts GF GA
10 5 2 22 66 43
8 6 3 19 59 53
8 7 3 19 65 57
8 7 2 18 65 65
7 8 2 16 41 48
55 DIVISION

Vernhesshrouck.

N.Y. Rengers

0 1 8 0--1
St. Louis
St. Louis
First Period: S.L.-Counted! 5 (Roberts, Nortool) (pp.). Second Period: R.V., Beakeboom 1 (Leek). Verbeek). Third Period-None.
Overline—None. Shots on gook New York 8-7-9-2-26. S.L.-6-11-2-2-21. Goodfee: New York, Pickers 6.1 Euly.

Witanipeg
First Period: W-Tkachok 9 (Selames) (pp), 2
W-Selame 7 (Thachok), Second Period: C-Murphy 6 (Soward, Grieve), 4, C-Date 9 (Suher, Chellos) (pp), 5: C-Recenich, 9 (Miller, Merphy) (pp), Titard Period: C-Probert 2 (Smith, Murphy), 7: W-Turcathe 6 (Numminen, Droke), 8. Chicago, Roenick: 10 (Suiter), 9, Witanipeg, Doon 1 (Turcathe, Manson), 10, W-Selame 8 (Numminen, Ecstwood), Overfishe—11, W-Doon 2 (Turcathe), Shehs or gook C-12-18-6—36, W-10-9-10-1—30, Gentles: C-Belfour, W-Kholbitulin.

Khabibulin.
Edizothea

0 1 1—2
Cotgary
0 1 3—4
First Period—None, Second Period: Edizothon, Arvolfl 6 (Weight, Ciger). 2 C-Housley 5
(Nylander, Torgajev). Third Period: C-McCarthy 2 (Pleary, Stillman). 4, E-White 5, 5, C-Lapointe 2 (Pathicl, Stern). 4, C-Stern 3
(Kruse) (en). Shets or god: E-10-10-7—27. C-7-11-15—33. Goodies: E-Goge. C-Kidd,
M-Y, Ixingders

6 2 1—2
First Period: New York, Potity 5 (Schneider, Vaste) (pp). Second Period: S.J.-Nazzarov 4

First Period: New York, Polity 5 (Schneider, Vaste) (pp). Second Period: S.J.-Nozarov 4 (Dathen, Friesan). 3. New York, Clark 5 (Severyn, Green). 4, S.J.-Dathen 5 (Ragnarsson, Kroupa). Third Period: New York, Pitante 1, (sh). 6, S.J.-, Janney 5 (Kroupa, Whithey). 7, New York, Semak 6 (Lindras, King). 8. New York, Clark 6 (Polity, Schneider). Statis or goet: New York 12-12-8—32. S.J.-, 8-8-12-28, Godies: New York, McLennan, S.J.-Ficherly, Debroit

Sydor) (pp). 2. D-Johnson 4. 2. L.A.-Kurri 5 (McSorley, Lang) (sh). 4. D-Konstantinov 4 (Fellsov, Fedorav) (pp). Second Period: D-Enry 1 (Ramsey, Yareman). 6, L.A.-Tsypiciav 2 (Yachmenev, Cowie). 7, D-, Ramsey 2 (Errey, Dondenauth. Third Period: D-Lapoint (Johnson, McCarly). 9, D-Kaziov & (Lario Federary (pp). 10, L.A., Karistich & (Tocchet, Greithy). 11, L.A.-Greithy & (Kindstich, Tocchet). Stats on gook D-16-16-13—45, L.A.-8-12-13—33. Goodles: D-05good, L.A.-Datoe.

SOCCER

France 2. Israel 0 Scores: Your Djorkgeff (69th), Lizarazu (88th). Rousale 2, Storakia (

Sweden 2, Turkey 2 Scorers: Sweden — Niclas Alexan (24th), Jorgen Pettersen (63d); Turkey -Sukur (62d), Ertugruf Soglem (72d),

Creatin 2, Stovenical Scorers: Creatic — Davor Suker (41st), Nikolo Juropińc (25th); Slovenia — Primaz Githa (36th), Haly 4, Litingania o Scorers: Ramunas Stankus (51st, avr.) apal). GROUP FIVE Reflections 3, Horsey 0

Arnold Well (3151). Scorers: Rul Costa (o0th), Helder Crist (74th), Jarge Codete (89th).

(46th). Albania 1, Wales 1 Scorers: Albania — Sokal Kushta (Str., penal-ty); Wales — Mark Pembridge (4)st).

Maldong 3, Georgia 2 Scorers: Moldova — Ion Testimitonu (Stit) Witerev (17th, 72d); Georgia — David Jaskia (68th), Vitalie Culthaba (62d

Russia 3, Finland 1 Scorers: Russia — Radchenko (40th), Kovikov (55th), Kirlekov (70th); Finland — Suomine

Greece 5, Farce Islands 0 Scores: Alexandris (59th), Nikolaidis (62d), Mohias (66th), Danis (75th), Tsarias (80th). Scotland S, San Marine 0 Scorers: Eoin Jess (30th), Scott Booth (45th),

Alfy McCoist (49th), Pat Nevin (71st), Fabio

TENNIS ATP WORLD CHAMPIO

Germany, 6-2, 7-6 (7-3). Wayne Ferreira (8), South Africa, det. Yevge-May (5), Russia 3-6, 7-6 (7-5), 6-7.

CRICKET PREST CHE-DAY PRITER MACHINE NEW ZEALAND VS. RIGHA WEDNESDAY, IN JAMSHEDPUR, INDIA W Zeoland innings: 237-2 (47 overs)

URICH - GINA

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G E N E Y A PRETTY WOMAN Genevo 022/3460089 Escort Agency emontreux Lausannie Base. ezuroch Luzern 01/461 44 59

India innings: 236 (49.) overs)



ACROSS

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Lard up, so to

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CLASS

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CROSSWORD

24 Vaulted 25 Ken Maynard 和m, e.g. 26 Pool employ 27 The time: Cratchit 28 Like Georgia 29 Not in any 20 Bow or Barton

31 Three-loot piece 35 Computer glitch 37 Phillips **38** Dr. 's org. 40 Dish's partner in

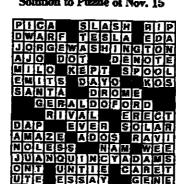
41 Unskillful 43 Recently 44 Of the 45 Big name in fashion

48 Resistance Godfather* actor 50 Historic Italian tamily name 51 Sphere starter 52 "--- bien" ("That's fine"): Sp. 53 Ship's front 54 "So long"

55 Goals

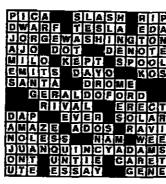
57 Cole or Turner

Solution to Puzzle of Nov. 15



BELGRAVIA

New York Times/Edited by Will Shortz.



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Redemption Eludes the Bulls The Associated Press The Magic didn't have Shaq O'Neal and the Bulls didn't have Dennis Rodman. No matter. Almost as surprising as Orlando's 6-1 start with O'Neal sidelined with a broken thumb is the Clippers 4-3 mark. Clippers 118, Warriors 106 Lamond Murray scored 13 of his 22 points in the fourth losing streak, snapped visiting tomio's four-game winning streak. The Bucks 38, Spurs 24 Millwankee an eight-game losing streak to Sam behind Gleen Robinson's 36 points in the fourth losing streak, snapped visiting tomio's four-game winning streak.

first marquee game of the season. Hardaway's 36 points beat Jordan's 23 and Orlando beat Chicago, 94-88, in the first meeting between the teams since the Magic defeated Chicago in the Eastern Conference semifinals

You figured the Bulls would be coming in here, looking for a little redemption 4-3. from last year's playoffs," Hardaway said, play without him.

It was Chicago's first loss of the season

minute to go, and Nick Anderson made four free throws down the stretch to help the Magic.

but missed his last two shots and finished with just five points in the second half. They've got so much versatility. They've expanded their roles a lot — from

Nick Anderson to Hardaway to Dennis Scott." Jordan said. Scottie Pippen had 17 points and Toni

Kukoc 16 for the Bulls. Scott's three-point play snapped an 83-83 tie with 1:45 to go. Hardaway's fourth 3-pointer made it 89-83, while Anderson, who had 16 points, made four of eight free

Malik Sealy added 24 points and Brian Williams 17 for the visiting Clippers, who

NBA ROUNDUP

have a wirning record for the first time since Nov. 18, 1993, when they were also

Two sons of a former Warriors great, and get a victory since we were without Rick Barry, faced each other in the game. Shaq. It says a lot for this team that we can Brent Barry, a rookie with the Clippers, played against his brother, Jon, outscoring him 9-5.

in six games.

Hardaway, who made 12 of 18 field Kemp made his first 10 shots, scored 29 goals, hit a 3-pointer with just over a points and grabbed 12 rebounds, and Seattle held off a late rally at Philadelphia.

Hersey Hawkins scored 21 points and Gary Payton had 19 points and 11 assists first road victory of the season, beating Jordan sparked Chicago's comeback for the Sonics, who have beaten the 76ers from a 10-point deficit in the fourth-quarter six straight times.

Jerry Stackhouse had 27 points, including 14 in the final period, for the 76ers.

Hawks 111, Hornets 104 Stacey Augmon scored five points in the final 1:25 as Atlanta rallied to score the final nine points

and beat visiting Charlotte.

Augmon, who had 20 points, put Atlanta ahead to stay with a three-point play, making it 105-104 with 1:25 remaining.

Then he added two free throws for a 107-104 lead, and the Hawks clinched their fourth straight victory when Andrew Lang converted one of two free throws.

Bucks 98, Spurs 84 Milwankee snapped an eight-game losing streak to San Antonio behind Glenn Robinson's 36 points and a

The Bucks also halted their four-game losing streak, snapped visiting San Antonio's four-game winning streak and denied coach Bob Hill his 200th NBA vic-

Trafi Blazers 105, Knicks 99 Clifford Robinson scored 36 points, including a 35footer at the third-quarter buzzer to put Portland shead for good, as the Trail Blazers handed New York its first road loss of

Robinson sealed the victory with four straight points on a 17-footer and two free throws that put Portland ahead 102-95 with 1:06 remaining. He also had a big steal with 34 seconds left. Rod Strickland added 25 points and 12 assists for the Blazers after going scoreless

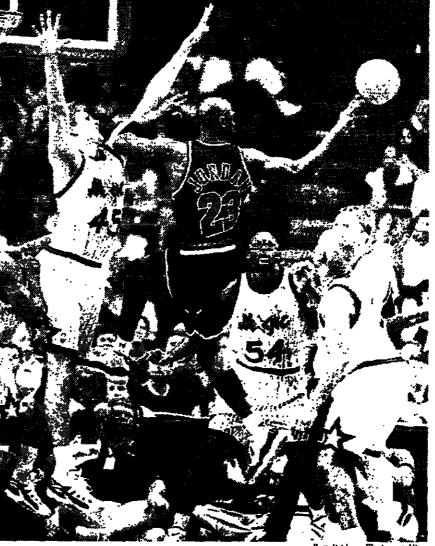
in the first quarter. Lakers 106, Kings 100 Cedric Ceballos scored 31 points to help Los Angeles get its

undermanned Sacramento. The Lakers, who snapped a nine-game losing streak on the road dating back to last season, scored the game's final five points

to pick up the victory.

The Kings, who played with eight players due to the suspension of four players for last week's fight at Indianapolis, were led by Mitch Richmond's 28 points. In the game's final minute, Richmond was called for his sixth foul, argued with the officials,

then got two technicals and was ejected. In the third quarter, the Kings' coach, Garry St. Jean was thrown out after getting



Chicago's Michael Jordan flipping a pass over a slew of Magic in Orlando.

plains simply because they do not need to

live here any longer. "Supermarkets and

As the afternoon wore on, an enormous

dust storm blew in from the north, turning

the big sky from blue to brown. But none of

the town's economic problems or the

quickly dropping temperatures seemed to

matter much once it was time for the pep

rally at the Sands Independent District

The gymnasium was packed with people

of all ages, and the crowd went wild when

Eric Herm, a 1992 graduate of the school

whom defensive coordinator Jerry Gooch

Herm played fullback and middle

"I know your heart is going 100 miles

tang players. "Every weight you lifted,

every sprint you ran, every drop of sweat

that came out of your head is not going to

man ball that ends the contest early if a

Its last five victories had been 52-6, 49-0,

At kickoff time, the wind was howling

and the ball would not stay on the tee. But

night in Texas, and the moon was rising.

The time for football had come.

after halftime.

49-0, 46-0 and 50-0.

mean anything if you get beat tonight."

linebacker and led the Mustangs to the state

School.

paved roads, that's what did us in,"

Lemieux's Star **Continues to Burn Brightly**

Mario Lemieux and the Florida Panthers are the best stories in the NHL so far this

The two again made headlines with their performances Tuesday night - Limieux

NHLROUNDUP

with two goals and an assist as Pittsburgh beat Dallas, and the Panthers with their seventh straight victory, over Toronto.

Penguins 4, Stars 2 "The difference in this game was one player. The Stars coach, Bob Gainey, said of Lemieux. "I don t think any other parts of their team were any

better than ours tonight.

Lemieux raised his NHL-leading point total to 40 in only his 12th game. Yet he continued to insist that he isn't at his peak. "I didn't feel very good on the ice." Lemieux said. "I didn't have the jump in my legs. My speed is not up to par yet.

Panthers 5, Maple Leafs 2 A goal by Rob Niedermayer capped a furious third-period rally for Florida.

Niedermayer knocked in the game-wmner with 14 minutes left. The Painthers trailed Portland, 2-1, after two periods. then scored three goals within 101; minutes to win their fifth straight.

The Panthers, whose goal is to make the playoffs for the first time, were 1-40-3 lifetime when trailing after two periods, but have now won two straight in that situation.

Devils 1, Whaters 0 Randy McKay scored his second game-winning goal in as many games, and Martin Brodeur had a relatively easy time in goal as New Jersey beat visiting Hartford.

Capitals 2, Flyers 2 John LeClair scored the tying goal with 16 seconds left in regulation, lifting visiting Philadelphia into a tie with Washington. Stefan Ustort, a rookie, had a first-period goal for Washington and set up Brendan Witt's go-ahead score with \$:23 left, but the Capitals couldn't hold the lead and extended their winless streak to four games (0-3-1).

Lightning 5, Bruins 3 Alexander Selivanov had two goals and an assist as Tampa Bay snapped a four-game losing streak over visiting Boston. Selivanov has seven goals and 11 points in his last 10 games. The goals were his ninth and 10th of the season.

Blues 1, Rangers 1 In St. Louis, New York's first shot at Mike Keenan since he jumped ship was only partially successful as Geoff Courtnall and Jeff Beukeboom traded goals in a tie with St. Louis.

Keenan left to become the Blues' general manager and coach in July 1994. a month after leading the Rangers to their first Stanley Cup in 54 years. Last season the NHL had no interconference play until the postseason due to the lockout, so the teams did not meet.

Jets 6, Blackhawks 5 Shane Doan scored The Ackerly players were disconsolate his first NHL goal late in the third period and got the overtime winner as host Win-With a 9-1 record, the team still makes nipeg beat Chicago. His game-winner came the district playoffs, and it is just possible just 39 seconds into overtime as he skated around veteran defenseman Steve Smith and faked out the goalie Ed Belfour. Flames 4, Oilers 2 In Calgary, the Flames

became the last NHL team to earn a home victory this season as Claude Lapointe scored late in the third period to key a victory over Edmonton.

Islanders 5, Sharks 3 Alexander Semak and Wendel Clark scored late in the third to lead visiting New York over San Jose.

Red Wings 6, Kings 5 Vladimir Konstantinov snapped a 13-game goal drought and Mike Ramsey scored the tiebreaker late in the second to end an 11-game slump who carried an 18-14 lead into the locker Leon Bodine, 86, another retired cotton room at halftime, but after that, fortunes farmer. "What's left of it does, anyway." Wings' fifth straight victory.

A Diminished Football Game Comes On Big in Texas

By Sam Howe Verhovek New York Times Service

ACKERLY, Texas — This cotton-farming town on the Texas prairie has lost three of its four cafés, all three gas stations, both pharmacies, both barber shops, the threestory Coleman Hotel and its picture show. playing six-a-side football. Under state It has lost more than two-thirds of its peak population and about half its school football team.

But only half. All of which goes to explain why nearly the entire town of 243 persons turned out in a rattling West Texas wind last Friday night to watch the undefeated hometown Mustangs take on the undefeated Klondike have six-man teams. Cougars for the Division 5-A championship of the state Six-Man Football

Six-man football, a throwback to the 1930s Depression, is enjoying a curious resurgence in a broad arc of the country curving from eastern Colorado down into the remote reaches of far West Texas. Paradoxically, the sport is growing in popularity precisely because in the last few decades these towns have been losing peo-

"We used to play 11-man ball here," explained 92-year-old Cartis White, a re-

of boys. The six-a-side game is played on a small-er field than regular football, and the scoring is slightly different. Every player is eligible to receive a pass, and the pace and high scores seem more akin to basketball. The fans here in Ackerly — the younger ones huddled in blankets against the wind. the older ones seated in the heated cabs of pickup trucks that ring the 80-yard field insist they would not go back to 11-man football even if they could.

think, 'What's going on there? There are

and Sierra Blanca to Buena Vista, are now regulations for six-man ball, schools must have no more than 79 students enrolled in

grades 9 through 12. (Ackerly has 59.)
In the last 15 years, 27 schools have shifted to six-man ball, and at least six more Texas schools are expected to switch next fall. Several dozen more schools in Colorado, Nebraska, Kansas and New Mexico

Although the towns are tiny, the interest dred people from surrounding counties.

In September, at a sort of Super Bowl exhibition of six-man football, 7,832 people turned out to watch the Bulldogs of Mullin, Texas, play the Warriors of Weldona, Colorado, two towns whose combined population is 343. The Colorado boys won, 58-44.

follow the sport, and many feats of athletic according to U.S. Census figures. achievement on the small griding gamer tired cotton farmer. "But we're running out virtually no notice outside the farm and that used to have five, the general feeling successful season, winning all nine games, ranch communities where they happen.

"There are some amazing stories," said Granger Huntress, the editor and publisher of the Huntress Report, the weekly bible of ficient. six-player football in Texas. "Petey Salaiz just eclipsed 10,000 yards rushing for his high school career this weekend," he said, referring to a superstar on the Mullin Bull-dogs. "It's incredible, the numbers he's running up. But nobody's talking about it, farm these days." because it's six-man football." Joe Zant, 62, I

watch the Dallas Cowboys on TV, and I Texas towns where 11-man games are attended by college recruiters.

"There's not much chance of getting recognized when you play six-man, I guess," said Josh Richter of Ackerly, a 16year-old tailback who dreams of playing college ball for Texas Tech. "Not many people have ever heard of it."

On the day of the big game here, wisps of cotton from the harvest blew through the town like snow and gathered on the vacant lots and along the empty buildings of Ackerly's Main Street.

That there used to be the hardware store and the building next door was a drug store with a soda fountain in it," said Laferne Webb, the assistant postmaster, pointing in the direction of some boarded- calls "the epitome of football," rose to tends to be intense. Some games, like the up buildings. "The variety store was speak. championship one here, drew several hunthere," she said, pointing at the tall grass in an empty lot.

"There used to be a lot of stuff here, but semifinals in 1991 before making the Abinow there's hardly nothing at all," she said lene Christian University team as a walk-of the town about 70 miles (110 miles) on. south of Lubbock, Texas. In a wide region known as Texas's per hour right now," Herm told the Mus-

Rolling Plains, all 28 counties lost population between 1980 and 1994 except But big cities and the suburbs barely Scurry County, which gained 10 residents, At the one surviving cotton gin in a town

among farmers is that Ackerly has lost eight under a special "mercy rule" in sixpeople because of "progress" of a sort -farms are far more mechanized and ef- team builds up a 45-point lead at any point "It used to be that 100 acres was a good-

sized family farm," explained M.E. Dyer, an Ackerly resident for 72 of his 75 years. "Now my son, he's farming 1,800 acres of conton, and that's about an average-sized despite the cold, it was a beautiful starry

A similar lament can be heard from the can b "I love this game," says Zelda Bilbo, players, who have no less natural talent or small laugh, "But he doesn't make any the principal of the elementary school. "I brawn than many schoolboys in other more money than if he had 80 acres."

How Six Players Line Up for Football Others said that people had left the dusty

The quarterback stands back in a shotgun stance.

OFFENSE X DEFENSE Linebacker

Source: Weldona Valley High School, Colorado.

turned, and the game was all Klondike — itself a powerful 9-0 team, four games won under the 45-point rule. Klondike won, 40-

in the locker room, but all was not lost.

Cougars. "You don't have a choice, guys; you have to get through this," said the head coach and high school principal, Billy Barnett. "You're going to deal with setbacks all the way through your adult life, and times like this are going to help you

through it." Out on the field, the fans were already talking of revenge in the playoffs. It is a rallying cry - and a way to stave off

"This town still has great spirit," said

The game started well for the Mustangs

TIUO, IN NO

SHOKIM

CALVIN AND HOBBES



WIZARD of ID

THE FAR SIDE

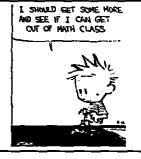




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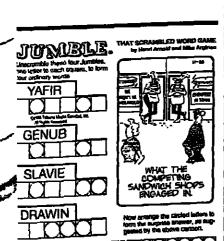




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The Joys of Inhaling

ART BUCHWALD

WASHINGTON—The to-bacco companies are which comes as close to a playing hardball with the me-chocolate fudge sundae as you dia. After winning a zillion-dol-can get. The aroma of a lar suit against ABC, the to- cigarette burning resembles the bacco czars tried to bring smell of new-mown hay and CBS's "60 Minutes" to its

knees. Brown and Williamson, a cigarette producer accused of one thing or another concerning ingredients that might affect smoking. forced the network to cancel

a segment being prepared on its practices.

want my readers to know that I am not going to be cowed by pressure from the cigarette lawyers. It has always been my policy to call them as I see them, and let the chips fall where they may, come hell or high water.

So here's what I think about smoking in the present litigious As far as I am concerned,

smoking is a wonderful social pastime that can be enjoyed by everyone in the family, regardless of age or ideology.

The joy of inhaling is not

Interpol Combats Rise In Theft of Artwork

LONDON — Interpol is set-ting up a worldwide database of stolen art to combat a crime wave now worth an estimated

Detectives told an art theft conference that more global co-smoking at the next table in a operation is needed. Interpol already publishes a list of six the death his right to get 'most wanted' stolen works.

many people develop a desire to roll around in it and cover them-

selves with moist nicotine. One of the things that makes smoking so mouth-watering is the anticipation. When I was 12 years old I couldn't wait until I saved up enough money to buy a pack of cigarettes. Those of us who found cigarettes to be the secret to adulthood would prepare to smoke behind the railroad tracks, savoring the mo-ment when we could light up and blow smoke rings in the sky.

Occasionally, we might cough, but we were certain that the smokes had nothing to do with it, and blamed it on the steam locomotives that passed

close by.

When I grew up I smoked cigars, which gave me a bigger bang for the buck. There were people in my social group who objected to smoking of any kind, but all of them came to a

What do I think of smoking today? I think that we should have a choice. The tobacco companies are providing a vital service and the media has no right to pick on them.

I am willing to appear on "60 Minutes" and repeat what I have said here. If the media doesn't tell it the way it is, there is no hope for Joe Camel, the Marlboro man or even the Virginia Slims.

This is a democracy and tobacco is as essential to life as oxygen. As Voltaire once said, "I may not agree with a person restaurant, but I will defend to

Prague's Culture Minister Thinks Less Is More

By Alan Riding
New York Times Service

DRAGUE - Pavel Tigrid would like to close down the Czech Republic's Culture Ministry, which may seem odd since he is the culture minister. But he is quick to defend his position. For the 78-year-old writer, who returned from exile last year to take up his post, the very notion of "cultural policy" smells of communism. A democratic government should therefore interfere as little as possible in the arts.

stocky, bearded, outspoken, Tigrid smiled at the neamers of his logic. "Culture' did very well with communism," he said in an interview in the French-style mansion that still houses the Culture Ministry. "The party was a milking cow, and it had plenty of milk. It gave money left and right to the party was a films, but on left and right, to theaters, to make films, but on one condition: don't mix with politics, don't be citizens. It was a kind of bribery.

So now, with political freedom restored and the Czech government no longer in the business of "bribing" artists, he holds that a Culture Ministry is unnecessary. Its 220 employees form a "terrible bureaucracy" that gobbles up money destined for the arts, he said. Further, he added, it is time that museums, theaters, opera houses, orchestras and the like started looking for financing from private sponsors.

But after 21 months in his job, Tigrid is also learning that change takes time. "I was wrong in thinking the ministry could be abolished in one or two years," he conceded. "Now, I would give it another five years, but not more." Put differently, he has discovered that his radical plan is not

to the liking of opposition politicians, ministry civil servants and above all, people in the arts.

While a few score dissident writers and painters risked ostracism and jail by standing up to the regime under communism, performing artists depended on the government subsidies that sustained theater, opera and ballet companies, orchestras and the movie industry. Now much of that more than the component of the more industry. that money has evaporated, the movie industry has been privatized and many artists and stage

directors are struggling to make ends meet.

Tigrid is the target of their wrath. They accuse him of being the cultural hatchetman of Prime Minister Vaclav Klaus's strongly probusiness economic policies. And they complain that having only returned to Prague in January 1994 after almost four decades in exile, he is out

of touch with his native country.

Tigrid has a ready answer. "I was called in



Writer Pavel Tigrid believes his country could do without a Culture Ministry.

ing in fluent English. "This is not criticism because I am failing myself, But I recognize that I belong to a pragmatic government working in a market economy. I have no political future so I don't play political games. I am 78 years old and will return to France when this is over."

He also bristles at the suggestion that he does not know his own country. He spent World War II in Britain, where he worked for the BBC's Czech-language service. He returned here in 1945, but left again in 1948 after the communist takeover, first for Germany, where he broadcast home via Radio Free Europe. Moving to the United States in 1952, he founded a Czech-language quarterly called Testimony. In 1960 he settled in France, wrote books and continued he settled in France, wrote books and continued

THE Princess of Wales had I the front pages of Britain's newspapers almost to herself Wednesday with the report that

she had granted a TV interview

said to be outraged by the in-

terview with Princess Diana, to

program Monday evening.

News of the interview was an-

nounced on the 47th birthday of

of the marriage and admitting to

adultery. But he followed protocol, keeping the palace in-

formed. Not so Diana, who,

while officiating at a hospital

and informed a staff member about the interview. "Has She

Gone Nuts?" the Daily Mirror

inquired, posing the question it said "all Britain is asking."

Even the more serious news-

papers, such as The Guardian

and the Independent, which

it front-page treatment.

opening, telephoned the palace

Tigrid has a ready answer. I was cause in the second in three from abroad simply because none of my three publishing the magazine.

arts, a new law will soon offer tax incentives to publishing the magazine.

The brilliant idea of Testimony was that it companies and individuals that help finance cul
no government should decide who gets what.

tural programs. "We have people who have become very rich over the past five years who couldn't care less about culture." Tigrid said. 'They don't even know what it is. But now I think the time is coming that a stronger maddle class is emerging and there is an opening to culture. Of course, 50 percent of Czechs would prefer to go to beer halls, but interest in culture is

growing. He has defined his ministry's priority as that of restoring museums, monuments and churches that form part of the country's national heritage and were badly neglected under communism. But while 75 percent of his \$110 million budget is going to this program, the ministry is also ready to step in to help, say, a chamber orchestra that cannot find sponsors and risks going under. "I see our job as a balancing act, he added.

Many musicians, though, have already accepted the rules of the market. With Prague receiving millions of tourists each year, many of the city's churches have been turned into concert halls that provide an almost constant fare of Mozart, Bach, and Vivaldi. On one recent evening, for example, 22 concerts were being held simultaneously, and not one of them benefited from government financial aid.

Several privately owned contemporary art colleges have also appeared and although contemporary.

galleries have also opened, and although many Czech painters, sculptors, and conceptual artists still go abroad in search of clients, others are learning to survive independently. That they cannot look to the government for help is self-evident. Even the new National Gallery of Modern Art, which is to open in December, has been borrowing rather than buying works of top contemporary artists.

But Tigrid has been unable to keep clear of the crisis affecting the Czech Philharmonic Orchestra, where many musicians are in open rebellion against the chief conductor, Gerd Albrecht, And with the orchestra's program for its 100th anniversary in 1996 threatened by turmoil, the minister recently stepped in. "I told them, this is your jubilee season, so could you stop in-fighting," he recalled. "I said, 'For one year, please,

perform properly and don't create troubles. "

But this is clearly not a role that Tigrid savors. In his ideal world, the orchestra would be selfgoverning. And in place of a culture ministry, he would create an arts council modeled after the autonomous arts-financing bodies in Britain and Denmark. So in the end, he does in fact favor no tradition of nongovernmental support for the taxpayers' money going to the arts. But the arts, a new law will soon offer tax incentives to communist experience has convinced him that

German

New Will Con-

POSTCARD

7, 5, 3: The Years of Living Dangerously in Japan

By Mary Jordan Washington Post Service

COKYO — Sho Nakamura, dressed like La little Samurai with a tiny sword tucked into his kimono, cupped his hand in the incense rising from the fat black pot and rubbed a smoky handful on his head.

At Buddhist temples and Shinto shrines unlucky, hotels give discounts for wedacross Japan Wednesday, more than a mildings held on unluckiest days of the month, at sea. lion children ages 7, 5 and 3 repeated similar and some Japanese go to great lengths to centuries-old ceremonies. The Shichigosan make sure their front door doesn't face ("seven, five, three") festival invites chil- north or northeast. dren of these ages, considered risky ones, to

pray for good health and luck. more photographs on this day than on any other. Children wear kimonos that can cost more than \$3,000. Parents skip work, mothers go to the beauty shop and grandparents gather for the major family event.

North America

NOTITI AITHERICAL
Cold and dry in New York
City and Washington, D.C.,
through Saburday and possibly Sunday, Light snow is
possible in Chicago and
Toronto Friday and Saturday, Dry and warm in Los
Angeles and San Francisco,
but rainy in Seattle and Vancourses, seneciative Friday.

cday Low 1 C/F 19/64 (17/62 (14/57 (9/48 1 12/53 (17/62 (13/55 (

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Europe

These rituals are major events in Japan, where tradition and superstition still play an elemental role in everyday life. A lot of the effort spent on 5-year-old Sho and the other youngsters at the gigantic Sensoji Temple is an investment in good fortune. Other examples are everywhere: Hospitals don't have fourth floors because they are

"These customs are important," said

"In our tradition we have some bad luck' years, and 5 is one for boys," said the 36-year-old mother, dressed in her own pale blue silk kimono. "So we go to the shrine to pray that nothing bad happens to him."

WEATHER

Forecast for Friday through Sunday, as provided by Accu-Weather.

Europe

According to the Association of Shinto Shrines, the number of people attending about her life and broken marmajor festivals such as Shichigosan has increased in recent years.

Shinto shrines are everywhere in Japan; every neighborhood has one. Some have very specific purposes: One is for pregnant women to pray for a safe delivery, another is for fishermen to pray for safety

sea. Diana's estranged husband, Shrines are where the Japanese mark Prince Charles, who is on a various milestones. Mothers bring their state visit to Germany. Last year, newborns when they are 100 days old. Men Charles gave a TV interview, and women go in splendid costume on their offering his side of the breakup Emi Nakamura, Sho's mother. "They are 20th birthdays, when they officially be-The Japanese, known the world over for their prolific picture-taking, are said to take not compulsory, but we feel that anything relating to God we shouldn't take lightly. shrines.

Funerals are usually held at Buddhist temples. But some temples, such as Sensoji, are so popular that Shichigosan and other happy occasions draw thousands of people.

Latin America

ASIB
Shanghai will have dry
weather Friday, then some
rain over the weekend. Tranquil in Tokyo and Osaka
throughout the weekend with
sunshine each day. Snoul
will have dry weather Friday
and Seturday, then a chaince
of rain Sunday. Singapore
will be hund with showers.

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PEOPLE



Diana's forthcoming television interview was the talk of the town and the newspapers.

and expenses. A Gore spokeswoman said the bill, whatever it is, will be paid by the Democratic National Committee.

shuns stories on the royals, gave The late Chiune Sugihara, known as the Japanese The Walt Disney Co. - after Schindler, was bonored at receiving a request from Vice President Al Gore and his wife, Town Hall in New York, where he was praised as a man of Tipper — rushed to produce courage and compassion by custom-made "Beauty and the those he helped survive the Beast" costumes for the Gores Holocaust. During a six-week period in 1940, Sugihara, the to wear at their annual Halloween party for the press. The Japanese consul in Kaunas, elaborate outfits were flown Lithuania, acted against his from Los Angeles to Washinggovernment's orders and issued ton along with a Disney costume visas to Jews who stood outside designer and makeup artist the day before the party. The Gores the gates of his consulate. He saved at least 6,000 people. Sugihara, who was ostracized never asked for a bill from Disney and the company never sent by Japan for his wartime role one. But after inquiries from and who spent two years in a Soviet POW camp with his fam-The Washington Post, a spokesman for Disney, whose proily in Romania, died in 1986.

> Anthony Quinn has been ordered to pay a handsome sum to his estranged wife. A New York judge ordered Quinn to give Iolanda Quinn \$14,000 a

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month, a luxury car, and money to cover costs for their homes in Jack. Brinkley, formerly mar-New York and Italy. Quinn, 80, left his 61-year-old wife for his secretary, Kathy Benvin, 34, after more than 30 years of mar-

Deng Rong, daughter of Deng Xiaoping, will go to Russia on Monday to promote her book about her father, according to Itar-Tass. "My Father, Deng Xiaoping," published in 1993, has already been launched in Hong Kong and Paris.

The novelist Tom Clancy is supplementing his books with computer games, some of which will feature Jack Ryan, hero of his "Patriot Games." The games, on CD-ROM, will be issued by Simon & Schuster.

Richard Taubman, the real estate developer and estranged husband of the model Christie Brinkley, has received the right Bailey's neighbor in London.

to visit his 5-month-old son. ried to the singer and songwriter Billy Joel, announced in July that she was leaving Taubman after seven months of marriage. riage. Iolanda Quinn was al-ready receiving \$3,500 a week. She asked for sole custody of their son, and the case is still pending.

> At the end of the original 'Berlin Stories' by Christopher Isherwood, the character Sally Bowles bids good-bye to the narrator. But now Sally Bowles will reappear with a baby in tow in a new book by Hilary Bailey, the British novelist, who has been granted exclusive rights by Isherwood's estate to continue the story, The New York Time reports. The sequel, "Sally Bowles at War," will be published in 1997 by Little. Brown U.K. The news came from Emma Tennant, a sequelist herself, as author of Pemberly, or 'Pride and Prejudice' Continued" and "Tara a forthcoming second sequel to "Gone With the Wind." She is

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posed takeover of American Broadcasting Co. is being re-

viewed by government regula-tors, said, "We're sending him a bill by the end of the week." He

declined to estimate the total

cost for labor, material, travel

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